



(26 April 2019)

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# **Agenda**

- 1. Overview of PLife REIT
- 2. 1Q 2019 Key Highlights
- 3. Our Properties
- 4. Growth Strategy & Core Markets
- 5. Capital & Financial Management
- 6. Appendices



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1. Overview of PLife REIT



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## **PLife REIT Portfolio**

One of the largest listed healthcare REITs in Asia with an enlarged portfolio of S\$1.86 billion1

## **Core Strengths:**

- Defensive long term lease structure with downside protection
- ☐ Stable income stream supported by regular rental revision
- Diversified portfolio of high quality and yield accretive properties
- **☐** Well-positioned in fast growing healthcare sector within the Asia-Pacific region

ParkwayLife REIT 2.

Note:

- 1. Based on latest appraised values
  - . Based on Gross Revenue as at 31 March 2019, including Malaysia property at 0.2%

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2. 1Q 2019 Key Highlights



# 10 2019 Key Highlights

## Steady DPU Growth Since IPO

- DPU for 1Q 2019 at 3.28 cents
- DPU growth of 3.5% (1Q Y-O-Y)

## Enhanced Defensiveness with Pre-emptive Terming Out of Debts

- Successfully refinanced all JPY debts due in 2020, amounted to JPY7.898 billion (approx. S\$96.6 million) that formed 14% of total debts
- Extended debt maturity profile to 2025
- Lowered all-in cost of debt from 0.97%<sup>1</sup> to 0.91%<sup>2</sup>

#### Note:

- As at 31 December 2018
   As at 31 March 2019



# 10 2019 Key Highlights (cont'd)

## Strong Capital Structure<sup>1</sup>

- Gearing remains optimal at 36.4%
- Interest cover ratio of 13.2 times
- About 88% of interest rate exposure is hedged
- JPY net income fully hedged till 1Q 2023

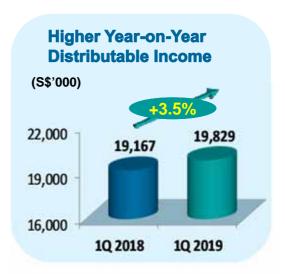
1. As at 31 March 2019



## Revenue and Distributable Income (DI) Growth

- □ Revenue grew by 2.1% to \$28.4 million for 1Q 2019.
- □ DI grew by 3.5% to \$19.8 million.

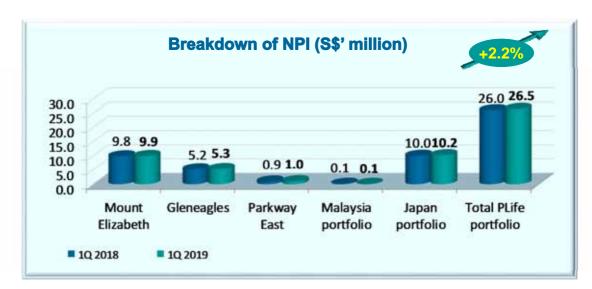






## **Net Property Income (NPI) Growth**

- ☐ Increase in NPI is largely due to:
  - Rent contribution from a property acquired in 1Q 2018
  - ➤ Upward minimum guarantee rent revision of Singapore hospitals by 1.38%¹



## **Un-interrupted Recurring DPU Growth Since IPO**

□ DPU has grown steadily at a rate of 103.6%¹ since IPO



#### Note

- 1. Since IPO till YTD 4Q 2018
- 2. Since FY2012, S\$3.0 million per annum of amount available for distribution has been retained for capital expenditure
- One-off divestment gain of 1.50 cents (S\$9.11 million) relating to the divestment of seven Japan assets in December 2014 was equally distributed over the four quarters in FY2015
- One-off divestment gain of 0.89 cents (S\$5.39 million) relating to the divestment of four Japan assets in December 2016 was equally distributed over the four quarters in FY2017



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## **Recent Developments**

26 April 2019

- Announced 1Q 2019 results: Gross revenue increased by 2.1% year-on-year to \$\$28.4 million.
- Total distributable income increased by 3.5% to \$\$19.8 million
- DPU of 3.28 cents for the period declared.

28 January 2019

- Announced 4Q 2018 results: Gross revenue increased 3.7% year-on-year to S\$28.6 million.
- Total distributable income decreased 2.9% year-on-year to \$\$19.8 million, due to absence of one-off distribution divestment gain.
- DPU of 3.28 cents for the period declared.

25 October 2018

- Announced 3Q 2018 results: Gross revenue increased 2.5% year-on-year to \$\$28.4 million.
- Total distributable income decreased 4.1% year-on-year to S\$19.6 million, due to absence of one-off distribution divestment gain.
- DPU of 3.23 cents for the period declared.

26 July 2018

- Announced 2Q and 1H 2018 results: Gross revenue increased 1.3% and 2.3% year on-year to \$\$28.1 million (2Q 2018) and \$\$55.9 million (1H 2018) respectively.
- Total distributable income decreased by 3.7% and 3.6% year-on-year to S\$19.3
- ·million (2Q 2018) and S\$38.5 million (1H 2018), due to absence of one-off
- · divestment gain.
- DPU of 3.19 cents for the period declared.





