

# Disclaimer

ParkwayLife REIT

- This Presentation is focused on comparing actual results for the period from 1 January 2013 to 31 March 2013 ("1Q 2013") versus the period from 1 January 2012 to 31 March 2012 ("1Q 2012"). This shall be read in conjunction with PLife REIT 2013 First Quarter Unaudited Financial Statement and Distribution Announcement in SGXNet.
- This Presentation may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, shifts in expected levels of property rental income, changes in operating expenses, property expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

Ager	nda
10	2013 Key Highlights
2 Fin	ancial Review
3 Ca	pital and Financial Management
	pendix
(1	Our Growth Strategy
(1	Portfolio Highlights
Farkwayl	/
	Parkwayl ife RFIT
	ParkwayLife REIT ("PLife REIT")
	("PLife REIT")
	("PLife REIT")
	("PLife REIT")

#### **1Q 2013 Key Highlights** Continued DPU Growth Since IPO DPU for 1Q 2013 at 2.64 cents DPU growth of 2.9% (1Q Y-O-Y) due to an one-off IRAS tax adjustment (S\$0.6 million) in 1Q 2012 Excluding the one-off tax adjustment, DPU growth would be 7.0% Y-O-Y Healthy Balance Sheet Healthy gearing of 31.6% as at 31 March 2013 All-in cost of debt is 1.54% as at 31 March 2013 Extension of JPY Income Hedges - Natural hedge strategy to match JPY assets with JPY liabilities - Extended JPY net income hedge till 1Q FY2017 hence no impact from recent volatility in JPY - Enhances the stability of distribution to Unitholders and stable NAV ParkwayLife REIT\* 5

### 1Q 2013 Key Highlights (cont'd)

#### Stable Returns Supported by Defensive REIT Model

- 100% occupancy with locked-in long-term master leases
- 90% of PLife REIT's total portfolio has downside revenue protection

6

68% of the total portfolio is pegged to CPI-linked revision formula

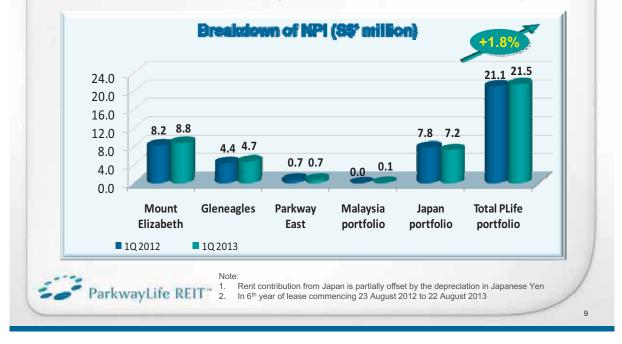




### **Net Property Income (NPI) Growth**

□ Increase in NPI is due to:

- Rent contribution from Japan properties acquired in 2012<sup>1</sup>; and
- > Upward revision of minimum guaranteed rent of Spore hospitals by 6.31%<sup>2</sup>



### **Distribution Per Unit (DPU) Growth**

□ DPU grew by 2.9% to 2.64 cents due to an one-off IRAS tax adjustment (S\$0.6 million) in 1Q 2012.

Excluding the one-off tax adjustment, DPU growth would be 7.0% Y-O-Y

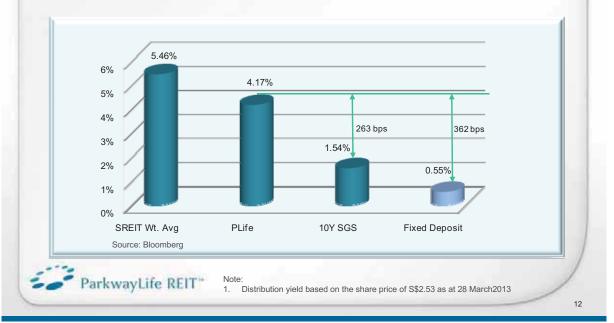
Consolidated Income Statement	Year-on-Ye	ar (Actual)	Variance
(S\$'000)	1Q 2013	1Q 2012	%
Gross Revenue	23,029	22,776	1.1
Net Property Income	21,504	21,115	1.8
Distributable Income to Unitholders	15,965	15,510	2.9
Available Distribution Per Unit (Cents) <sup>1</sup> - For the period - Annualised	<b>2.64</b> 10.56	2.56 10.24	<b>2.9</b> 2.9

