



# INVESTORS PRESENTATION 3Q 2015 RESULTS



(5 November 2015)

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## Agenda

- 1. Overview of PLife REIT
- 2. 3Q 2015 Key Highlights
- 3. Our Properties
- 4. Growth Strategy & Core Markets
- 5. Capital & Financial Management
- 6. Appendix





("PLife REIT")



### 1. Overview of PLife REIT



### **PLife REIT Portfolio**

One of the largest listed healthcare REIT in Asian region with an enlarged portfolio of S\$1.6 billion<sup>1</sup>

### **Core Strengths:**

- Defensive long term lease structure with downside protection
- ☐ Stable income stream supported by regular rental revision
- ☐ Diversified portfolio of high quality and yield accretive properties
- Well-positioned in fast growing healthcare sector within the Asia-Pacific region



#### Note:

- 1. Based on latest appraised values
- 2. Based on Gross Revenue as at 30 September 2015, including Malaysia property at 0.4%







### 2. 3Q 2015 Key Highlights



## **3Q 2015 Key Highlights**

### **Continued DPU Growth Since IPO**

DPU for 3Q 2015	3.36 cents
- Recurring operations <sup>1</sup>	2.98 cents
<ul> <li>Distribution of divestment gain (3<sup>rd</sup> of 4 tranches)</li> </ul>	0.38 cents

- Benefiting from the completion of the asset recycling initiative in March 2015, DPU from recurring operations has grown by 2.5% (3Q Y-O-Y) and 1.9% (YTD 3Q Y-O-Y)
- As highlighted in previous quarter, divestment gain to be distributed equally in the four quarters in FY2015
- Overall, DPU grew by 15.6% (3Q Y-O-Y) and 15.1% (YTD 3Q Y-O-Y)

#### Note:

1. Which includes 3 components namely, taxable income, tax-exempt income and capital distribution



## 3Q 2015 Key Highlights (cont'd)

### Healthy Balance Sheet<sup>1</sup>

- Gearing remains healthy at 35.8%
- Low effective all-in cost of debt of 1.5%



### **Strong Capital Structure**

- No long-term debt refinancing needs till FY2017
- Approximately 78% of interest rate exposure are hedged
- Weighted average debt term to maturity of 3.7 years

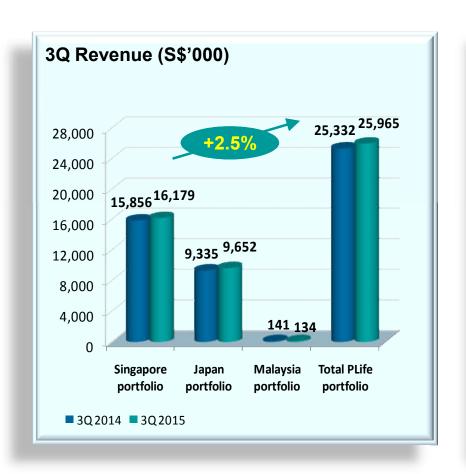
#### Note:

1. As at 30 September 2015



### **Revenue Growth**

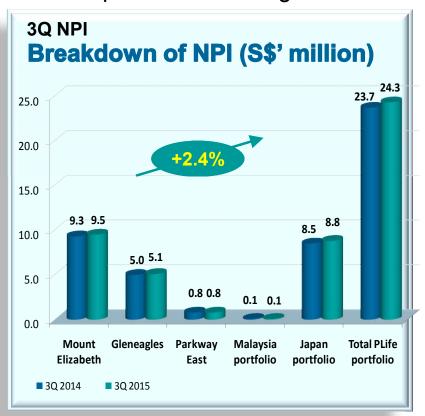
■ Revenue grew by 2.5% and 1.5% to \$26.0 million and \$76.4 million for 3Q 2015 and YTD 3Q 2015 respectively

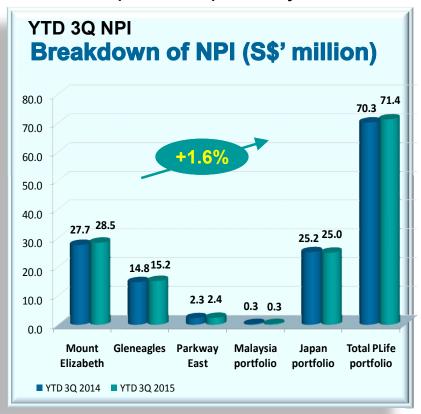




## **Net Property Income Growth**

- Increase in NPI is largely due to:
  - > Rent contribution from properties acquired in 4Q 2014 and 1Q 2015
  - Upward minimum guarantee rent revision of Spore hospitals by 1.05%<sup>1</sup>





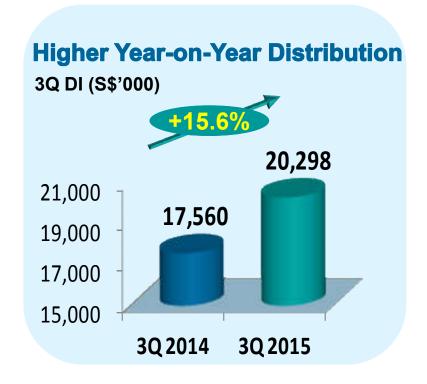


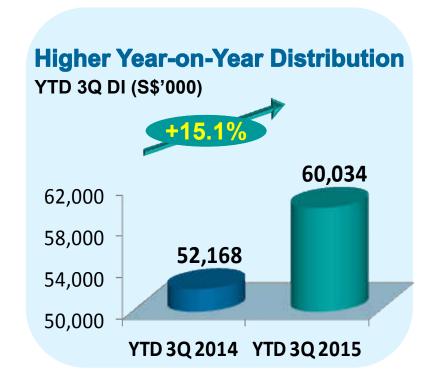
<sup>1.</sup> In 9th year of lease commencing 23 August 2015 to 22 August 2016



### **Distributable Income Growth**

- □ 3Q 2015 DI¹ grew by 15.6% to \$20.3 million
- ☐ YTD 3Q 2015 DI¹ grew by 15.1% to \$60.0 million





#### Note:

1. Including an one-off distribution of divestment gain. Divestment gain to be distributed in the four quarters in FY2015



## **Strong DPU Growth Since IPO**

- □ DPU has grown steadily at a rate of 82.3%¹ since IPO
- □ Accumulated DPU payout since IPO, including 3Q 2015 is 77.73 cents²





## **Recent Developments**

5 Nov 2015

Announced 3Q 2015 results: Gross revenue increased 2.5% year-on-year to S\$26.0 million.
Distributable income increased 15.6% year-on-year to S\$20.3 million which included the gain from
divestment of seven Japan nursing homes in December 2014. DPU of 3.36 cents for the period
declared.