## **Our Properties - Singapore**

- ☐ A portfolio of 3 strategically-located world-class local private hospitals worth S\$1.16 billion ☐
- ☐ Master Lease with Parkway Hospitals Singapore Pte. Ltd, a wholly owned subsidiary of Parkway Pantai Limited ("Parkway"), the largest private healthcare operator in Singapore and a key regional healthcare player
- □ Singapore Hospital Properties contribute approximately 60.2% of total gross revenue<sup>2</sup>



- Based on latest appraised values
   Based on Gross Revenue as at 31 March 2019



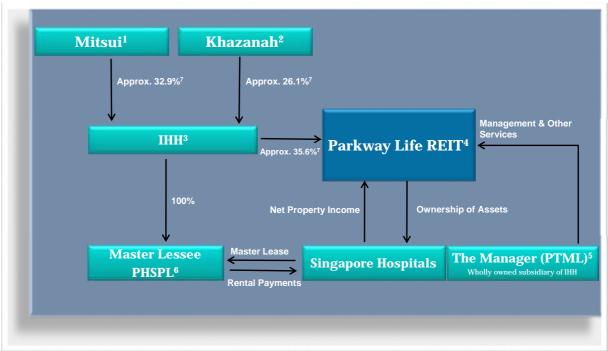






ParkwayLife REIT

## Master Lessee – IHH Group



Footnote:

- Mitsui & Co. Ltd.
- Khazanah Nasional Berhad (Khazanah);
- IHH Healthcare Berhad (IHH);
- Parkway Life Real Estate Investment Trust (Parkway Life REIT):
- Parkway Trust Management Limited (PTML);
- Parkway Hospitals Singapore Pte Ltd (PHSPL).
- As at 31 March 2019



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## Master Lessee – IHH Group<sup>1</sup> (Continued from previous slide)

- □ 32.9% owned by Mitsui & Co., Ltd<sup>2</sup>
- □ 26.1% owned by Khazanah, the investment holding arm of the Government of Malaysia<sup>2</sup>
- Dual listing in Malaysia and Singapore on 25 Jul 2012 with a market capitalization of approximately S\$16.9 billion as at 29 March 2019<sup>3</sup>
- ☐ In Singapore, through its key subsidiary Parkway Pantai Limited, it operates Mount Elizabeth Hospital, Mount Elizabeth Novena Hospital, Gleneagles Hospital, and Parkway East Hospital
- In Malaysia, through its key subsidiary Parkway Pantai Limited, it operates 10 Pantai hospitals, 4 Gleneagles medical hospitals, Amanjaya Specialist Centre, Pantai Premier Pathology, Pantai Integrated Rehab, an ambulatory care centre, and an International Medical University (IMU)
- Approximately 90.0% in Acibadem (Turkey) as at 31 March 2019
- Acquired 31.1% in Fortis Healthcare (India) through preferential allotment in November 2018
- □ A global healthcare network operates over 15,000 licensed beds in 83 hospitals, as well as medical centres, clinics and ancillary healthcare businesses across 12 countries, with close to 1,500 new beds in the pipeline to be delivered through new hospital developments and expansion of existing facilities.
- The information is extracted from IHH corporate website as at 31 December 2018 Footnote 1.
  - Khazanah entered an agreement to divest 16% of IHH shares with Mitsui & Co., Ltd of Japan. The transaction has been completed



## **Our Properties – Singapore**

## 3 Distinct features of our Singapore Hospital Properties:

Long-term Master
Leases with
Parkway Hospitals
Singapore

- ✓ 15 + 15 years with effect from 23 August 2007
- ✓ c.f. average industry lease period of 3-5 years
- √ 100% committed occupancy

Triple Net Lease Arrangement

- PLife REIT does not bear these costs Property tax, Property insurance<sup>1</sup>, Property operating expenses
- Not affected by inflation-related escalating expenses

Favourable Lease Structure

✓ CPI + 1% rent review formula for Singapore Hospital Properties guarantees 1% growth in minimum rent annually <sup>2</sup>

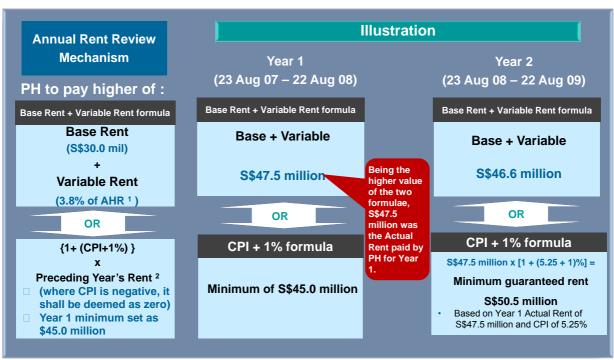
#### Notes:

- 1. Except Property Damage Insurance for Parkway East Hospital
- 2. For the period 23 August to 22 August of the following year

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## ParkwayLife REIT

## Singapore Hospital Properties – Rent Review Mechanism



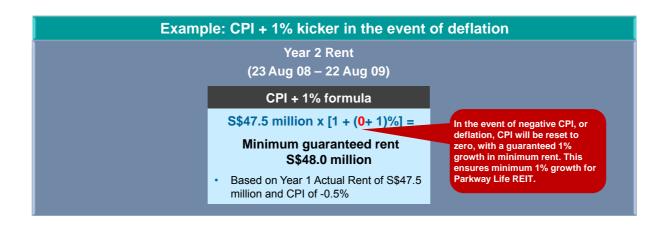
#### Notes:

- 1. AHR denotes the Adjusted Hospital Revenue for the period from 23 August to 22 August of the following year of each of the hospitals.
- CPI denotes the % increase in the Consumer Price Index announced by the Department of Statistic of Singapore for the relevant year compared to the immediately preceding year, computed on a 12 month average basis from July to June of the following year



## Singapore Hospital Properties – Rent Review Mechanism

(Continued from previous slide)





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## **Introduction to Japan Properties**

## Why Japan nursing homes?

- Acute aging population in Japan
   ✓ 1 in 3 Japanese to be over 65 years old by 2050
- Well established laws and regulations
- Diversified rental sources complement Singapore hospital revenues to enhance revenue stability of overall portfolio



## **Our Properties - Japan**

- A portfolio of 46 high quality healthcare properties worth S\$692.8 million<sup>1</sup>, comprising:
  - 1 pharmaceutical product distributing and manufacturing facility (P-Life Matsudo)
  - √ 45 private nursing homes
- Favorable lease structure with 24 lessees
- Comply with strict seismic safety standards and covered by earthquake insurance on a country-wide consolidated basis<sup>2</sup>
- Nursing Home Properties strategically located in dense residential districts in major cities



1. Based on latest appraised values

ParkwayLife REIT

The consolidated earthquake insurance cover procured by PLife REIT is based on an aggregated sum insured and it extends to occurrences resulting from earthquake such as flood, fire and tsunami etc.



P-Life Matsudo



Bon Sejour Shin-Yamashita



**Excellent Tenpaku Garden Hills** 

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## **Our Properties - Japan**

### Unique features of our Japan assets:

- Long term lease structure with weighted average lease term to expiry of 12.14 years<sup>1</sup>
- "Up only" Rental Review Provision for most of our nursing homes
- 100% committed occupancy

P-Life Matsudo is on fixed rent for the entire lease term of 10 years<sup>2</sup>

3.7% of Japan Gross Revenue<sup>1</sup>

1 property with annual revision linked to Japan CPI; if CPI is negative, rent will remain unchanged

2.7% of Japan Gross Revenue<sup>1</sup>

"Up only"
Rent Review
Provision for
most of our
nursing
homes

37 properties have market revision with downside protection<sup>3</sup>

80.5% of Japan Gross Revenue<sup>1</sup>

7 properties have market revision every 2 to 3 years subject to Lessor/Lessee mutual agreement

13.1% of Japan Gross Revenue<sup>1</sup>

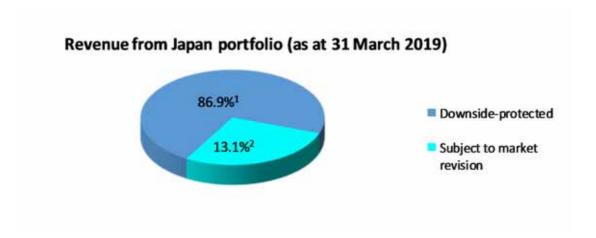
## Note:

- Based on Gross Revenue as at 31 March 2019
- 2. With effect from 14 December 2016
- 35 properties with rent review every 2 to 5 years. 2 properties do not have rent review but rental cannot be reduced.



## **Our Properties - Japan**

☐ Approximately 86.9% of revenue from Japan portfolio is downsideprotected



#### Notes

- 1. Based on Gross Revenue (as at 31 March 2019) of 39 properties
- 2. Based on Gross Revenue (as at 31 March 2019) of 7 properties with market revision subject to Lessor/Lessee mutual agreement (every 2 or 3 years)

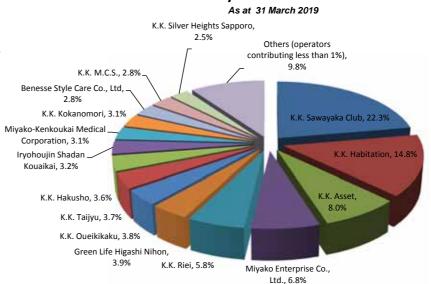


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## **Diversified Nursing Home Operators**

- 23 high quality nursing home operators
  - ✓ Diversifies tenant risk
- □ Back-up operator arrangements
  - Minimises operator default risks
- Rental guarantee by vendors
  - Rental guarantees provided by various vendors for most properties.

## **Monthly Rental Contribution**



#### Note:

 Vendors providing rental Guarantees include Alere Inc, Kenedix Inc, K.K. Bonheure, K.K. Uchiyama Holdings, Miyako Kenkoukai, K.K. Excellent Care System, K.K. Habitation and K.K. Living Platform



## **Key Nursing Home Operators**

☐ Key nursing home operators contributed 57.7% of total Japan revenue, namely

#### K.K. Sawayaka Club

- ✓ Part of the listed company Uchiyama Holdings Co., Ltd
- Market capitalisation is about JPY13,485 million (S\$167 million)
- Sawayaka currently operates 75 care services facilities
- ✓ The largest private nursing home operator in Kyushu
- PLife REIT has a Right of First Refusal over future sales of nursing homes owned by Uchiyama