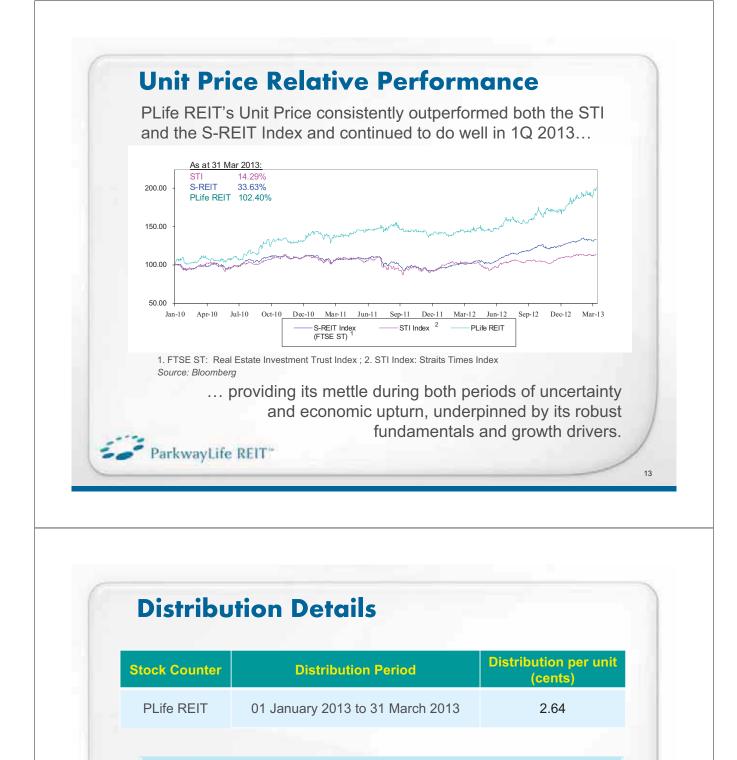
1. In computing Distribution per Unit ("DPU"), the number of units in issue as at the end of each period is used ParkwayLife REIT"



### **Attractive Spread Above 10-yr SGS Yield**

- □ 263 bps higher than 10-yr Singapore Government Securities ("SGS")
- □ 362 bps higher than fixed deposit rates
- Defensive nature of PLife REIT adds to the attractiveness of 4.17% yield<sup>1</sup>

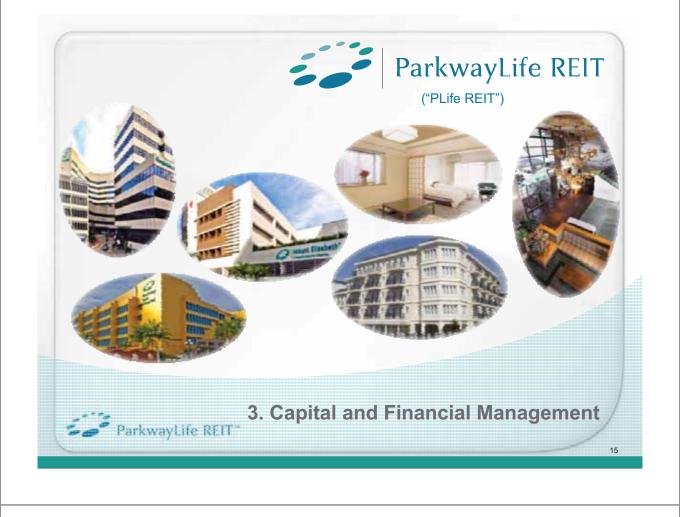




**Distribution Timetable** 

Ex-Date: (Units will be traded ex-date)	15 May 2013
Books Closure Date:	17 May 2013 at 5pm
Distribution Payment Date:	11 June 2013

