

# ParkwayLife REIT

("PLife REIT")



**3Q 2012 RESULTS PRESENTATION** 



8 November 2012

### Disclaimer

- This Presentation is focused on comparing actual results for the period from 1 July 2012 to 30 September 2012 ("3Q 2012") versus the period from 1 July 2011 to 30 September 2011 ("3Q 2011"). This shall be read in conjunction with PLife REIT 2012 Third Quarter Unaudited Financial Statement and Distribution Announcement in SGXNet.
- This Presentation may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, shifts in expected levels of property rental income, changes in operating expenses, property expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.



# Agenda

- 1 3Q 2012 Key Highlights
- 2 Financial Review
- Capital and Financial Management
- 4 Appendix
  - Our Growth Strategy
  - II Portfolio Highlights





# ParkwayLife REIT

("PLife REIT")





1. 3Q 2012 Highlights

### **3Q 2012 Key Highlights**



#### **Strong Revenue & Net Property Income Growth**

- Gross revenue grew by 8.5% (3Q Y-O-Y) and 8.0% (YTD 3Q Y-O-Y)
- Net property income grew by 9.5% (3Q Y-O-Y) and 8.2% (YTD 3Q Y-O-Y)



#### **Continued DPU Growth Since IPO**

- DPU for 3Q 2012 up 7.1% (3Q Y-O-Y) to 2.58 cents
- Strong growth of 62.3% since IPO



#### **Stable Returns Supported by Defensive REIT Model**

- 100% occupancy with locked-in long-term master leases
- 90% of PLife REIT's total portfolio has a downside revenue protection
- 65% of the total portfolio is pegged to CPI-linked revision formula





# ParkwayLife REIT

("PLife REIT")

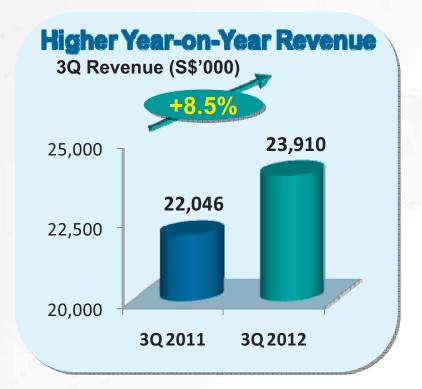




2. Financial Review

### **Strong Revenue Growth**

- □ 3Q 2012 Revenue grew by 8.5% to \$23.9 million
- ☐ YTD 3Q 2012 Revenue grew by 8.0% to \$70.1 million

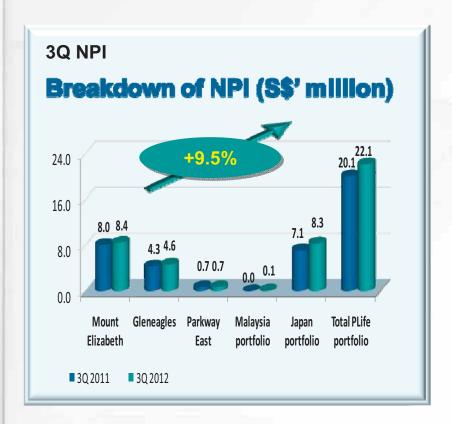


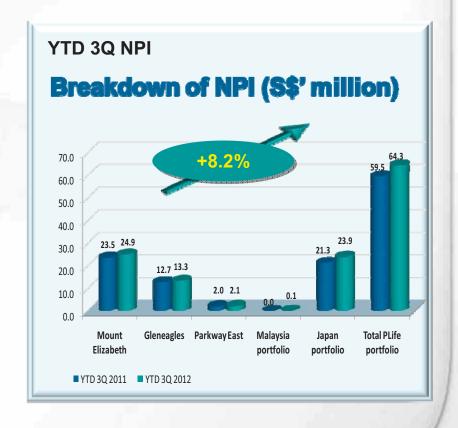




### **Strong Net Property Income Growth**

- ☐ Increase in NPI is due to:
  - Rent contribution from Japan properties acquired in 2011 & 2012; and
  - Upward minimum guarantee rent revision of Spore hospitals by 6.31%<sup>1</sup>