#### K.K. Riei

- ✓ Kanto Area-based nursing home operator
- A major competitor in the nursing home field with over 15 facilities throughout Chiba, Tokyo, Osaka and Hyogo Prefectures

#### Miyako Enterprise Co., Ltd

- Osaka-based nursing home operator
- Miyako Enterprise offers comprehensive medical and nursing services in Osaka
- Established in 2001 with 9 nursing facilities in Osaka

#### K.K. Asset

- Osaka and Hyogo-based nursing home operator
- One of First Linen Service group companies, supplying linens and medical products

#### K K Hahitation

- Well established operator based in Fukuoka
- Employs over 300 employees managing 10 Nursing facilities in Fukuoka and Chiba
- Operator's property was ranked No. 1 "mixed nursing home facility" in Fukuoka by Japan's Diamond magazine in 2014



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## **Our Properties - Malaysia**

■ A portfolio of high quality healthcare assets worth S\$7.4 million<sup>1</sup> within Gleneagles Intan Medical Centre Kuala Lumpur, next to the 369-bed Gleneagles Hospital Kuala Lumpur









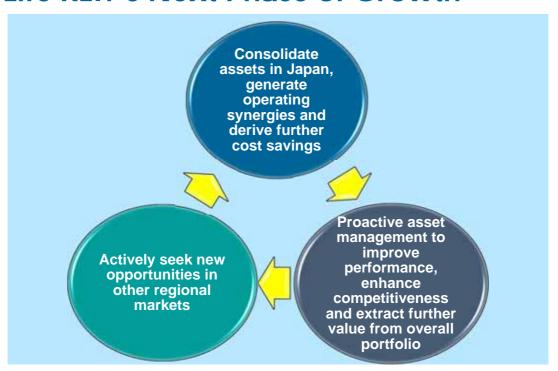
#### Note:

1. Based on latest appraised values





## PLife REIT's Next Phase of Growth



## **Our Growth Strategy**

## PLife REIT undertakes the following strategies:



Enhance value of properties and maximise risk-adjusted returns;

Deliver regular, stable distributions and achieve long-term growth for our Unitholders



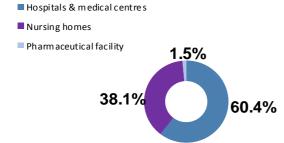
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## **Asset Class Diversification & Allocation**

- □ Objective To protect PLife REIT against concentration risks due to overexposure in any asset class
- ☐ Basis Invest in properties used for healthcare and healthcare related purposes
- □ Diversification The Manager plans to further diversify within the investment mandate as PLife REIT grows in portfolio size

#### **Current Asset Mix and Allocation**

#### Current Asset Mix1

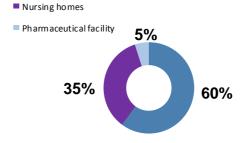


#### Note:

1. Based on Gross revenue as at 31 March 2019

#### **Target Asset Mix and Allocation**







## **Strategic Investment Approach**

## **Partnership**

## PLife REIT is a specialised REIT where:

- 1) Properties tend to be purposed-built (e.g. hospital, medical centre)
- 2) Lease terms tend to be long (typically > 10 years)
- 3) Lessee/operator tend to specialise in their area of operation
- → Seek out long-term and strategic partnership with good lessee/operator where possible

# Clustering

Imperative for PLife REIT to achieve economies of scale in its countries of investment in order to:

- 1) Establish a country HQ for closer monitoring and management of its portfolio of properties
- 2) Structure its investment holdings to take advantage of tax or regulatory benefits where available
- → Prioritise & seek out investment opportunities in countries where PLife REIT already has investments



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# ParkwayLife REIT ("PLife REIT")

Two-Pronged

**Approach** 

5. Capital and Financial Management



## **Capital & Financial Management Strategy**

## 5 Key principles:

#### Acquisition financing has to be long-term: at least 3 years or more

To mitigate immediate refinancing risks post-acquisition

## PLife REIT's S\$1.86 billion¹ portfolio is unencumbered

- Ensures financing flexibility for future fund raising initiatives as the new financing bank will rank pari passu with existing banks
- tax positions and procure best pricing

#### **Diversified funding sources**

- Banks are core funding sources (cultivates a panel of relationship banks)
- Capital markets financing products (with the objective to lengthen debt maturity)
- Other non-traditional funding sources (CB, Equity etc.)

#### Natural hedge financing strategy

- Match asset currency with financing currency to mitigate principal forex risks arising from overseas acquisitions
  At least 50% natural hedge; remaining 50% depending on the interest rate differential
- and nature of the currency involved

### Prudent financial risk management strategy

- Hedge at least 50% of interest rate and forex exposures on the net income from foreign investments
- To mitigate risks from adverse interest rate and forex fluctuations
- Aim to have no more than 30% of the total debts due in a single year, to avoid bunching effect
- Constantly monitoring the market to extend the debt maturity period

## **END GOALS:**

- Minimise short or near term refinancing risks
- Unencumbered portfolio and diversified funding sources provide financial flexibility and acquisitive "firepower" to support future growth with optimal cost of capital
- Maintain stability of distributions and net asset value of **PLife REIT with** prudent capital management