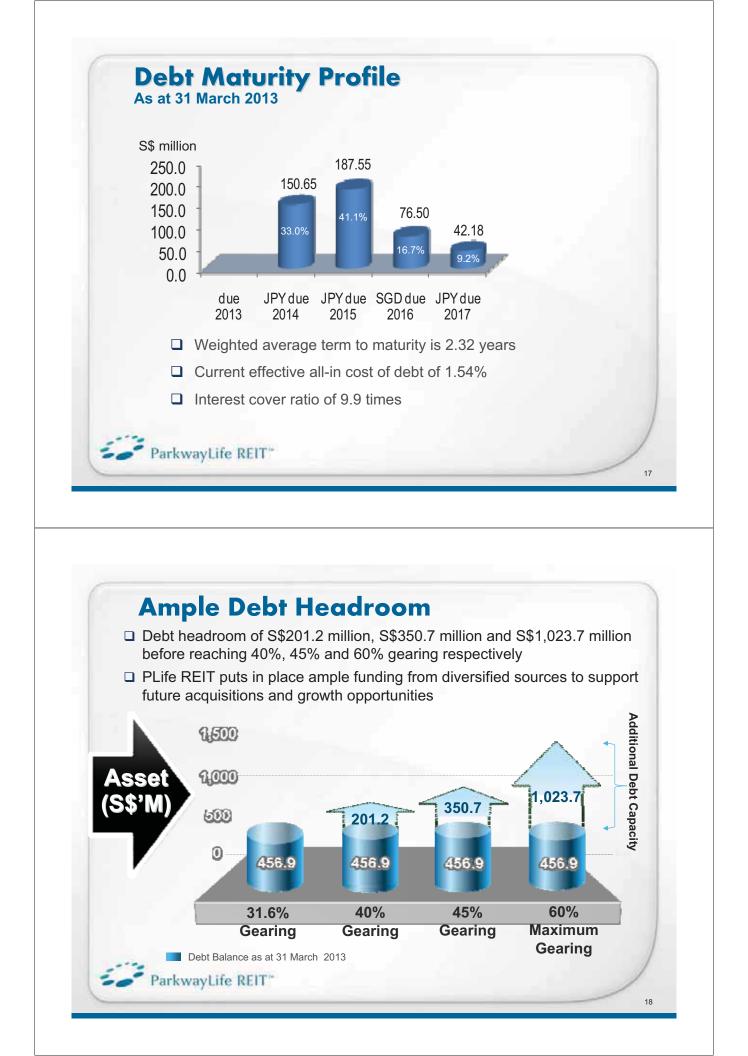
ParkwayLife REIT



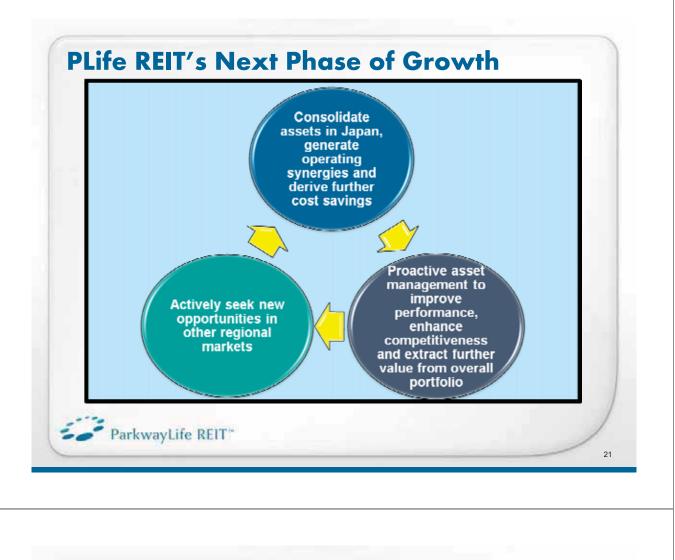
## **Healthy Balance Sheet**

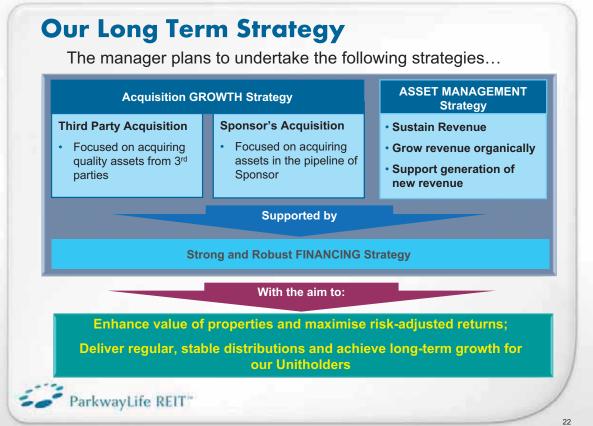
Total Assets1,443,9451,470,339Decrease is mainly due to Japanese Yen.Total Debt1456,875484,055Decrease is mainly due to Japanese Yen.Unitholders'052,507051,254	
Total Debt <sup>1</sup> 450,675 464,055 Japanese Yen.	depreciation of
Unitholders'	depreciation of
Funds 953,507 951,354 -	
Gearing <sup>2</sup> (%) 31.6 32.9 Improved gearing is main depreciation of Japanese	