28 Jul 2015

- Announced 2Q 2015 results: Gross revenue increased 1.2% year-on-year to S\$25.6 million.
  Distributable income increased 15.6% year-on-year to S\$20.3 million which included the gain from
  divestment of seven Japan nursing homes in December 2014. DPU of 3.35 cents for the period
  declared.
- Pre-emptive refinanced and termed out loan due in 2Q 2016 and some short term loans with no long-term refinancing needs till FY2017

29 Apr 2015

Announced 1Q 2015 results: Gross revenue increased 0.7% year-on-year to S\$24.8 million.
Distributable income increased 14.0% year-on-year to S\$19.5 million which included the gain from
divestment of seven Japan nursing homes in December 2014. DPU of 3.21 cents for the period
declared.

16 Mar 2015

• Acquired four nursing homes and one group home in Japan for the combined purchase price of approximately JPY5,977 million (approximately S\$67.9 million). This acquisition is expected to generate a net property yield of 6.6%. With this acquisition, the total number of properties in the portfolio has increased to 47.

27 Jan 2015

• Announced 4Q 2014 results: Gross revenue increased 1.5% year-on-year to S\$25.1 million. Distributable income increased 2.9% year-on-year to S\$17.5 million. DPU of 2.90 cents for the period declared.





("PLife REIT")

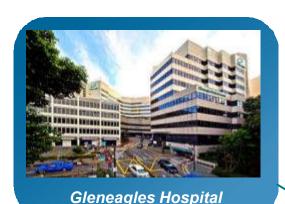


## 3. Our Properties



## **Our Properties - Singapore**

- A portfolio of 3 strategically-located world-class local private hospitals worth S\$1.05 billion<sup>1</sup>
- Master Lease with Parkway Hospitals Singapore Pte. Ltd, a wholly owned subsidiary of Parkway Pantai Limited ("Parkway"), the largest private healthcare operator in Singapore and a key regional healthcare player
  - ✓ Parkway is an established brand name with a network of 16 hospitals across Asia
- Singapore Hospital Properties contribute approximately 61% of total gross revenue<sup>2</sup>



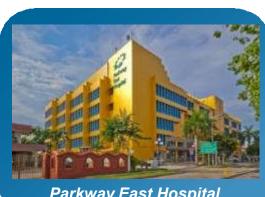
#### Note:

1.Based on latest appraised values 2.Based on Gross Revenue as at 30 September 2015



Mount Elizabeth Hospital

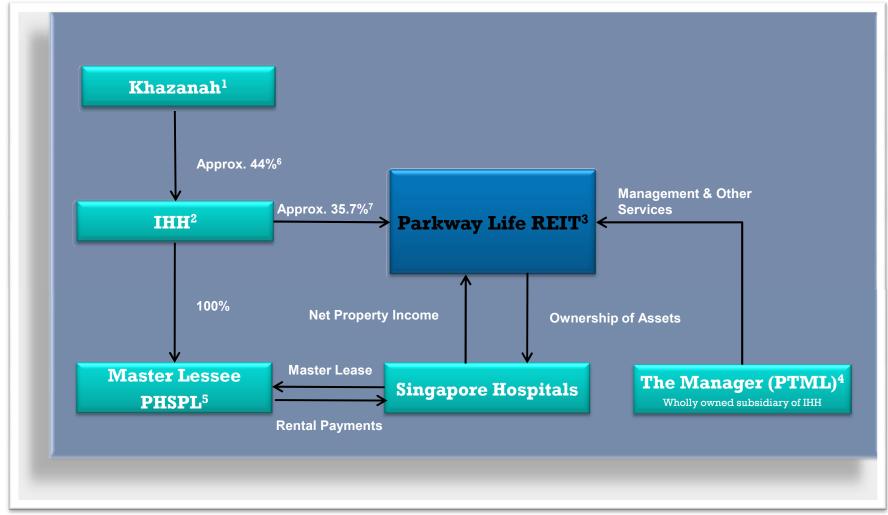




Parkway East Hospital



### Master Lessee – IHH Group



#### Footnote:

- 1 Khazanah Nasional Berhad (Khazanah);
- 2 IHH Healthcare Berhad (IHH);
- 3 Parkway Life Real Estate Investment Trust (PLife REIT);
- 4 Parkway Trust Management Limited (PTML);
- 5 Parkway Hospitals Singapore Pte Ltd (PHSPL).
- 6 As at 30 September 2015
  - As at 30 September 2015



### Master Lessee - IHH Group<sup>1</sup>

### (Continued from previous slide)

#### IHH

- Majority owned by Khazanah, the investment holding arm of the Government of Malaysia
- Dual listing in Malaysia and Singapore on 25 Jul 2012 with a market capitalization of approximately S\$16.7 billion as at 30 June 2015<sup>2</sup>
- In Singapore, it operates through its key subsidiaries, Mount Elizabeth Hospital, Mount Elizabeth Novena Hospital, Gleneagles Hospital, and Parkway East Hospital
- In Malaysia, it operates through its key subsidiaries, 10 Pantai hospitals, 3 Gleneagles medical hospitals, Pantai Premier Pathology, Pantai Integrated Rehab, an ambulatory care centre, a primary care centre, and an International Medical University (IMU)
- □ 10.85% interest in Apollo Group (India) & 60.0% in Acibadem (Turkey) as at 30 June 2015
- A global healthcare network operates over 7,000 licensed beds in 40 hospitals, as well as medical centres, clinics and ancillary healthcare businesses across 10 countries, with over 3,000 new beds in the pipeline to be delivered through new hospital developments and expansion of existing facilities.