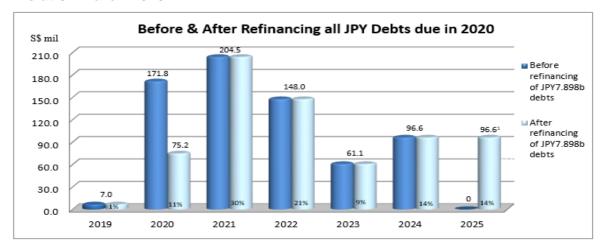
1. Based on latest appraised values



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## **Debt Maturity Profile**

As at 31 March 2019



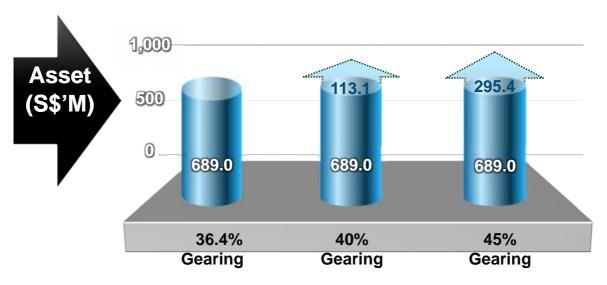
- Weighted average term to maturity of 3.3 years
- Current effective all-in cost of debt of 0.91%
- Interest cover ratio of 13.2 times
- About 88% of interest rate exposure is hedged

In 1Q 2019, the existing loans of JPY7.898 billion due in 1Q 2020 were termed out and refinanced via 6-year term loan facilities.



## **Ample Debt Headroom**

■ Debt headroom of \$113.1 million and \$295.4 million before reaching 40% and 45% gearing respectively



Debt Balance as at 31 March 2019



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## **Our Portfolio - Summary**

Portfolio	Singapore	Japan	Malaysia	Total
Туре	Hospital & Medical Centre	45 nursing homes; 1 pharmaceutical product distribution & manufacturing facility	Medical Centre	4 Hospitals & medical centre; 45 nursing homes; 1 pharmaceutical product distributing & manufacturing facility
Land Tenure	3 Leasehold	46 Freehold	1 Freehold	47 Freehold & 3 Leasehold
Land Area (sq m)	36,354	168,838	3,450	208,642
Floor Area (sq m)	118,136	186,248	2,444	306,828
Beds	709	-	-	709
Strata Units/	40 strata units/		7 strata units/	47 strata units /
Car Park Lots	559 car park lots	•	69 car park lots	628 car park lots
Number of Units (Rooms)	-	3,606	-	3,606
Year of Completion	1979 to 1993	1964 to 2015	1999	1964 to 2015
Committed Occupancy	100%	100%	31% (excluding car park) <sup>3</sup>	99.6%
Leases/ Lessees	3 Leases; 1 Master Lessee	45 Leases <sup>1</sup> ; 24 Lessees	3 Lessees	48 Leases; 28 Lessees
Year of Acquisition	2007	2008 to 2018	2012	-
Appraised Value <sup>2</sup>	S\$1,160.4m CBRE Pte Ltd	¥55,867m (S\$692.7m) CBRE K.K. / International Appraisals Incorporated/ Enrix Co., Ltd	RM22.4m (S\$7.4m) Knight Frank Malaysia Sdn. Bhd.	S\$1,860.5m

#### Note:

- 1. Single Lease Agreement for Hakusho no Sato and Group Home Hakusho
- Based on latest appraised values; at an exchange rate of S\$1.00 : ¥80.64 and S\$1.00 : RM3.03
- 3. Decline in committed occupancy due to expiry of an existing lease on 28 Feb 2019.

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# **Our Portfolio - Singapore**







Property	Mount Elizabeth Hospital	Gleneagles Hospital	Parkway East Hospital		
Туре		Hospital and Medical Centre			
Land Tenure	67 years	75 years	75 years		
Floor Area (sq m) <sup>1</sup>	58,139	49,003	10,994		
Beds <sup>2</sup>	345	258	106		
Operating theatres <sup>2,3</sup>	13	12	5		
Strata Units / Car Park Lots	30 strata units; 363 car park lots	10 strata units; 121 car park lots	75 car park lots		
Year of Completion	Hospital Building (1979) Medical Centre (1979 & 1992)	Hospital Building (1991 & 1993) Annex Block (1979) Medical Centre (1991 & 1993)	Hospital Building (1982) Medical Centre (1987)		
Committed Occupancy		100%			
Name of Lessee (s)	F	Parkway Hospitals Singapore Pte Li	td		
Awards and Accreditation	JCI Accreditation, 1st private	JCI Accreditation; Asian Hospital	JCI Accreditation;		
	hospital in Asia to win Asian Hospital Management Award; SQC status since 1998, Superbrands status since 2002	Management Award; SQC Award in 2002 (re-certified 2007); Superbrands status since 2002	SQC status in 1998		
Appraised Value	S\$718.7m	S\$378.5m	S\$63.2m		
Appraiser / Date	CBRE Pte Ltd / 31 December 2018				

#### Note:

- Based on strata area of Mount Elizabeth Hospital and Gleneagles Hospital owned by PLife REIT Gross floor area for Parkway East Hospital
- 2. As at 31 December 2018
- 3. Refers to operating rooms within major operating theatre area(s)