□ Healthy gearing of 31.6% as at 31 March 2013



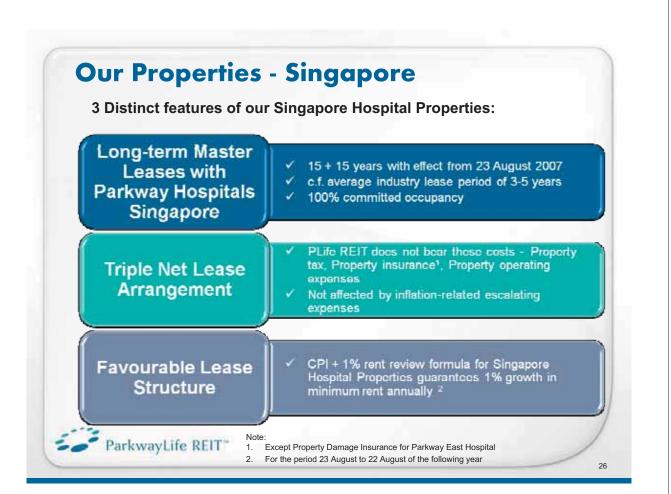




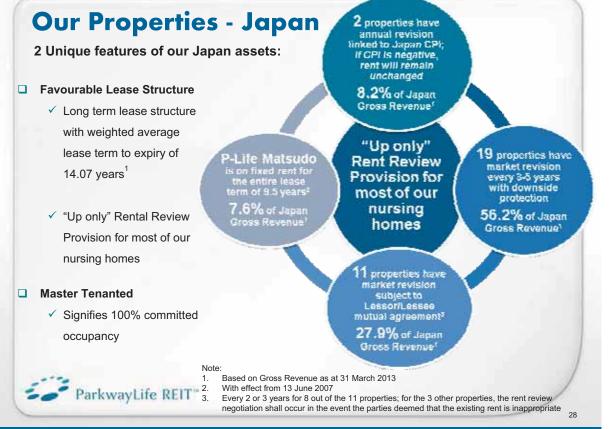


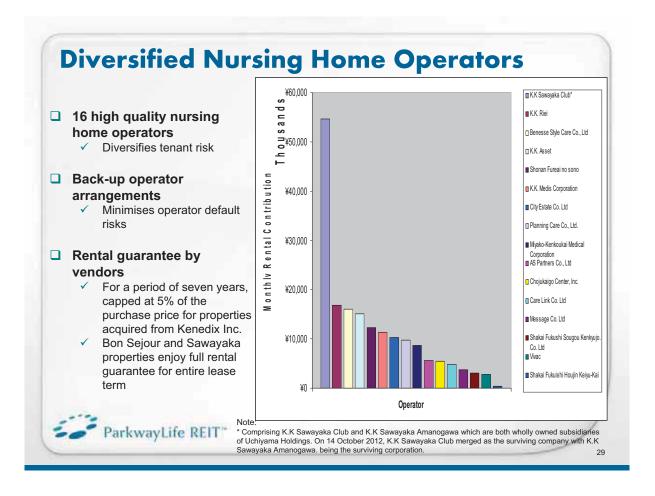












### Our Properties – Malaysia, Kuala Lumpur

- □ A portfolio of high quality healthcare assets worth S\$8.1million<sup>1</sup> within Gleneagles Intan Medical Centre Kuala Lumpur, next to the 330-bed Gleneagles Hospital Kuala Lumpur
- Multi tenancies with lessees Gleneagles Hospital (Kuala Lumpur) Sdn. Bhd. and CIMB Bank Berhad



Our Pormo	lio - Singap	<b>Sore</b>	-
Property	Mount Elizabeth Hospital	Gleneagles Hospital	Parkway East Hospital
Туре		Hospital and Medical Centre	
Land Tenure	67 years	75 years	75 years
Total Area (sq m) <sup>1</sup>	58,139	49,003	10,994
Beds <sup>2</sup>	345	272	113
Operating theatres <sup>3</sup>	13	12	4
Strata Units / Car Park Lots <sup>3</sup>	30 strata units; 363 car park lots	10 strata units; 121 car park lots	75 car park lots
Year of Completion	Hospital Building (1979) Medical Centre (1979 & 1992)	Hospital Building (1991 & 1993) Annexe Block (1979) Medical Centre (1991 & 1993)	Hospital Building (1982) Medical Centre (1987)
Committed Occupancy		100%	
Name of Lessee (s)	Parl	kway Hospitals Singapore Pte	e Ltd