Footnote 1: The information is extracted from IHH corporate website as at 30 September 2015

2: Source: Bloomberg



## **Our Properties – Singapore**

### 3 Distinct features of our Singapore Hospital Properties:

Long-term Master
Leases with
Parkway Hospitals
Singapore

- ✓ 15 + 15 years with effect from 23 August 2007
- ✓ c.f. average industry lease period of 3-5 years
- √ 100% committed occupancy

Triple Net Lease Arrangement

- ✓ PLife REIT does not bear these costs Property tax, Property insurance¹, Property operating expenses
- ✓ Not affected by inflation-related escalating expenses

Favourable Lease Structure

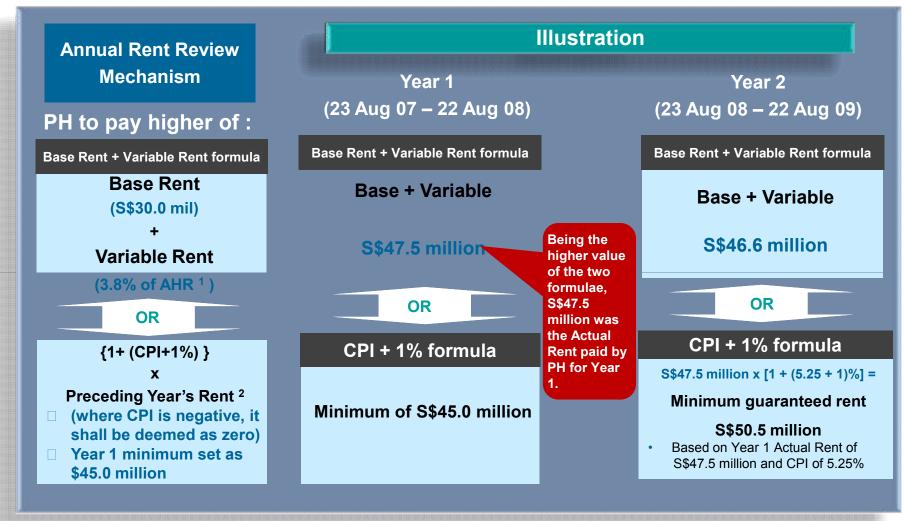
✓ CPI + 1% rent review formula for Singapore Hospital Properties guarantees 1% growth in minimum rent annually <sup>2</sup>

#### Notes:

- 1. Except Property Damage Insurance for Parkway East Hospital
- 2. For the period 23 August to 22 August of the following year



### Singapore Hospital Properties - Rent Review Mechanism



#### Notes:

- 1. AHR denotes the Adjusted Hospital Revenue for the period from 23 August to 22 August of the following year of each of the hospitals.
- 2. CPI denotes the % increase in the Consumer Price Index announced by the Department of Statistic of Singapore for the relevant year compared to the immediately preceding year, computed on a 12 month average basis from July to June of the following year



### Singapore Hospital Properties - Rent Review Mechanism

(Continued from previous slide)

### **Example: CPI + 1% kicker in the event of deflation**

Year 2 Rent (23 Aug 08 – 22 Aug 09)

CPI + 1% formula

\$\$47.5 million x [1 + (0+1)%] =

Minimum guaranteed rent S\$48.0 million

 Based on Year 1 Actual Rent of S\$47.5 million and CPI of -0.5% In the event of negative CPI, or deflation, CPI will be reset to zero, with a guaranteed 1% growth in minimum rent. This ensures minimum 1% growth for Parkway Life REIT.



## Our Properties – Japan

- A portfolio of 43 high quality healthcare properties worth S\$527 million<sup>1</sup>, comprising:
  - 1 pharmaceutical product distributing and manufacturing facility (P-Life Matsudo)
  - √ 42 private nursing homes
- Master tenancy with 22 lessees
- □ Comply with strict seismic safety standards and covered by earthquake insurance on a country-wide consolidated basis<sup>2</sup>
- Nursing Home Properties strategically located in dense residential districts in major cities

#### Note:

- 1. Based on latest appraised values
- 2. The consolidated earthquake insurance cover procured by PLife REIT is based on an aggregated sum insured and it extends to occurrences resulting from earthquake such as flood, fire and tsunami etc



P-Life Matsudo



**Palmary Inn Suma** 



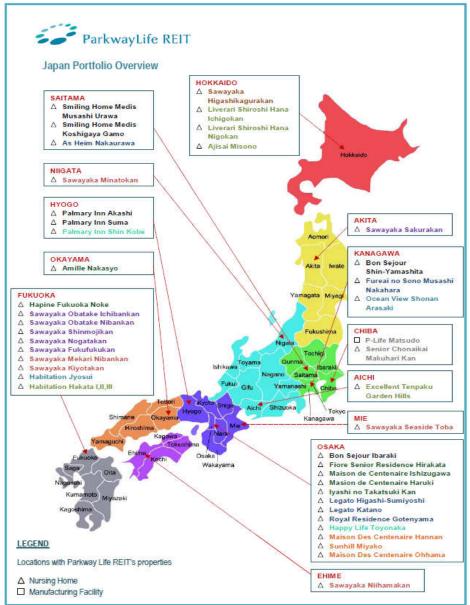
Bon Sejour Shin-Yamashita



## Introduction to Japan Properties - Cont'd

### Why Japan nursing homes?

- Acute aging population in Japan
  - ✓ 1 in 3 Japanese to be over 65 years old by 2050
- Well established laws and regulations
- Diversified rental sources complement Singapore hospital revenues to enhance revenue stability of overall portfolio





## **Our Properties - Japan**

2 Unique features of our Japan assets:

#### ■ Favorable Lease Structure

- ✓ Long term lease structure with weighted average lease term to expiry of 13.49 years<sup>1</sup>
- "Up only" Rental Review
   Provision for most of our
   nursing homes

#### Master Tenanted

Signifies 100% committed occupancy

2 properties have annual revision linked to Japan CPI; if CPI is negative, rent will remain unchanged

5.9% of Japan Gross Revenue<sup>1</sup>

P-Life Matsudo
is on fixed rent for
the entire lease
term of 9.5 years<sup>2</sup>
5.3% of Japan
Gross Revenue<sup>1</sup>

"Up only"
Rent Review
Provision for
most of our
nursing
homes

30 properties have market revision every 3-5 years with downside protection

70.1% of Japan Gross Revenue<sup>1</sup>

10 properties have market revision subject to Lessor/Lessee mutual agreement<sup>3</sup>

18.7% of Japan Gross Revenue<sup>1</sup>

#### Note:

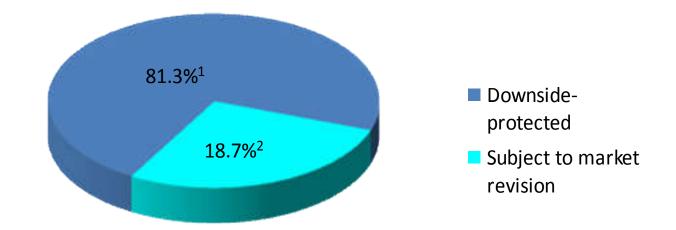
- 1. Based on Gross Revenue as at 30 September 2015
- With effect from 13 June 2007
- 3. Every 2 or 3 years for 9 out of the 10 properties; for the remaining property, the rent review negotiation shall occur in the event the parties deemed that the existing rent is inappropriate