ParkwayLife REIT



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Property	P-Life Matsudo	Bon Sejour Shin-Yamashita	Palmary Inn Akashi
Туре	Pharmaceutical product distributing & manufacturing facility	Paid nursing home with care service	
Land Tenure	Freehold	Freehold	Freehold
Land Area (sq m)	8,450	1,653	5,891
Floor Area (sq m)	3,240	3,273	6,562
Number of Units (Rooms)	NA	74	96
Year of Completion	2005; Additional works were completed in 2007	2006	1987; Conversion works were completed in 2003
Committed Occupancy		100%	·
Name of Lessee(s)	Alere Medical Co., Ltd	Benesse Style Care Co., Ltd <sup>2</sup>	Asset Co., Ltd
Date of Acquisition	16 May 2008	30 May 2008	29 September 2008
Appraised Value 1	¥2,370m (S\$29.4m)	¥1,650m (S\$20.5m)	¥1,770m (S\$21.9m)
Appraiser/ Date	CBRE K.K./ 31 December 2018	Enrix Co., Ltd/ 31 December 2018	

- At an exchange rate of S\$1.00 : ¥80.64
  On 1 April 2012, Benesse Style Care Co., Ltd merged as the surviving company with Bon Sejour Corporation



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## **Our Portfolio - Japan**







Property	Palmary Inn Suma	Senior Chonaikai Makuhari Kan	Smiling Home Medis Musashi Urawa
Type	Р	aid nursing home with care service	
Land Tenure	Freehold	Freehold	Freehold
Land Area (sq m)	2,676	2,853	802
Floor Area (sq m)	4,539	4,361	1,603
Number of Units (Rooms)	59	108 <sup>2</sup>	44
		1992;	1991;
Year of Completion	1989	Conversion works were completed in 2004	Conversion works were completed in 2004
Committed Occupancy		100%	
Name of Lessee(s)	Asset Co., Ltd	Riei Co., Ltd	Green Life Higashi Nihon <sup>3</sup>
Date of Acquisition		29 September 2008	
Appraised Value 1	¥1,050m (S\$13.0m)	¥1,810m (S\$22.4m)	¥795m (S\$9.8m)
Amaraiaan/ Data	Enrix Co., Ltd/	CBRE	K.K./
Appraiser/ Date	31 December 2018	31 December 2018	

- 1. At an exchange rate of S\$1.00 : ¥80.64
- As at 31 March 2009, total number of units increased from 107 to 108
  Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Medis Corporation









Smiling Home Medis Koshigaya Gamo	Sompo no le Nakasyo <sup>3</sup>	Maison de Centenaire Ishizugawa
	Paid nursing home with care service	
Freehold	Freehold	Freehold
1,993	2,901	1,111
3,834	3,231	2,129
100	75	52
1989; Conversion works were completed in 2005	2001	1988; Conversion works were completed in 2003
·	100%	·
Green Life Higashi Nihon <sup>2</sup>	Sompo Care Message Inc. <sup>4</sup> , Shakai Fukushi Houjin Keiyu - Kai	Miyako Kenkokai Medical Corporation
29 September 2008	17 November 2009	
¥1,610m (S\$20.0m)	¥697m (S\$8.6m)	¥913m (S\$11.3m)
CBRE K.K. / 31 December 2018	Enrix Co., Ltd / 31 December 2018	
	Freehold 1,993 3,834 100 1989; Conversion works were completed in 2005  Green Life Higashi Nihon <sup>2</sup> 29 September 2008 ¥1,610m (S\$20.0m)	Roshigaya Gamo  Paid nursing home with care service  Freehold 1,993 2,901 3,834 100 75 1989; Conversion works were completed in 2005  Green Life Higashi Nihon² 29 September 2008 \$\frac{1}{4},610m (S\$20.0m)}{CBRE K.K. /}  Freehold Freehold 7,901 8,302 1,901 8,302 1,901 8

#### Note:

- At an exchange rate of S\$1.00 : ¥80.64

  Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Medis Corporation
- Formerly known as Amille Nakasyo
- Change of name with effect from 7 March 2016 due to acquisition of Message Co. Ltd by Sompo Holdings, Inc.



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## **Our Portfolio - Japan**



		11111			
Property	Maison de Centenaire Haruki	Hapine Fukuoka Noke	Fiore Senior Residence Hirakata	lyashi no Takatsuki Kan	
Туре		Paid nursing home w	ith care service		
Land Tenure	Freehold	Freehold	Freehold	Freehold	
Land Area (sq m)	801	1,396	727	2,023	
Floor Area (sq m)	1,263	2,912	1,155	3,956 <sup>2</sup>	
Number of Units (Rooms)	36	64	40	87	
Year of Completion	1996; Conversion works were completed in 2006	2006	2007	1997; Conversion works were completed in 2005	
Committed Occupancy		100%	)		
Name of Lessee(s)	Miyako Kenkokai Medical Corporation	Green Life Co. Ltd <sup>3</sup>	K.K. Vivac	Riei Co., Ltd	
Date of Acquisition	17 November 2009				
Appraised Value <sup>1</sup>	¥705m (S\$8.7m)	¥872m (S\$10.8m)	¥512m (S\$6.3m)	¥1,690m (S\$21.0m)	
Appraiser/ Date	Enrix Co., Ltd / 31 December 2018				