Awards and Accreditation	JCI Accreditation, 1 <sup>st</sup> private hospital in Asia to win Asian Hospital Management Award; SQC status since 1998, Superbrands status since 2002	JCI Accreditation; Asian Hospital Management Award; SQC Award in 2002 (re-certified 2007); Superbrands status since 2002	JCI Accreditation; SQC status in 1998
Appraised Value	S\$620m	S\$313m	S\$47.4m
Appraiser / Date	Knight	Frank Pte Ltd / 31 Decembe	er 2012
Note: 1. Aggregate strata are 2. As at 31 December 3. As at 31 March 2007 Parkway Life	2012 7	eagles Hospital. Gross floor area for Parkv	vay East Hospital

Property	P-Life Matsudo	Bon Sejour Shin-Yamashita	Bon Sejour Ibaraki
Туре	Pharmaceutical product distributing & manufacturing facility	Paid nursing home	with care service
Land Tenure	Freehold	Freehold	50 years
Land Area (sq m)	8,449	1,653	3,051
Net Lettable Area (sq m)	3,240	3,273	3,651
Number of Units (Rooms)	NA	74	94
Year of Completion	2005; Additional works were completed in 2007	2006	2008
Committed Occupancy		100.0%	
Name of Lessee (s)	Nippon Express Co., Ltd (Master Lessee) Alere Medical Co., Ltd (Sub-Lessee) <sup>2</sup>	Benesse Style	Care Co., Ltd <sup>3</sup>
Date of Acquisition	16 May 2008	30 May 2008	
Appraised Value <sup>1</sup>	¥2,850 m (S\$40.6m)	¥1,310 m (S\$18.7 m)	¥1,054 m (S\$15.0m)
Appraiser / Date	Colliers International / 31 December 2012	International Appraisals Incor	porated / 31 December 2012