## **Our Properties – Japan**

□ Approximately 81.3% of revenue from Japan portfolio is downsideprotected

### Revenue from Japan portfolio (as at 30 Sep 2015)



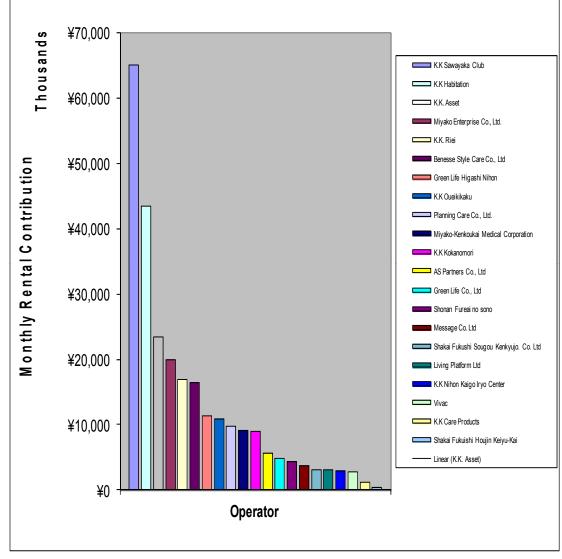
#### Notes:

- 1. Based on Gross Revenue (as at 30 September 2015) of 33 properties
- 2. Based on Gross Revenue (as at 30 September 2015) of 10 properties with market revision subject to Lessor/Lessee mutual agreement (every 2 or 3 years for 9 out of the 10 properties; for the 1 other property, the rent review negotiation shall occur in the event the parties deemed that the existing rent is inappropriate)



## **Diversified Nursing Home Operators**

- 21 high quality nursing home operators
  - ✓ Diversifies tenant risk
- Back-up operator arrangements
  - Minimises operator default risks
- Rental guarantee by vendors
  - ✓ For a period of seven years, capped at 5% of the purchase price for properties acquired from Kenedix Inc.
  - Bon Sejour, Sawayaka and Miyako Enterprise properties enjoy full rental guarantee for entire lease term



As at 30 September 2015



## **Key Nursing Home Operators**

### ■ Key nursing home operators contributed 69% of total Japan revenue, namely

#### Benesse Style Care Co., Ltd

- ✓ Part of the listed company Benesse Holdings Inc (the "Group")
- ✓ Market capitalisation is about JPY403,667 million (S\$5,001 million)
- ✓ The largest private nursing home operator in Japan

#### K.K. Sawayaka Club

- ✓ Part of the listed company Uchiyama Holdings Co., Ltd
- ✓ Market capitalisation is about JPY13,485 million (S\$167 million)
- ✓ Sawayaka currently operates 59 care services facilities
- ✓ The largest private nursing home operator in Kyushu
- ✓ PLife REIT has a Right of First Refusal over future sales of nursing homes owned by Uchiyama

#### K.K. Riei

- ✓ Kanto Area-based nursing home operator
- ✓ A major competitor in the nursing home field with over 15 facilities throughout Chiba, Tokyo, Osaka and Hyogo Prefectures

#### Miyako Enterprise Co., Ltd

- ✓ Osaka-based nursing home operator
- ✓ Miyako Enterprise offers comprehensive medical and nursing services in Osaka
- ✓ Established in 2001 with 9 nursing facilities in Osaka

#### K.K. Asset

- Osaka and Hyogo-based nursing home operator
- ✓ One of First Linen Service group companies, supplying linens and medical products

#### K.K. Habitation

- Well established operator based in Fukuoka
- ✓ Employs over 300 employees managing 4 Nursing homes in Fukuoka and Chiba
- ✓ Operator's property was ranked No. 1 "mixed nursing home facility" in Fukuoka by Japan's Diamond magazine in 2014



## Our Properties – Malaysia, Kuala Lumpur

- A portfolio of high quality healthcare assets worth S\$8.3 million within Gleneagles Intan Medical Centre Kuala Lumpur, next to the 330-bed Gleneagles Hospital Kuala Lumpur
- Multi tenancies with lessees Gleneagles Hospital (Kuala Lumpur) Sdn. Bhd. and CIMB Bank Berhad







#### Note:

1. Based on latest appraised values



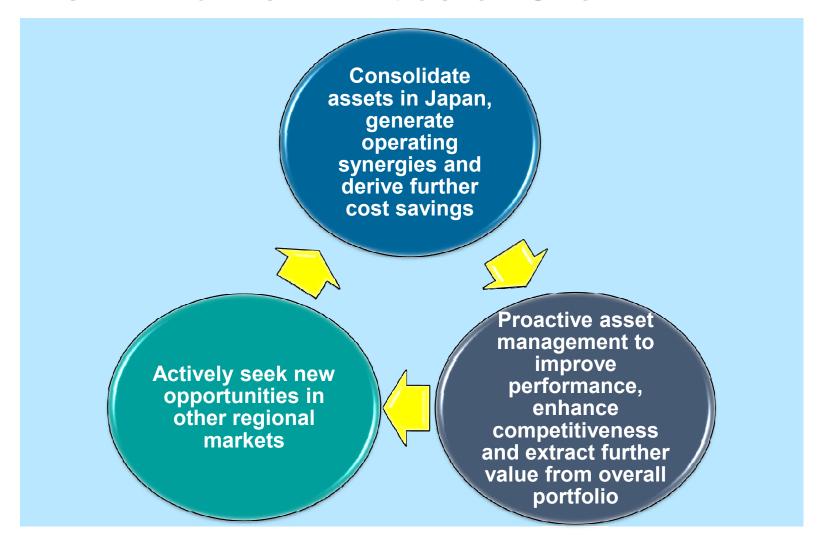


("PLife REIT") Mount Elizabet

## 4. Growth Strategy & Core Markets



### PLife REIT's Next Phase of Growth





## **Our Long Term Strategy**

### PLife REIT plans to undertake the following strategies:

### **Acquisition GROWTH Strategy**

#### **Third Party Acquisition**

 Focused on acquiring quality assets from 3<sup>rd</sup> parties

#### **Sponsor's Acquisition**

 Focused on acquiring assets in the pipeline of Sponsor

## ASSET MANAGEMENT Strategy

- Sustain Revenue
- Grow revenue organically
- Support generation of new revenue

Supported by

**Strong and Robust FINANCING Strategy** 

#### With the aim to:

Enhance value of properties and maximise risk-adjusted returns;