- 1. At an exchange rate of S\$1.00 : ¥80.64
- 2. Increase in NLA by  $40m^2$  upon the completion of AEI in February 2014
- Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Care Link Co., Ltd









		THE RESERVE AND ADDRESS OF THE PARTY OF THE	The second secon		
Property	Sawayaka Obatake Ichibankan	Sawayaka Obatake Nibankan	Sawayaka Shinmojikan		
Туре	Paid nursing home with care service	Short stay / Day care facility	Paid nursing home with care service		
Land Tenure	Freehold	Freehold	Freehold		
Land Area (sq m)	1,769	1,047	2,395		
Floor Area (sq m)	3,491	1,538	5,094		
Number of Units (Rooms)	78	26	112		
Year of Completion	2007	2007	2007		
Committed Occupancy		100%			
Name of Lessee(s)	K.K. Sawayaka Club	K.K. Sawayaka Club	K.K. Sawayaka Club		
Date of Acquisition	17 June 2010				
Appraised Value <sup>1</sup>	¥839m (S\$10.4m)	¥398m (S\$4.9m)	¥1,050m (S\$13.0m)		
Annuais and Data	Enrix Co., Ltd /				
Appraiser/ Date	31 December 2018				

#### Note:

<sup>1.</sup> At an exchange rate of S\$1.00 : ¥80.64



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# **Our Portfolio - Japan**



			THE RESERVE OF THE PARTY OF THE	The same of the sa
Property	Sawayaka Nogatakan	Sawayaka Sakurakan	As Heim Nakaurawa	Fureai no Sono Musashi Nakahara
Туре		Paid nursing home w	vith care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	2,702	6,276	1,762	935
Floor Area (sq m)	3,147	5,044	2,712	1,847
Number of Units (Rooms)	78	110	64	46
Year of Completion	2005	2006	2006	2006
Committed Occupancy		100%	, )	
Name of Lessee(s)	K.K. Sawayaka Club	K.K. Sawayaka Club	As Partners Co., Ltd	Y.K. Shonan Fureai no Sono
Date of Acquisition	17 June 2010		16 July	2010
Appraised Value 1	¥803m (S\$10.0m)	¥893m (S\$11.1m)	¥1,170m (S\$14.5m)	¥908m (S\$11.3m)
Appraiser / Date	Enrix Co., Ltd/ 31 December 2018	CBRE K.K. / 31 December 2018	Enrix Co 31 Decemb	'

#### Note:

<sup>1.</sup> At an exchange rate of S\$1.00 : ¥80.64





Property	Sawayaka Fukufukukan	Sawayaka Higashikagurakan	Happy Life Toyonaka <sup>1</sup>	Palmary Inn Shin-Kobe
Туре		Paid nursing home	e with care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	1,842	4,813	628	1,034
Floor Area (sq m)	3,074	5,467	1,254	3,964
Number of Units (Rooms)	72	110	42	71
				1992;
Year of Completion	2008	2010	2007	Conversion works were
				completed in 2003
Committed Occupancy		10	0%	·
Name of Lessee(s)	K.K. Sawayaka Club	K.K. Sawayaka Club	K.K. Nihon Kaigo Iryo Center	Asset Co., Ltd
Date of Acquisition	28 January 2011	6 March 2012 12 July 2013		y 2013
Appraised Value 2	¥741m (S\$9.2m)	¥1,040m (S\$12.9m)	¥535m (S\$6.6m)	¥1,620m (S\$20.1m)
Appraiser/ Date	Enrix Co., Ltd / 31 December 2018	CBRE K.K. / 31 December 2018	Enrix C 31 Decen	

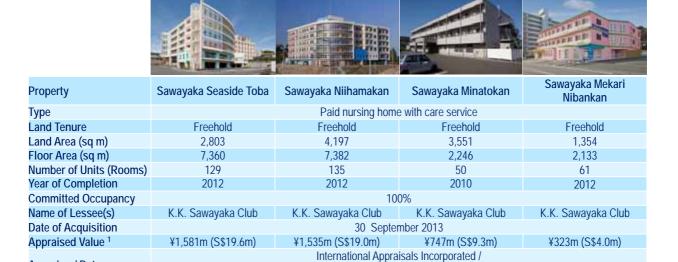
#### Note

- 1. Formerly known as Heart Life Toyonaka
- 2. At an exchange rate of S\$1.00: ¥80.64



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## **Our Portfolio - Japan**



31 December 2018

Note:

Appraiser/ Date

At an exchange rate of S\$1.00 : ¥80.64





31 December 2018

Property

Type

<sup>1.</sup> At an exchange rate of S\$1.00: ¥80.64



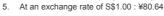
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## **Our Portfolio - Japan**



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Property	Habitation Jyosui	Ocean View Shonan Arasaki	Liverari Shiroishi Hana Ichigo-kan <sup>1</sup>	Liverari Shiroishi Hana Nigo-kan <sup>2</sup>
Туре		Paid nursing home	e with care service	
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	3,259 <sup>3</sup>	3,067	628	436
Floor Area (sq m)	6,0764	5,304	1,051	747
Number of Units (Rooms)	87	79	48	24
Year of Completion	2005	2013	2011	1990
Committed Occupancy		10	0%	
Name of Lessee (s)	K.K. Habitation	K.K. Oueikkaku	Living Platform, Ltd.	Living Platform, Ltd.
Date of Acquisition	12 December 2014	6 January 2015	23 Marc	ch 2015
Appraised Value <sup>5</sup>	¥3,730m (S\$46.3m)	¥2,014m (S\$25.0m)	¥363m (S\$4.5m)	¥176m (S\$2.2m)
Appraiser/ Date	Enrix Co., Ltd / 31 December 2018	International Appraisals Incorporated / 31 December 2018		