	tfolio - Japan				
	North Real Property in the local data				
Property	Palmary Inn Akashi	Palmary Inn Suma	Senior Chonaikai Makuhari Kan	Himawari Home Kamakura	
Туре		Paid nursing home with care service			
Land Tenure	Freehold	Freehold	Freehold	Freehold	
Land Area (sq m)	5,891	2,676	2,853	1,307	
Net Lettable Area (sq m)	6,562	4,539	4,361	1,689	
Number of Units (Rooms)	96	59	108 <sup>2</sup>	53	
Year of Completion	1987; Conversion works were completed in 2003	1989	1992; Conversion works were completed in 2004	1992; Conversion works wer completed in 2003	
Committed Occupancy	100.0%				
Name of Lessee (s)	Asset Co., Ltd	Asset Co., Ltd	Riei Co., Ltd	Chojukaigo Center, Ind	
Date of Acquisition		29 Septembe	er 2008		
Appraised Value <sup>1</sup>	¥1,500 m (S\$21.4m)	¥872m (S\$12.4m)	¥1,450m (S\$20.6m)	¥977 m (S\$13.9m)	
Appraiser/ Date		Colliers International / 3	1 December 2012		

At an exchange rate of \$\$1.00 to JPY70.18.
 As at 31 March 09, total number of units increased from 107 to 108. Operator converted one (1) unit of twin type into two (2) units of single type.

ParkwayLife REIT\*

# Our Portfolio - Japan







Property	Smiling Home Medis Musashi Urawa	Fureai no sono Nerima Takanodai	Smiling Home Medis Koshigaya Gamo
Туре	F	Paid nursing home with care service	e
Land Tenure		Freehold	
Land Area (sq m)	802	2,282	1,993
Net Lettable Area (sq m)	1,603	2,526	3,824
Number of Units (Rooms)	44	64	100
Year of Completion	1991; Conversion works were completed in 2004	1988; Conversion works were completed in 2005	1989; Conversion works were completed in 2005
Committed Occupancy		100.0%	
Name of Lessee (s)	Medis Corporation	Shonan Fureai no Sono	Medis Corporation
Date of Acquisition		29 September 2008	
Appraised Value <sup>1</sup>	¥629m (S\$8.9m)	¥1,400m (S\$19.9m)	¥1,310m (S\$18.7m)
Appraiser/ Date	Coll	iers International / 31 December 20	012

Note: 1. At an exchange rate of S\$1.00 to JPY70.18



33

	E EL			
		at one work the set		
Property	Amille Nakasyo	Supercourt Kadoma	Supercourt Takaishi- Hagoromo	Maison de Centenaire Ishizugawa
Туре	Paid nursing home with care service			
Land Tenure	Freehold	50 years	30 years	Freehold
Land Area (sq m)	2,901	1,518	2,010	1,111
Net Lettable Area (sq m)	3,259	2,794	3,021	2,129
Number of Units (Rooms)	75	88	98	52
Year of Completion	2001	2007	2008	1988; Conversion works were completed in 2003
Committed Occupancy	100.0%			
Name of Lessee (s)	Message Co. Ltd, Shakai Fukushi Houjin Keiyu - Kai	City Estate Co. Ltd	City Estate Co. Ltd	Miyako Kenkokai Medica Corporation
Date of Acquisition		17 Novem	ber 2009	
Appraised Value <sup>1</sup>	¥592m (S\$8.4m)	¥594m (S\$8.5m)	¥671m (S\$9.6m)	¥773m (S\$11.0m)
Appraiser/ Date	In	ternational Appraisals Incor	porated / 31 December 2012	

35

36

Our Por	tfolio - Ja	pan		
Property	Maison de Centenaire Haruki	Hapine Fukuoka Noke	Fiore Senior Residence Hirakata	lyashi no Takatsuki Kan
Туре		Paid nursing home w	vith care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	801	1,396	727	2,023
Net Lettable Area (sq m)	1,263	2,912	1,155	3,915
Number of Units (Rooms)	36 <sup>2</sup>	64	40	87
Year of Completion	1996; Conversion works were completed in 2006	2006	2007	1997; Conversion works were completed in 2005
Committed Occupancy		100.0%		
Name of Lessee (s)	Miyako Kenkokai Medical Corporation	Care Link. Co. Ltd	Vivac	Riei Co., Ltd
Date of Acquisition		17 Novembe	er 2009	
Appraised Value <sup>1</sup>	¥603m (S\$8.6m)	¥768m (S\$10.9m)	¥450m (S\$6.4m)	¥1,380m (S\$19.7m)
Appraiser/ Date	In	ternational Appraisals Incorpo	prated / 31 December 2012	