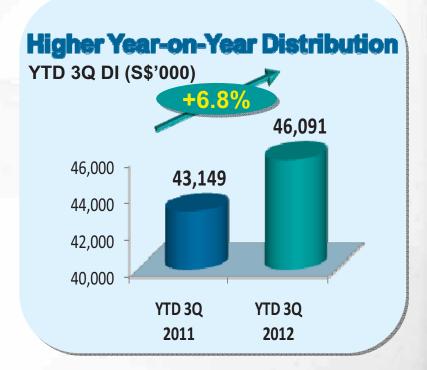


ParkwayLife REIT™ Note:
1. In 6<sup>th</sup> year of lease commencing 23 August 2012 to 22 August 2013

### Strong Distributable Income Growth

- □ 3Q 2012 DI grew by 7.1% to \$15.6 million
- ☐ YTD 3Q 2012 DI grew by 6.8% to \$46.1 million







### Y-O-Y Revenue and DPU Growth

- □ 3Q 2012 DPU grew by 7.1% to 2.58 cents
- ☐ YTD 3Q 2012 DPU grew by 6.8% to 7.62 cents

Consolidated Income Statement		n-Year tual)	Variance		n-Year tual)	Variance
(S\$'000)	3Q 2012	3Q 2011	%	YTD 3Q 2012	YTD 3Q 2011	%
Gross Revenue	23,910	22,046	8.5	70,087	64,916	8.0
Net Property Income	22,054	20,145	9.5	64,321	59,471	8.2
Distributable Income to Unitholders	15,568	14,537	7.1	46,091	43,149	6.8
<b>Distribution Per Unit</b> (Cents) <sup>1</sup> - For the period - Annualised	2.58 10.32	2.40 9.60	7.1 7.1	7.62 10.16	7.13 9.51	6.8 6.8





1. In computing Distribution per Unit ("DPU"), the number of units in issue as at the end of each period is used.

ParkwayLife REIT™

### **Strong DPU Growth Since IPO**

□ DPU has grown steadily from 1.59 cents to 2.58 cents, at a growth rate of 62.3% since IPO¹

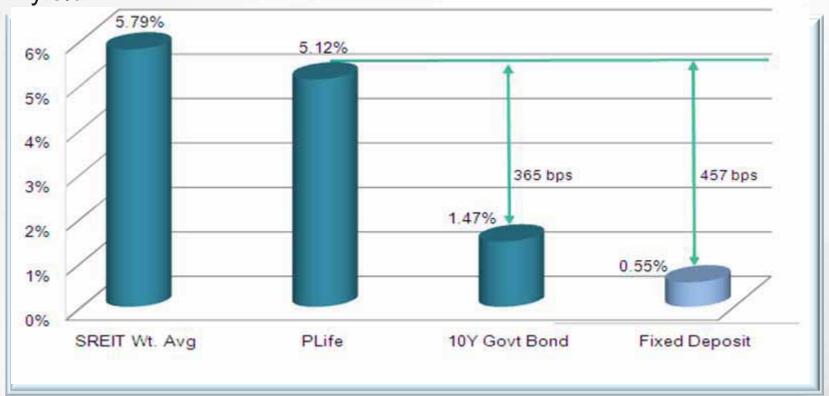


2. For FY 2012, approximately S\$3 million amount available for distribution will be retained for capital expenditure (S\$0.75 million per quarter).



## Attractive Spread Above 10-yr SGS Yield

- □ 365 bps higher than 10-yr Singapore Government Securities ("SGS")
- 457 bps higher than fixed deposit rates
- □ Defensive nature of PLife REIT adds to the attractiveness of 5.12% yield¹





ParkwayLife REIT 1. Annualised distribution yield based on the share price of S\$1.985 as at 28 September 2012.

### **Unit Price Relative Performance**

PLife REIT's Unit Price consistently outperformed both the STI and the S-REIT Index and continued to do well in 3Q 2012...



... providing its mettle during both periods of uncertainty and economic upturn, underpinned by its robust fundamentals and growth drivers.



### **Distribution Details**

Stock Counter	Distribution Period	Distribution per unit (cents)
PLife REIT	01 July 2012 to 30 September 2012	2.58

#### **Distribution Timetable**

Ex-Date: 15 November 2012

(Units will be traded ex-date)