Deliver regular, stable distributions and achieve long-term growth for our Unitholders



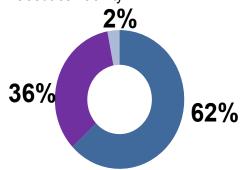
### **Asset Class Diversification & Allocation**

- Objective To protect PLife REIT against concentration risks due to overexposure in any asset class
- Basis Invest in properties used for healthcare and healthcare related purposes
- □ Diversification The Manager plans to further diversify within the investment mandate as PLife REIT grows in portfolio size

### **Current Asset Mix and Allocation**

#### Current Asset Mix<sup>1</sup>

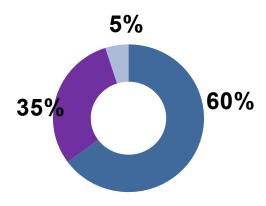
- Hospitals & medical centres
- Nursing homes
- Pharmaceutical facility



### **Target Asset Mix and Allocation**

#### **Target Asset Mix**

- Hospitals and medical centres, including R&D facilities
- Nursing homes
- Medical manufacturing & storage facilities & education facilities



#### Note

1. Based on Gross revenue as at 30 September 2015



## Strategic Investment Approach

### **Partnership**

## PLife REIT is a specialised REIT where:

- 1) Properties tend to be purposed-built (e.g. hospital, medical centre)
- 2) Lease terms tend to be long (typically > 10 years)
- 3) Lessee/operator tend to specialise in their area of operation
- → Seek out long-term and strategic partnership with good lessee/operator where possible

## Clustering

Imperative for PLife REIT to achieve economies of scale in its countries of investment in order to:

- 1) Establish a country HQ for closer monitoring and management of its portfolio of properties
- 2) Structure its investment holdings to take advantage of tax or regulatory benefits where available
- → Prioritise & seek out investment opportunities in countries where PLife REIT already has investments







("PLife REIT")



## 5. Capital and Financial Management



## Capital & Financial Management Strategy

### 5 Key principles:

#### 1. Acquisition financing has to be long-term: at least 3 years or more

✓ To mitigate immediate refinancing risks post-acquisition

### 2. PLife REIT's S\$1.6billion1 portfolio is unencumbered

- ✓ Ensures financing flexibility for future fund raising initiatives as the new financing bank will be ranked *pari passu* with existing banks
- ✓ For future overseas acquisitions, may consider asset-level financing to ensure optimal tax positions and procure best pricing

#### 3. Diversified funding sources

- ✓ Banks are core funding sources (cultivates a panel of relationship banks)
- ✓ Capital markets financing products (with the objective to lengthen debt maturity)
- ✓ Other non-traditional funding sources (CB, Equity etc.)

#### 4. Natural hedge financing strategy

- ✓ Match asset currency with financing currency to mitigate principal forex risks arising from oversea acquisitions
- ✓ At least 50% natural hedge; remaining 50% depending on the interest rate differential and nature of the currency involved

#### 5. Prudent financial risk management strategy

- ✓ Hedge at least 50% of interest rate and forex exposures from net income from foreign investments
- To mitigate risks from adverse interest rate and forex fluctuations
- Aim to have no more than 30% of the total debts will due in a single year, to avoid bunching effect
- Constantly monitoring the market to extend the debt maturity period

### **END GOALS:**

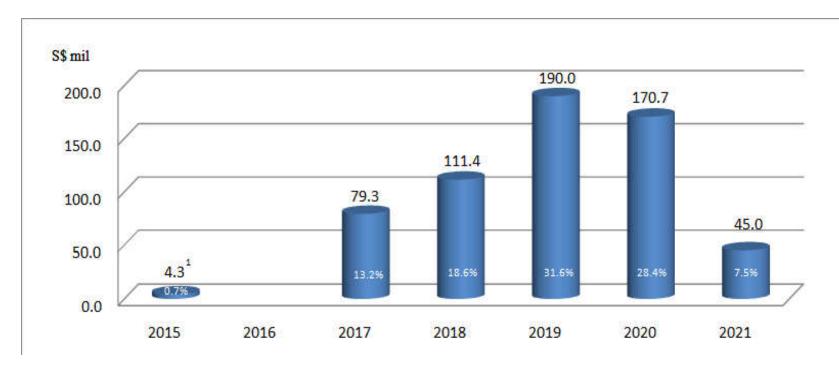
- Minimise short or near term refinancing risks
- Unencumbered portfolio and diversified funding sources provide financial flexibility and acquisitive "firepower" to support future growth with optimal cost of capital
- Maintain stability of distributions and net asset value of PLife REIT with prudent capital management

#### Note:

1. As at 30 September 2015



# Debt Maturity Profile As at 30 September 2015



- Weighted average term to maturity of 3.7 years
- Current effective all-in cost of debt of 1.5%
- Interest cover ratio of 9.9 times
- About 78% of interest rate exposure are hedged

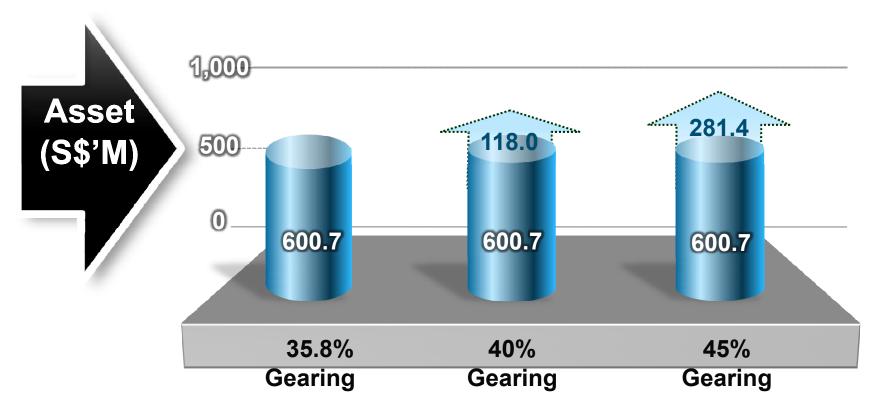
#### Note:

1. As at 30 September 2015, JPY358 million of short term loan was drawn down for general working capital purposes



## **Ample Debt Headroom**

■ Debt headroom of S\$118.0 million and S\$281.4 million before reaching 40% and 45% gearing respectively