ParkwayLife REIT\*

 Note:

 1. At an exchange rate of S\$1.00 to JPY70.18

 2. No. of rooms increased from 33 to 36 upon the completion of AEI in September 2010

Property	Sawayaka Obatake Ichibankan	Sawayaka Obatake Nibankan	Sawayaka Shinmojikan
уре	Paid nursing home with care service	Short stay / Day care facility	Paid nursing home with care service
and Tenure	Freehold	Freehold	Freehold
and Area (sq m)	1,786	1,042	2,813
let Lettable Area (sq m)	3,491	1,538	5,088
lumber of Units (Rooms)	78	26	112
ear of Completion	2007	2007	2007
Committed Occupancy		100.0%	
lame of Lessee (s)		K.K Sawayaka Club	
Date of Acquisition		17 June 2010	
Appraised Value <sup>1</sup>	¥692m (S\$9.9m)	¥309m (S\$4.4m)	¥875m (S\$12.5m)
Appraiser/ Date	International	Appraisals Incorporated / 31 Decem	ber 2012

Property	Sawayaka Nokatakan	Sawayaka Nogatakan	Sawayaka Sakurakan	Sawayaka Fukufukukar
Туре	Paid nursing home with care service			
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	5,748	2,707	6,276	1,842
Net Lettable Area (sq m)	4,566	3,147	5,044	3,074
Number of Units (Rooms)	100	78	110	72
Year of Completion	2007	2005	2006	2008
Committed Occupancy	100.0%			
Name of Lessee (s)	K.K Sawayaka Club			
Date of Acquisition	17 June 2010			28 Jan 2011
Appraised Value <sup>1</sup>	¥851m (S\$12.1m)	¥645m (S\$9.2m)	¥743m (S\$10.6m)	¥622m (S\$8.9m)
Appraiser / Date	International Appraisals Incorporated / 31 December 2012			
Appraiser / Date	International Appraisais Incorporated / 31 December 2012			

No.

Note: 1. At an exchange rate of S\$1.00 to JPY70.18



Our Portfolio - Japan				
Property	Sawayaka Higashikagurakan	Sawayaka Hirakatakan	Sawayaka Parkside Shinkawa	
Гуре	Paid nursing home with care service	Paid nursing home with care service	Paid nursing home with care service	
and Tenure	Freehold	Freehold	Freehold	
_and Area (sq m)	4,813	1,850	1,445	
Net Lettable Area (sq m)	5,335	3,696	2,855	
Number of Units (Rooms)	110	108	58	
fear of Completion	2010	2008 Conversion works were completed in 2009	2003	
Committed Occupancy		100.0%		
Name of Lessee (s)	K.K Sawayaka Club	K.K. Sawayaka Club <sup>1</sup>	K.K Sawayaka Club	
Date of Acquisition	i i i i i i i i i i i i i i i i i i i	6 March 2012		
Appraised Value <sup>2</sup>	¥891m (S\$12.7m)	¥1,308m (S\$18.6m)	¥951m (S\$13.6m)	
Appraiser/ Date	International Appraisals Incorporated / 31 December 2012			