Books Closure Date: 19 November 2012 at 5pm

Distribution Payment Date: 12 December 2012









3. Capital and Financial Management

# Healthy Balance Sheet ☐ Healthy gearing of 36.4% as at 30 September 2012

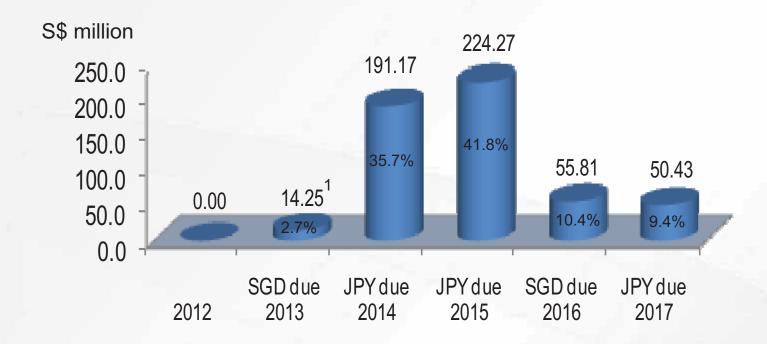
Consolidated Balance Sheet (in S\$'000)	As at 30 Sep 2012	As at 31 Dec 2011	Variance Commentary
Total Assets	1,471,091	1,429,613	Increase is mainly due to the acquisition of Japan and Malaysia properties in March and August 2012 respectively, offset by the depreciation of Japanese Yen.
Total Debt¹	535,926	497,066	Increase is mainly due to the draw down of loan facility to finance the acquisitions, offset by the depreciation of Japanese Yen.
Unitholders' Funds	897,128	896,176	-
Gearing <sup>2</sup> (%)	36.4	34.8	-



- Total Gross Borrowings before transaction costs
- Total Debt + Total Assets

# **Debt Maturity Profile**

As at 30 September 2012



- ☐ Weighted average term to maturity is 2.68 years
- ☐ Current effective all-in cost of debt of 1.61%
- ☐ Interest cover ratio of 8.6 times

#### Note:

1. Covered by the 4-year S\$80 million RCF maturing in FY2016.



### **Ample Debt Headroom**

- □ Debt headroom of S\$87.5 million, S\$229.2 million and S\$866.8 million before reaching 40%, 45% and 60% gearing respectively
- □ PLife REIT puts in place ample funding from diversified sources to support future acquisitions and growth opportunities





# 4. Appendix



ParkwayLife REIT





# ParkwayLife REIT

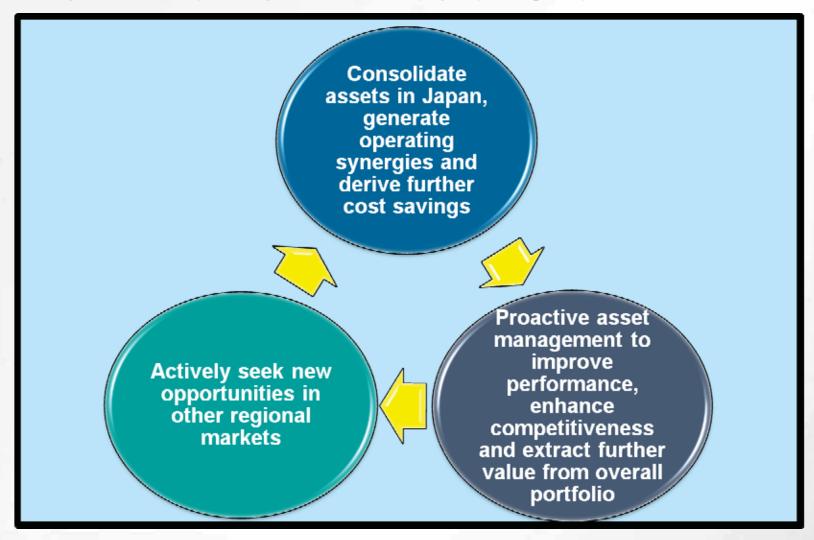
("PLife REIT")





**Our Growth Strategy** 

### PLife REIT's Next Phase of Growth





### **Our Long Term Strategy**

The manager plans to undertake the following strategies...

#### **Acquisition GROWTH Strategy**

#### **Third Party Acquisition**

 Focused on acquiring quality assets from 3<sup>rd</sup> parties

#### **Sponsor's Acquisition**

 Focused on acquiring assets in the pipeline of Sponsor

### ASSET MANAGEMENT Strategy

- Sustain Revenue
- Grow revenue organically
- Support generation of new revenue

Supported by

**Strong and Robust FINANCING Strategy** 

#### With the aim to:

Enhance value of properties and maximise risk-adjusted returns;

Deliver regular, stable distributions and achieve long-term growth for our Unitholders





# ParkwayLife REIT

("PLife REIT")





**Portfolio Highlights** 

### PLife REIT Portfolio (as at 30 September 2012)

Largest listed healthcare REIT in Asian region with an enlarged portfolio of S\$1.4 billion<sup>1</sup>