Debt Balance as at 30 September 2015







### 6. Appendix



### **Our Portfolio - Summary**

Portfolio	Singapore	Japan	Malaysia	Total
Туре	Hospital & Medical Centre	42 nursing homes; 1 pharmaceutical product distribution & manufacturing facility	Medical Centre	4 Hospitals & medical centre; 42 nursing homes; 1 pharmaceutical product distributing & manufacturing facility
Land Tenure	3 Leasehold	42 Freehold & 1 Leasehold	1 Freehold	43 Freehold & 4 Leasehold
Land Area (sq m)	36,354	129,073	3,450	168,877
Floor Area (sq m)	118,136	162,728	2,444	283,308
Beds	721	-	-	721
Strata Units/ Car Park	40 strata units/		7 strata units/	47 strata units / 628 car park lots
Lots	559 car park lots	-	69 car park lots	47 Strata utilis / 020 Car park lots
<b>Number of Units (Rooms)</b>	-	3,065	-	3,065
Year of Completion	1979 to 1993	1987 to 2013	1999	1979 to 2013
<b>Committed Occupancy</b>		100%	100% (excluding car park)	100%
Master Leases/ Lessees	3 Master Leases; 1 Lessee	43 Master Leases; 22 Lessees	2 Lessees	46 Master Leases; 25 Lessees
Year of Acquisition	2007	2008 to 2015	2012	-
Appraised Value <sup>1</sup>	S\$1,053.6m CBRE	¥47,543m (S\$526.9m) Colliers International / International Appraisals Incorporated / DTZ	RM 22m (S\$8.3m) Jones Lang Wootton	S\$1,588.8m

<sup>1.</sup> Based on latest appraised values; at an exchange rate of S\$1.00 : ¥90.58 , S\$1.00 : ¥90.00 (for acquisition on 6 January 2015), S\$1.00 : ¥88.00 (for acquisition on 23 March 2015), and S\$1.00 : RM2.64



### Our Portfolio - Singapore







Property	Mount Elizabeth Hospital	Gleneagles Hospital	Parkway East Hospital	
Туре	Hospital and Medical Centre			
Land Tenure	67 years	75 years	75 years	
Floor Area (sq m) <sup>1</sup>	58,139	49,003	10,994	
Beds <sup>2</sup>	345	270	106	
Operating theatres <sup>2</sup>	13	12	4	
Strata Units / Car Park Lots	30 strata units; 363 car park lots	10 strata units; 121 car park lots	75 car park lots	
Year of Completion	Hospital Building (1979) Medical Centre (1979 & 1992)	Hospital Building (1991 & 1993) Annex Block (1979) Medical Centre (1991 & 1993)	Hospital Building (1982) Medical Centre (1987)	
Committed Occupancy		100%		
Name of Lessee (s)	F	Parkway Hospitals Singapore Pte Lt	td	
Awards and Accreditation	JCI Accreditation, 1st private hospital in Asia to win Asian Hospital Management Award; SQC status since 1998, Superbrands status since 2002	JCI Accreditation; Asian Hospital Management Award; SQC Award in 2002 (re-certified 2007); Superbrands status since 2002	JCI Accreditation; SQC status in 1998	
Appraised Value	S\$664.0m	S\$338.0m	S\$51.6m	
Appraiser / Date	CBRE / 31 December 2014			

- 1. Based on strata area of Mount Elizabeth Hospital and Gleneagles Hospital owned by PLife REIT Gross floor area for Parkway East Hospital
- 2. As at 30 September 2015









Property	P-Life Matsudo	Bon Sejour Shin-Yamashita	Bon Sejour Ibaraki
Туре	Pharmaceutical product distributing & manufacturing facility	Paid nursing home with care service	
Land Tenure	Freehold	Freehold	50 years
Land Area (sq m)	8,450	1,653	3,051
Floor Area (sq m)	3,240	3,273	3,651
Number of Units (Rooms)	NA	74 94	
Year of Completion	2005; Additional works were completed in 2007	2006	2008
Committed Occupancy		100.0%	
Name of Lessee (s)	Nippon Express Co., Ltd (Master Lessee) Alere Medical Co., Ltd (Sub-Lessee) <sup>2</sup>	Benesse Style Care Co., Ltd <sup>3</sup>	
Date of Acquisition	16 May 2008	30 May 2008	
Appraised Value <sup>1</sup>	¥3,040m (S\$33.6m)	¥1,440m (S\$15.9m) ¥1,110m (S\$12.3m)	
Appraiser/ Date	DTZ / 31 December 2014	Colliers International / 31 December 2014	

- 1. At an exchange rate of S\$1.00: ¥90.58
- 2. Corporate rebranding by Inverness Medical Japan Co.,Ltd with effect from 1 April 2011
- 3. On 1 April 2012, Benesse Style Care Co., Ltd merged as the surviving company with Bon Sejour Corporation









Property	Palmary Inn Akashi	Palmary Inn Suma	Senior Chonaikai Makuhari Kan		
Туре	Paid nursing home with care service				
Land Tenure	Freehold	Freehold	Freehold		
Land Area (sq m)	5,891	2,676	2,853		
Floor Area (sq m)	6,562	4,539	4,361		
Number of Units (Rooms)	96	59	108 <sup>2</sup>		
Year of Completion	1987; Conversion works were completed in 2003	1989	1992; Conversion works were completed in 2004		
Committed Occupancy		100%			
Name of Lessee (s)	Asset Co., Ltd	Asset Co., Ltd	Riei Co., Ltd		
Date of Acquisition	29 September 2008				
Appraised Value <sup>1</sup>	¥1,620m (S\$17.9m)	¥940m (S\$10.4m)	¥1,640m (S\$18.1m)		
Appraiser/ Date	DTZ / 31 December 2014				

- 1. At an exchange rate of S\$1.00 : ¥90.58
- 2. As at 31 March 09, total number of units increased from 107 to 108. Operator converted one (1) unit of twin type into two (2) units of single type