ParkwayLife REIT\*

# Our Portfolio - Japan







	and the second se	and the second se		
Property	As Heim Nakaurawa	Fureai no Sono Musashi Nakahara	Legato Higashi Sumiyoshi	
Туре	Paid nursing home with care service			
Land Tenure	Freehold			
Land Area (sq m)	1,762	935	951	
Net Lettable Area (sq m)	2,692	1,847	2,828	
Number of Units (Rooms)	64	47	71	
Year of Completion	2006	2006	2006	
Committed Occupancy	100.0%			
Name of Lessee (s)	As Partners Co., Ltd	Shonan Fureai no Sono	Planning Care Co. Ltd	
Date of Acquisition	16 July 2010			
Appraised Value <sup>1</sup>	¥964m (S\$13.7m)	¥762m (S\$10.9m)	¥926m (S\$13.2m)	
Appraiser/ Date	Colliers International / 31 December 2012			
Appraiser/ Date				

Note:

I. At an exchange rate of S\$1.00 to JPY70.18

ParkwayLife REIT\*

39

	Designed and the second		
Property	Royal Residence Gotenyama	Legato Katano	
Туре	Paid nursing home with care service		
Land Tenure	Freehold	Freehold	
Land Area (sq m)	794	1,139	
Net Lettable Area (sq m)	1,560	1,688	
Number of Units (Rooms)	44	49	
Year of Completion	2006	2004	
Committed Occupancy	1009	%	
Name of Lessee (s)	Shakai Fukuishi Sougou Kenkyjo	Planning Care Co. Ltd	
Date of Acquisition	16 July 2010		
Appraised Value <sup>1</sup>	¥485m (S\$6.9m)	¥589m (S\$8.4m)	
Appraiser/ Date	Colliers International / 31 December 2012		
Note: 1. At an exchange rate of S\$1.00 to JP			

Our Portfo	lio - Malaysia
Property	Gleneagles Intan Medical Centre, Kuala Lumpur
Туре	Medical Centre
Land Tenure	Freehold
Land Area (sq m)	3,450
Strata Area of Property (sq m)	2,444
Number of Car Park Lots	69, all of which owned by Parkway Life REIT
Year of Completion	1999
Committed Occupancy	100% (excluding car park)
Name of Lessee (s)	<ol> <li>Gleneagles Hospital (Kuala Lumpur) Sdn. Bhd.</li> <li>CIMB Bank Berhad</li> </ol>
Date of Acquisition	1 August 2012
Appraised Value	RM 19,760,000 (S\$8.1m) <sup>1</sup>
Appraised Date	DTZ Nawawi Tie Leung / 31 December 2012
Note: 1. The property was valued usin	g the Income and Comparison Approaches. Based on an exchange rate of St

ParkwayLife REIT\*

Portfolio	Singapore	Japan	Malaysia	Total
Туре	Hospital & Medical Centre	32 nursing homes; 1 pharmaceutical product distribution & manufacturing facility	Medical Centre	4 Hospitals & medical centre; 32 nursing homes; 1 pharmaceutical product distributing & manufacturing facility
Land Tenure	3 Leasehold	30 Freehold & 3 Leasehold	1 Freehold	31 Freehold & 6 Leasehold
Land Area (sq m)	36,354	79,346	3,450	119,150
Net Lettable Area (sq m)	118,136	104,163	2,444²	224,743
Beds	730	-	-	730
Strata Units/ Car Park Lots	40 strata units/ 559 car park lots	-	7 strata units/ 69 car park lots	47 strata units/ 628 car park lots
Number of Units (Rooms)	-	2,359	-	2,359
Year of Completion	1979 to 1993	1987 to 2010	1999	1979 to 2010
Committed Occupancy	100%		100% (excluding car park)	100%
Master Leases/ Lessees	3 Master Leases; 1 Lessee	34 Master Leases; 17 Lessees	2 Lessees	37 Master Leases; 20 Lessees
Year of Acquisition	2007	2008 to 2012	2012	-
Appraised Value <sup>1</sup>	S\$980.4m Knight Frank Pte Ltd	¥30,796m (S\$438.8m) Colliers International / International Appraisals Incorporated	RM 19.8m (S\$8.1m) DTZ Nawawi Tie Leung	S\$1,427m
E Parkway	yLife REIT*	e: Based on Appraised Values as at Based on Strata Area of the Prope		43