#### **Core Strengths:**

ParkwayLife REIT

- Defensive long term lease structure with downside protection
- ☐ Stable income stream supported by regular rental revision
- Diversified portfolio of high quality and yield accretive properties
- ☐ Good growth potential in fast growing healthcare sector





- 1. Based on latest appraised values
- 2. Based on Gross Revenue as at 30 September 2012, including Malaysia property at 0.3%

### **Our Properties - Singapore**

- A portfolio of 3 strategically-located world-class local private hospitals worth S\$924 million
- Master Lease with Parkway Hospitals Singapore Pte. Ltd, a wholly owned subsidiary of Parkway Pantai Limited ("Parkway"), the largest private healthcare operator in Singapore and a key regional healthcare player
  - Parkway is an established brand name with a network of 16 hospitals across Asia
- Singapore Hospital Properties contribute approximately 62% of total gross revenue<sup>2</sup>



Mount Elizabeth Hospital

- 1.Based on appraised values as at 31 December 2011
- 2.Based on Gross Revenue as at 30 September





Gleneagles Hospital

- 3 Perkway East Hospital



Parkway East Hospital

### **Our Properties - Singapore**

3 Distinct features of our Singapore Hospital Properties:

Long-term Master
Leases with
Parkway Hospitals
Singapore

- √ 15 + 15 years with effect from 23 August 2007
- ✓ c.f. average industry lease period of 3-5 years
- √ 100% committed occupancy

Triple Net Lease Arrangement

- ✓ PLife REIT does not bear these costs Property tax, Property insurance¹, Property operating expenses
- Not affected by inflation-related escalating expenses

Favourable Lease Structure

✓ CPI + 1% rent review formula for Singapore Hospital Properties guarantees 1% growth in minimum rent annually <sup>2</sup>



- 1. Except Property Damage Insurance for Parkway East Hospital
- 2. For the period 23 August to 22 August of the following year

### **Our Properties - Japan**

- A portfolio of 33 high quality healthcare properties worth S\$512 million<sup>1</sup>, comprising:
  - ✓ 1 pharmaceutical product distributing and manufacturing facility (P-Life Matsudo)
  - √ 32 private nursing homes
- Master tenancy with 17lessees <sup>2</sup>
- Nursing Home Properties strategically located in dense residential districts in major cities

- Based on appraised values as at 1 October and 31 December 2011 and at exchange rate of S\$1.00 to JPY59.74.
- K.K Sawayaka Club includes K.K Sawayaka Amanogawa as both are wholly owned subsidiaries of Uchiyama Holdings.





P-Life Matsudo



**Bon Sejour Shin-Yamashita** 



**Palmary Inn Suma** 



Senior Chonaikai Makuhari Kan

### **Our Properties - Japan**

2 Unique features of our Japan assets:

- Favourable Lease Structure
  - ✓ Long term lease structure
    with weighted average
    lease term to expiry of
    14.57 years<sup>1</sup>
  - "Up only" Rental Review
     Provision for most of our
     nursing homes
- Master Tenanted
  - Signifies 100% committed occupancy

2 properties have annual revision linked to Japan CPI; if CPI is negative, rent will remain unchanged

> 8.2% of Japan Gross Revenue<sup>1</sup>

P-Life Matsudo is on fixed rent for the entire lease term of 9.5 years<sup>2</sup>

7.6% of Japan Gross Revenue<sup>1</sup> "Up only"
Rent Review
Provision for
most of our
nursing
homes

19 properties have market revision every 3-5 years with downside protection

56.3% of Japan Gross Revenue<sup>1</sup>

11 properties have market revision subject to Lessor/Lessee mutual agreement<sup>3</sup>

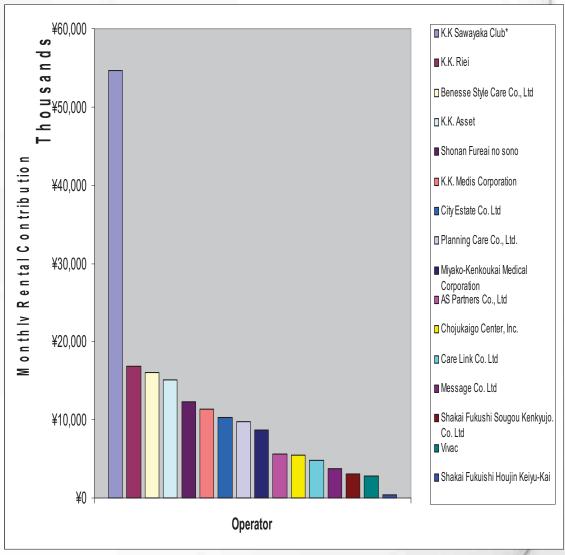
27.9% of Japan Gross Revenue<sup>1</sup>