Property	Smiling Home Medis Musashi Urawa	Smiling Home Medis Koshigaya Gamo	Amille Nakasyo	Maison de Centenaire Ishizugawa	
Туре	Paid nursing home with care service				
Land Tenure	Freehold	Freehold	Freehold	Freehold	
Land Area (sq m)	802	1,993	2,901	1,111	
Floor Area (sq m)	1,603	3,824	3,259	2,129	
Number of Units (Rooms)	44	100	75	52	
Year of Completion	1991; Conversion works were completed in 2004	1989; Conversion works were completed in 2005	2001	1988; Conversion works were completed in 2003	
Committed Occupancy	·	100.	0%		
Name of Lessee (s)	Green Life Higashi Nihon <sup>2</sup>	Green Life Higashi Nihon <sup>2</sup>	Message Co. Ltd, Shakai Fukushi Houjin Keiyu - Kai	Miyako Kenkokai Medical Corporation	
Date of Acquisition	29 Septem	ber 2008	17 November 2009		
Appraised Value <sup>1</sup>	¥720m (S\$7.9m)	¥1,480m (S\$16.3m)	¥652m (S\$7.2m)	¥840m (S\$9.3m)	
Appraiser/ Date	DTZ / 31 December 2014				

- 1. At an exchange rate of S\$1.00: ¥90.58
- 2. Change of name with effect from 1 May 2013 due to organisational restructuring by Green Life Co., Ltd, parent company of Medis Corporation











Property	Maison de Centenaire Haruki	Hapine Fukuoka Noke	Fiore Senior Residence Hirakata	lyashi no Takatsuki Kan
Туре		Paid nursing home w	vith care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	801	1,396	727	2,023
Floor Area (sq m)	1,263	2,912	1,155	3,956 <sup>2</sup>
Number of Units (Rooms)	36	64	40	87
Year of Completion	1996; Conversion works were completed in 2006	2006	2007	1997; Conversion works were completed in 2005
Committed Occupancy	·	100.09	%	
Name of Lessee (s)	Miyako Kenkokai Medical Corporation	Green Life Co. Ltd <sup>3</sup>	Vivac	Riei Co., Ltd
Date of Acquisition	17 November 2009			
Appraised Value <sup>1</sup>	¥638m (S\$7.0m)	¥852m (S\$9.4m)	¥482m (S\$5.3m)	¥1,550m (S\$17.1m)
Appraiser/ Date	DTZ / 31 December 2014			

- 1. At an exchange rate of S\$1.00: ¥90.58
- 2. Increase in NLA upon the completion of AEI in February 2014
- 3. Change of name with effect from 1 May 2013 due to organisational restructuring by Green Life Co., Ltd, parent company of Care Link Co., Ltd









Property	Sawayaka Obatake Ichibankan	Sawayaka Obatake Nibankan	Sawayaka Shinmojikan	
Туре	Paid nursing home with care service	Short stay / Day care facility	Paid nursing home with care service	
Land Tenure	Freehold	Freehold	Freehold	
Land Area (sq m)	1,786	1,042	2,813	
Floor Area (sq m)	3,491	1,538	5,088	
Number of Units (Rooms)	78	26	112	
Year of Completion	2007	2007	2007	
Committed Occupancy	100.0%			
Name of Lessee (s)	K.K. Sawayaka Club			
Date of Acquisition	17 June 2010			
Appraised Value <sup>1</sup>	¥740m (S\$8.2m)	¥350m (S\$3.9m)	¥934m (S\$10.3m)	
Appraiser/ Date	Colliers International / 31 December 2014			

### Note:











Property	Sawayaka Nogatakan	Sawayaka Sakurakan	Sawayaka Fukufukukan	Sawayaka Higashikagurakan
Туре		Paid nursing home w	vith care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	2,707	6,276	1,842	4,813
Floor Area (sq m)	3,147	5,044	3,074	5,335
Number of Units (Rooms)	78	110	72	110
Year of Completion	2005	2006	2008	2010
Committed Occupancy	100.0%			
Name of Lessee (s)	K.K. Sawayaka Club			
Date of Acquisition	17 June 2010 28 Jan 2011 6 Mar 20			6 Mar 2012
Appraised Value <sup>1</sup>	¥708m (S\$7.8m)	¥786m (S\$8.7m)	¥665m (S\$7.3m)	¥949m (S\$10.5m)
Appraiser / Date	Colliers International / 31 December 2014			



<sup>1.</sup> At an exchange rate of S\$1.00 : ¥90.58







Property	As Heim Nakaurawa	Fureai no Sono Musashi Nakahara	Legato Higashi Sumiyoshi		
Туре		Paid nursing home with care service	9		
Land Tenure	Freehold	Freehold	Freehold		
Land Area (sq m)	1,762	935	951		
Floor Area (sq m)	2,692	1,847	2,828		
Number of Units (Rooms)	64	47	71		
Year of Completion	2006	2006	2006		
Committed Occupancy		100.0%			
Name of Lessee (s)	As Partners Co., Ltd	Shonan Fureai no Sono	Planning Care Co. Ltd		
Date of Acquisition	16 July 2010				
Appraised Value <sup>1</sup>	¥1,070m (S\$11.8m) ¥847m (S\$9.4m) ¥1,030m (S\$11.4m)				
Appraiser/ Date	DTZ / 31 December 2014				



<sup>1.</sup> At an exchange rate of S\$1.00: ¥90.58





Property	Royal Residence Gotenyama	Legato Katano		
Туре	Paid nursing home with care service			
Land Tenure	Freehold	Freehold		
Land Area (sq m)	794	1,139		
Floor Area (sq m)	1,560	1,688		
Number of Units (Rooms)	44	49		
Year of Completion	2006	2004		
Committed Occupancy	100	%		
Name of Lessee (s)	Shakai Fukuishi Sougou Kenkyjo	Planning Care Co. Ltd		
Date of Acquisition	16 July 2010			
Appraised Value <sup>1</sup>	¥534m (S\$5.9m)	¥650m (S\$7.2m)		
Appraiser/ Date	DTZ / 31 December 2014			

Note:







Property	Happy Life Toyonaka <sup>1</sup>	Palmary Inn Shin-Kobe	
Туре	Paid nursing home	with care service	
Land Tenure	Freehold	Freehold	
Land Area (sq m)	628	1,034	
Floor Area (sq m)	1,254	3,964	
Number of Units (Rooms)	42	71	
		1992	
Year of Completion	2007	Conversion works were	
		completed in 2003	
Committed Occupancy	100	%	
Name of Lessee (s)	K.K. Nihon Kaigo Iryo Center	Asset Co., Ltd	
Date of Acquisition	12 July 2013		
Appraised Value <sup>2</sup>	¥478m (S\$5.3 m)	¥1,450m (S\$16.0m)	
Appraiser/ Date	Colliers International / 31 December 2014		

- 1. Change of name from Heart Life Toyonaka to Happy Life Toyonaka with effect from 1 September 2014
- 2. At an exchange rate of S\$1.00: ¥90.58