- Formerly known as Hana Kitago
- Formerly known as Hana Kita 13 Jyo
- Total land area for the integrated development
- Strata area of the Property owned by PLife REIT













Property	Liverari Misono <sup>1</sup>	Habitation Hakata I, II, III	Excellent Tenpaku Garden Hills	Silver Heights Hitsujigaoka
Туре	Group Home	Pai	d nursing home with care ser	vice
Land Tenure	Freehold	Freehold	Freehold	Freehold
Land Area (sq m)	429	15,336	6,593	5,694
Floor Area (sq m)	724	21,415	4,000	9,013
Number of Units (Rooms)	18	318	94	123
Year of Completion	1993	1984 to 2003 <sup>2</sup>	2013	1987 to 1991 <sup>3</sup>
Committed Occupancy		10	0%	
Name of Lessee(s)	K.K. Living Platform4	K.K. Habitation	K.K. Kokanomori	K.K. Silver Heights Sapporo
Date of Acquisition	23 March 2015	23 March 2015	23 March 2015	31 March 2016
Appraised Value <sup>5</sup>	¥202m (S\$2.5m)	¥4,039m (S\$50.1m)	¥1,856m (S\$23.0m)	¥1,180m (S\$14.6m)
Appraiser/ Date	International Appraisals Incorporated /			CBRE K.K. /
		31 December 2018		

#### Note:

- Formerly known as Ajisai Misono
- 2. Hakata I on 1984, Hakata II on 1995, Hakata III on 2003
- 3. Silver Heights Hitsujigaoka Ichibankan on 1987 and Nibankan on 1991
- 4. On 1 April 2017, K.K. Living Platform merged as the surviving company with K.K. Care Products
- 5. At an exchange rate of S\$1.00 : ¥80.64



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## **Our Portfolio - Japan**







	THE RESIDENCE OF THE PARTY OF T			TON). N. TANCO	
Property	Kikuya Warakuen	Sanko	Wakaba no Oka	Hakusho no Sato	
Туре		Paid nursing home	e with care service		
Land Tenure	Freehold	Freehold	Freehold	Freehold	
Land Area (sq m)	4,905	1,680	6,574	15,706	
Floor Area (sq m)	3,641	2,018	5,431	6,959	
Number of Units (Rooms)	70	53	135	124	
Year of Completion	1964 to 2004	2011	1993	1986	
Committed Occupancy		100	0%		
Name of Lessee(s)	K.K. M.C.S.	K.K. M.C.S.	K.K. Taijyu	K.K. Hakusho	
Date of Acquisition	24 February 2017				
Appraised Value <sup>1</sup>	¥852m (S\$10.6m)	¥547m (S\$6.8m)	¥2,130m (S\$26.4m)	¥1,680m (S\$20.8m)	
Appraiser/ Date	CBRE K.K. / 31 December 2018				

Note:
1. At an exchange rate of S\$1.00 : ¥80.64





Property	Group Home Hakusho	Konosu Nursing Home Kyoseien
Туре	Group Home	Nursing Rehabilitation Facility
Land Tenure	Freehold	Freehold
Land Area (sq m)	2,859	8,715
Floor Area (sq m)	416	5,634
Number of Units (Rooms)	9	120
Year of Completion	2004	2015
Committed Occupancy	100%	100%
Name of Lessee(s)	K.K. Hakusho	Iryouhoujin Shadan Kouaikai
Date of Acquisition	24 February 2017	14 February 2018
Appraised Value <sup>1</sup>	¥106m (S\$1.3m)	¥1,660m (S\$20.6m)
Appraiser/ Date	CBRE K.K. / 31 December 2018	Enrix Co., Ltd / 31 December 2018

Note:
1. At an exchange rate of S\$1.00 : ¥80.64



# **Our Portfolio - Malaysia**



Property	Gleneagles Intan Medical Centre, Kuala Lumpur	
Туре	Medical Centre	
Land Tenure	Freehold	
Land Area (sq m)	3,450	
Floor Area (sq m) <sup>1</sup>	2,444	
Number of Car Park Lots	69, all of which owned by Parkway Life REIT	
Year of Completion	1999	
Committed Occupancy	31% (excluding car park)	
Name of Lessee(s)	Gleneagles Kuala Lumpur (a branch of Pantai Medical Centre Sdn. Bhd.)	
	Choizes Concept Store Sdn. Bhd.	
	<ul> <li>KL Stroke &amp; Neuro Clinic Sdn. Bhd.</li> </ul>	
Date of Acquisition	1 August 2012	
Appraised Value <sup>2</sup>	RM22.4m (S\$7.4m)	
Appraiser/ Date	Knight Frank Malaysia Sdn. Bhd. / 31 December 2018	

- Note:
  1. Strata area of Property owned by PLife REIT
  2. At an exchange rate of S\$1.00 : RM3.03