- 1. Based on Gross Revenue (as at 30 September 2012)
  - With effect from 13 June 2007
    - Every 2 or 3 years for 8 out of the 11 properties; for the 3 other properties, the rent review negotiation shall occur in the event the parties deemed that the existing rent is inappropriate



### **Diversified Nursing Home Operators**

- 16 high quality nursing home operators
  - Diversifies tenant risk
- Back-up operator arrangements
  - Minimises operator default risks
- Rental guarantee by vendors
  - ✓ For a period of seven years, capped at 5% of the purchase price for properties acquired from Kenedix Inc.
  - ✓ Bon Sejour and Sawayaka properties enjoy full rental guarantee for entire lease term





Note

<sup>\*</sup> Comprising K.K Sawayaka Club and K.K Sawayaka Amanogawa which are both wholly owned subsidiaries of Uchiyama Holdings.

# Our Properties - Malaysia, Kuala Lumpur

- A portfolio of high quality healthcare assets worth S\$7 million<sup>1</sup> within Gleneagles Medical Centre Kuala Lumpur, next to the 330-bed Gleneagles Hospital Kuala Lumpur
- Multi tenancies with 3 main lessees, namely Gleneagles Hospital (Kuala Lumpur) Sdn. Bhd., CIMB Bank Berhad and Indocape Consolidated Sdn. Bhd.







#### Note:

1.Based on appraised values as at 20 January 2012 by DTZ Nawawi Tie Leung at RM17,000,000 and by Jones Lang Wootton at RM16,500,000 with exchange rate of S\$1 to RM2.43



Our Portfolio - Singapore

Property	<b>Mount Elizabeth Hospital</b>	Gleneagles Hospital	Parkway East Hospital		
Туре		Hospital and Medical Centre			
Land Tenure	67 years	75 years	75 years		
Total Area (sq m) <sup>1</sup>	58,139	49,003	10,994		
Beds <sup>2</sup>	345	272	113		
Operating theatres <sup>3</sup>	13	12	4		
Strata Units / Car Park Lots <sup>3</sup>	30 strata units; 363 car park lots	10 strata units; 121 car park lots	75 car park lots		
Year of Completion	Hospital Building (1979) Medical Centre (1979 & 1992)	Hospital Building (1991 & 1993) Annexe Block (1979) Medical Centre (1991 & 1993)	Hospital Building (1982) Medical Centre (1987)		
Committed Occupancy		100%			
Name of Lessee (s)	Parl	kway Hospitals Singapore Pte	e Ltd		
Awards and Accreditation	JCI Accreditation, 1st private hospital in Asia to win Asian Hospital Management Award; SQC status since 1998, Superbrands status since 2002	JCI Accreditation; Asian Hospital Management Award; SQC Award in 2002 (re-certified 2007); Superbrands status since 2002	•		
Appraised Value	S\$584m	S\$295m	S\$45m		
Appraiser / Date	Knight Frank Pte Ltd / 31 December 2011				

- 1. Aggregate strata area for Mount Elizabeth Hospital and Gleneagles Hospital. Gross floor area for Parkway East Hospital
- 2. As at 31 December 2011
- 3. As at 31 March 2007









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Property	P-Life Matsudo	Bon Sejour Shin-Yamashita	Bon Sejour Ibaraki	
Туре	Pharmaceutical product distributing & manufacturing facility	Paid nursing home with care service		
Land Tenure	Freehold	Freehold	50 years	
Land Area (sq m)	8,449	1,653	3,051	
Net Lettable Area (sq m)	3,240	3,273	3,651	
Number of Units (Rooms)	NA	74	94	
Year of Completion	2005; Additional works were completed in 2007	2006	2008	
Committed Occupancy		100.0%		
Name of Lessee (s)	Nippon Express Co., Ltd (Master Lessee)  Alere Medical Co., Ltd (Sub-Lessee) <sup>2</sup> Benesse Style Care Co., Ltd <sup>3</sup>			
Date of Acquisition	16 May 2008 30 May 2008			
Appraised Value <sup>1</sup>			¥1,049 m (S\$17.6m)	
Appraiser / Date	International Appraisals Incorporated / 31 December 2011			

- 1. At an exchange rate of S\$1.00 to JPY59.74.
- 2. Corporate rebranding by Inverness Medical Japan Co.,Ltd with effect from 1 April 2011.
- On 1 April 2012, Benesse Style Care Co., Ltd merged as the surviving company with Bon Sejour Corporation.