	Manual Commission of Commission C			
Property	Sawayaka Seaside Toba	Sawayaka Niihamakan	Sawayaka Minatokan	
Туре	Paid nursing home with care service			
Land Tenure	Freehold	Freehold	Freehold	
Land Area (sq m)	2,803	4,197	3,551	
Floor Area (sq m)	7,360	7,382	2,246	
Number of Units (Rooms)	129	135	50	
Year of Completion	2012	2012	2012	
Committed Occupancy	100.0%			
Name of Lessee (s)	K.K. Sawayaka Club	K.K. Sawayaka Club	K.K. Sawayaka Club	
Date of Acquisition	30 September 2013			
Appraised Value <sup>1</sup>	¥1,442m (S\$15.9m)	¥1,362m (S\$15m)	¥684m (S\$7.6m)	
Appraiser/ Date	International Appraisals Incorporated / 31 December 2014			

Note:







Property	Sawayaka Mekari Nibankan	Sawayaka Kiyotakan	
Туре	Paid nursing home with care service		
Land Tenure	Freehold Freehold		
Land Area (sq m)	1,354	2,597	
Floor Area (sq m)	2,133	5,661	
Number of Units (Rooms)	61	108	
Year of Completion	2012	2013	
Committed Occupancy	100%		
Name of Lessee (s)	K.K. Sawayaka Club	K.K. Sawayaka Club	
Date of Acquisition	30 September 2013		
Appraised Value <sup>1</sup>	¥321m (S\$3.5m)	¥868m (S\$9.5m)	
Appraiser/ Date	International Appraisals Incorporated / 31 December 2014		

Note:









Property	Maison des Centenaire Hannan	Sunhill Miyako	Maison des Centenaire Ohhama
Туре	Paid nursing home with care service	Extended-stay lodging facility	Paid nursing home with care service
Land Tenure	Freehold	Freehold	Freehold
Land Area (sq m)	7,827	10,867	1,281
Floor Area (sq m)	4,331	4,299	1,717
Number of Units (Rooms)	95	34	47
Year of Completion	2010	1996	1990
Committed Occupancy	100.0%		
Name of Lessee (s)	Miyako Enterprise Co., Ltd	Miyako Enterprise Co., Ltd	Miyako Enterprise Co., Ltd
Date of Acquisition	28 March 2014		
Appraised Value <sup>1</sup>	¥1,790m (S\$19.8m)	¥855m (S\$9.4m)	¥679m (S\$7.5m)
Appraiser/ Date	International Appraisals Incorporated / 31 December 2014		



<sup>1.</sup> At an exchange rate of S\$1.00: ¥90.58





Property	Habitation Jyosui	Ocean View Shonan Arasaki	
Туре	Paid nursing home with care service		
Land Tenure	Freehold	Freehold	
Land Area (sq m)	3,259 <sup>1</sup> 3,067		
Floor Area (sq m)	6,076 <sup>2</sup> 5,304		
Number of Units (Rooms)	85	79	
Year of Completion	2005	2013	
Committed Occupancy	100%		
Name of Lessee (s)	K.K. Habitation	K.K Oueikkaku	
Date of Acquisition	12 December 2014	6 January 2015	
Appraised Value	¥3,540m (S\$39.1m) <sup>3</sup>	¥1,810m (S\$20.1m) 4	
Appraiser/ Date	Colliers International / 31 December 2014	Colliers International / 31 October 2014	

- 1. Total land area for the integrated development
- 2. Strata area of the Property owned by PLife REIT
- 3. At an exchange rate of S\$1.00: ¥90.58
- 4. At an exchange rate of S\$1.00 : ¥90.00







The state of the s	PILLIA PA
Habitation Hakata I, II and III	Excellent Tenpaku Garden Hill
Paid nursing home with care service	
Freehold	Freehold
15,336	6,593
21,415	4,000
318	94
1984 to 2003 <sup>1</sup>	2013
100%	
K.K. Habitation	K.K. Kokanomori
23 March 2015	
¥3,660m (S\$41.6m)	¥1,650m (S\$18.8m)
Colliers International / 1 February 2015	
	Paid nursing home Freehold 15,336 21,415 318 1984 to 2003¹ 100 K.K. Habitation 23 March ¥3,660m (S\$41.6m)

- 1. Hakata I on 1984, Hakata II on 1995, Hakata III on 2003
- 2. At an exchange rate of S\$1.00: ¥88.00







Property	Liverari Shiroishi Hana Ichigokan <sup>1</sup>	Liverari Shiroishi Hana Nigokan²	Liverari Misono <sup>3</sup>
Туре	Paid nursing home with care service	Paid nursing home with care service	Group Home
Land Tenure	Freehold	Freehold	Freehold
Land Area (sq m)	628	436	429
Floor Area (sq m)	1,056	747	724
Number of Units (Rooms)	47	24	18
Year of Completion	2011	1990	1993
Committed Occupancy		100.0%	
Name of Lessee (s)	Living Platform, Ltd.	Living Platform, Ltd.	K.K Care Products
Date of Acquisition	23 March 2015		
Appraised Value <sup>3</sup>	¥336m (S\$3.8m)	¥166m (S\$1.9m)	¥185m (S\$2.1m)
Appraiser/ Date	Colliers International / 1 February 2015		

- 1. Formerly known as Hana Kitago
- 2. Formerly known as Hana Kita 13 Jyo
- 3. Formerly known as Ajisai Misono
- 4. At an exchange rate of S\$1.00: ¥88.00



# Our Portfolio - Malaysia



Property	Gleneagles Intan Medical Centre, Kuala Lumpur	
Туре	Medical Centre	
Land Tenure	Freehold	
Land Area (sq m)	3,450	
Floor Area (sq m) <sup>1</sup>	2,444	
Number of Car Park Lots	69, all of which owned by Parkway Life REIT	
Year of Completion	1999	
Committed Occupancy	100% (excluding car park)	
Name of Lessee (s)	<ol> <li>Gleneagles Hospital (Kuala Lumpur) Sdn. Bhd.</li> <li>CIMB Bank Berhad</li> </ol>	
Date of Acquisition	1 August 2012	
Appraised Value <sup>2</sup>	RM 22,000,000 (S\$8.3m)	
Appraiser/ Date	Jones Lang Wootton / 31 December 2014	

- 1. Strata area of Property owned by PLife REIT
- 2. At an exchange rate of S\$1.00: RM2.64