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Property	Palmary Inn Akashi	Palmary Inn Suma	Senior Chonaikai Makuhari Kan	Himawari Home Kamakura	
Туре		Paid nursing home w	vith care service		
Land Tenure	Freehold	Freehold	Freehold	Freehold	
Land Area (sq m)	5,891	2,676	2,853	1,307	
Net Lettable Area (sq m)	6,562	4,539	4,361	1,689	
Number of Units (Rooms)	96	59	108 <sup>2</sup>	53	
Year of Completion	1987; Conversion works were completed in 2003	1989	1992; Conversion works were completed in 2004	1992; Conversion works were completed in 2003	
Committed Occupancy		100.09	%		
Name of Lessee (s)	Asset Co., Ltd	Asset Co., Ltd	Riei Co., Ltd	Chojukaigo Center, Inc.	
Date of Acquisition	29 September 2008				
Appraised Value <sup>1</sup>	¥1,493 m (S\$25m)	¥869m (S\$14.6m)	¥1,446m (S\$24.2m)	¥974 m (S\$16.3m)	
Appraiser/ Date	International Appraisals Incorporated / 31 December 2011				

- 1. At an exchange rate of S\$1.00 to JPY59.74.
- 2. As at 31 March 09, total number of units increased from 107 to 108. Operator converted one (1) unit of twin type into two (2) units of single type.









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Property	Smiling Home Medis Musashi Urawa	Fureai no sono Nerima Takanodai	Smiling Home Medis Koshigaya Gamo			
Type	F	Paid nursing home with care service	e			
Land Tenure		Freehold				
Land Area (sq m)	802	2,282	1,993			
Net Lettable Area (sq m)	1,603	2,526	3,824			
Number of Units (Rooms)	44	64	100			
Year of Completion	1991; Conversion works were completed in 2004	1988; Conversion works were completed in 2005	1989; Conversion works were completed in 2005			
Committed Occupancy		100.0%				
Name of Lessee (s)	Medis Corporation	Shonan Fureai no Sono	Medis Corporation			
Date of Acquisition		29 September 2008				
Appraised Value <sup>1</sup>	¥626m (S\$10.5m)	¥1,392m (S\$23.3m)	¥1,309m (S\$21.9m)			
Appraiser/ Date	Internationa	International Appraisals Incorporated / 31 December 2011				

<sup>1.</sup> At an exchange rate of S\$1.00 to JPY59.74.











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Property	Amille Nakasyo	Supercourt Kadoma	Supercourt Takaishi- Hagoromo	Maison de Centenaire Ishizugawa	
Туре		Paid nursing home	with care service		
Land Tenure	Freehold	50 years	30 years	Freehold	
Land Area (sq m)	2,901	1,518	2,010	1,111	
Net Lettable Area (sq m)	3,259	2,794	3,021	2,129	
Number of Units (Rooms)	75	88	98	52	
Year of Completion	2001	2007	2008	1988; Conversion works were completed in 2003	
Committed Occupancy	100.0%				
Name of Lessee (s)	Message Co. Ltd, Shakai Fukushi Houjin Keiyu - Kai	City Estate Co. Ltd	City Estate Co. Ltd	Miyako Kenkokai Medical Corporation	
Date of Acquisition	17 November 2009				
Appraised Value 1	¥592m (S\$9.9m)	¥589m (S\$9.9m)	¥662m (S\$11.1m)	¥770m (S\$12.9m)	
Appraiser/ Date	International Appraisals Incorporated / 31 December 2011				

<sup>1.</sup> At an exchange rate of S\$1.00 to JPY59.74.











Property	Maison de Centenaire Haruki	Hapine Fukuoka Noke	Fiore Senior Residence Hirakata	lyashi no Takatsuki Kan	
Туре		Paid nursing home w	vith care service		
Land Tenure	Freehold	Freehold	Freehold	Freehold	
Land Area (sq m)	801	1,396	727	2,023	
Net Lettable Area (sq m)	1,263	2,912	1,155	3,915	
Number of Units (Rooms)	$36^{2}$	64	40	87	
Year of Completion	1996; Conversion works were completed in 2006	2006	2007	1997; Conversion works were completed in 2005	
Committed Occupancy		100.09	%		
Name of Lessee (s)	Miyako Kenkokai Medical Corporation	Care Link. Co. Ltd	Vivac	Riei Co., Ltd	
Date of Acquisition	17 November 2009				
Appraised Value <sup>1</sup>	¥601m (S\$10.1m)	¥766m (S\$12.8m)	¥449m (S\$7.5m)	¥1,377m (S\$23.1m)	
Appraiser/ Date	International Appraisals Incorporated / 31 December 2011				

- 1. At an exchange rate of S\$1.00 to JPY59.74.
- 2. No. of rooms increased from 33 to 36 upon the completion of AEI in September 2010.









Property	Sawayaka Obatake Ichibankan	Sawayaka Obatake Nibankan	Sawayaka Shinmojikan		
Туре	Paid nursing home with care service	Short stay / Day care facility	Paid nursing home with care service		
Land Tenure	Freehold	Freehold	Freehold		
Land Area (sq m)	1,786	1,042	2,813		
Net Lettable Area (sq m)	3,491	1,538	5,088		
Number of Units (Rooms)	78	26	112		
Year of Completion	2007	2007	2007		
Committed Occupancy	100.0%				
Name of Lessee (s)	K.K Sawayaka Club				
Date of Acquisition	17 June 2010				
Appraised Value <sup>1</sup>	¥685m (S\$11.5m)	¥284m (S\$4.8m)	¥865m (S\$14.5m)		
Appraiser/ Date	Colliers International / 31 December 2011				

Note

<sup>1.</sup> At an exchange rate of S\$1.00 to JPY59.74.



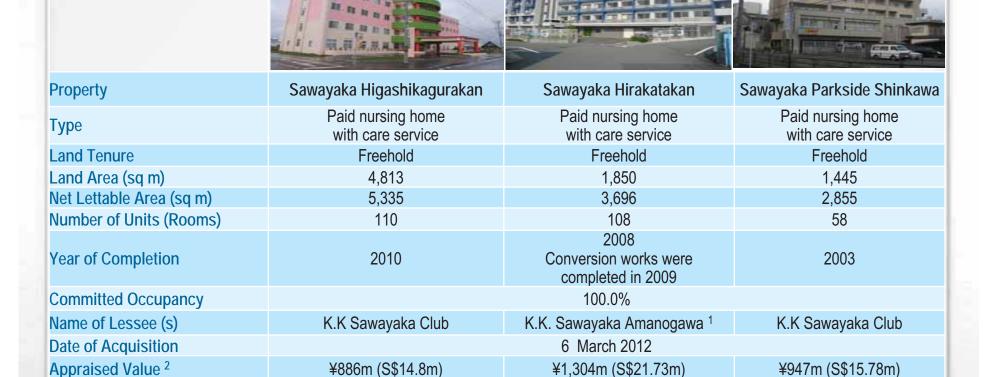


Property	Sawayaka Nokatakan	Sawayaka Nogatakan	Sawayaka Sakurakan	Sawayaka Fukufukukan	
Туре	Paid nursing home with care service				
Land Tenure	Freehold	Freehold	Freehold	Freehold	
Land Area (sq m)	5,748	2,707	6,276	1,842	
Net Lettable Area (sq m)	4,566	3,147	5,044	3,074	
Number of Units (Rooms)	100	78	110	72	
Year of Completion	2007	2005	2006	2008	
Committed Occupancy	100.0%				
Name of Lessee (s)	K.K Sawayaka Club				
Date of Acquisition	17 June 2010 28 Jan 2011			28 Jan 2011	
Appraised Value 1	¥844m (S\$14.1m)	¥642m (S\$10.8m)	¥723m (S\$12.1m)	¥613m (S\$10.3m)	
Appraiser / Date	Colliers International / 31 December 2011				

#### Note:

1. At an exchange rate of S\$1.00 to JPY59.74.





International Appraisals Incorporated / 1 October 2011

#### Note:

Appraiser/ Date

- 1. K.K Sawayaka Amanogawa and K.K Sawayaka Club are both wholly owned subsidiaries of Uchiyama Holdings.
- 2. At an exchange rate of S\$1.00 to JPY60.00.









Property	As Heim Nakaurawa	Fureai no Sono Musashi Nakahara	Legato Higashi Sumiyoshi			
Туре		Paid nursing home with care service				
Land Tenure		Freehold				
Land Area (sq m)	1,762	935	951			
Net Lettable Area (sq m)	2,692	1,847	2,828			
Number of Units (Rooms)	64	47	71			
Year of Completion	2006	2006	2006			
Committed Occupancy		100.0%				
Name of Lessee (s)	As Partners Co., Ltd	Shonan Fureai no Sono	Planning Care Co. Ltd			
Date of Acquisition	16 July 2010					
Appraised Value <sup>1</sup>	¥961m (S\$16.1m)	¥749m (S\$12.5m)	¥919m (S\$15.4m)			
Appraiser/ Date	DTZ / 31 December 2011					

#### Note:

1. At an exchange rate of S\$1.00 to JPY59.74.







Property	Royal Residence Gotenyama	Legato Katano			
Туре	Paid nursing home with care service				
Land Tenure	Freehold	Freehold			
Land Area (sq m)	794	1,139			
Net Lettable Area (sq m)	1,560	1,688			
Number of Units (Rooms)	44	49			
Year of Completion	2006	2004			
Committed Occupancy	100%				
Name of Lessee (s)	Shakai Fukuishi Sougou Kenkyjo	Planning Care Co. Ltd			
Date of Acquisition	16 July 2010				
Appraised Value <sup>1</sup>	¥482m (S\$8.1m)	¥588m (S\$9.8m)			
Appraiser/ Date	DTZ / 31 December 2011				

Note:

1. At an exchange rate of S\$1.00 to JPY59.74.



Our Portfolio - Malaysia



Property	Gleneagles Intan Medical Centre, Kuala Lumpur		
Туре	Medical Centre		
Land Tenure	Freehold		
Land Area (sq m)	3,450		
Strata Area of Property (sq m)	2,444		
Number of Car Park Lots	69, all of which owned by Parkway Life REIT Group		
Year of Completion	1999		
Committed Occupancy	99.7% (excluding car park)		
Name of Lessee (s)	<ol> <li>Gleneagles Hospital (Kuala Lumpur) Sdn. Bhd.</li> <li>CIMB Bank Berhad</li> <li>Indocape Consolidated Sdn. Bhd.</li> </ol>		
Date of Acquisition	1 August 2012		
Appraised Value	RM 17,000,000 by DTZ Nawawi Tie Leung (S\$6,995,885) <sup>1</sup> RM 16,500,000 by Jones Lang Wootton (S\$6,790,123) <sup>2</sup>		
Appraised Date	20 Jan 2012		

The property was valued using the Income, Discounted Cash Flow and Comparison Approaches. Based on an exchange rate of \$1.00 to RM2.43.

The property was valued using the Income and Comparison Approaches. Based on an exchange rate of S\$1.00 to RM2.43.

ParkwayLife REIT\*\*

# **Our Portfolio - Summary**

Portfolio	Singapore	Japan	Malaysia	Total
Туре	Hospital & Medical Centre	32 nursing homes; 1 pharmaceutical product distribution & manufacturing facility	Medical Centre	4 Hospitals & medical center; 32 nursing homes; 1 pharmaceutical product distributing & manufacturing facility
Land Tenure	3 Leasehold	30 Freehold & 3 Leasehold	1 Freehold	31 Freehold & 6 Leasehold
Land Area (sq m)	36,354	79,346	3,450	119,150
Net Lettable Area (sq m)	118,136	104,163	2444²	224,743
Beds	730	-	-	730
Strata Units/ Car Park Lots	40 strata units/ 559 car park lots	-	7 strata units/ 69 car park lots	47 strata units/ 628 car park lots
Number of Units (Rooms)	-	2,359	-	2,359
Year of Completion	1979 to 1993	1987 to 2010	1999	1979 to 2010
Committed Occupancy	1	00.0%	99.7% (excluding car park)	100%5
Master Leases/ Lessees	3 Master Leases; 1 Lessee	34 Master Leases; 17 Lessees	3 Lessees	37 Master Leases; 21 Lessees
Year of Acquisition	2007	2008 to 2012	2012	-
Appraised Value <sup>1</sup>	S\$924m Knight Frank Pte Ltd	¥30,618m (S\$512m) Colliers International / DTZ / IAI	RM 17,000,000 by DTZ (S\$6,995,885) <sup>3</sup> , RM 16,500,000 by JLW (S\$6,790,123) <sup>3</sup>	S\$1,443m⁴

- 1. Based on Appraised Values as at 1 October 11, 31 December 11 and 20 January 2012
- 2. Based on Strata Area of the Property

- 5. Unoccupied unit of 8 sq m

