

("PLife REIT")



# **INVESTOR PRESENTATION** 2Q 2021 Results



(27 July 2021)

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The value of the Units and the income derived from them may fall as well as rise. The Units are not obligations of, deposits in, or guaranteed by, Parkway Trust Management Limited, as manager of Parkway Life REIT (the "Manager") or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders of Parkway Life REIT may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (the "SGX-ST"). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.

The past performance of Parkway Life REIT or the Manager is not necessarily indicative of the future performance of Parkway Life REIT or the Manager.

This document may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from these forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition, shifts in expected levels of property rental income, changes in operating expenses, property expenses, governmental and public policy changes and the continued availability of financing in the amounts and on the terms necessary to support Parkway Life REIT's future business. Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.



# Agenda

| <ol> <li>Overview of Parkway Life R</li> </ol> | EIT |
|--|-----|
|--|-----|

- 2. 2Q 2021 Key Highlights
- 3. Our Properties
- 4. Growth Strategy & Core Markets
- 5. Capital & Financial Management
- 6. Appendices



("PLife REIT")



## 1. Overview of Parkway Life REIT



# PLife REIT Portfolio (as at 30 June 2021)

One of the largest listed healthcare REITs in Asia with an enlarged portfolio of S\$1.99 billion1

### **Core Strengths:**

- Defensive long term lease structure with downside protection
- Stable income stream supported by regular rental revision
- Diversified portfolio of high quality and yield accretive properties
- **Well-positioned** in fast growing healthcare sector within the Asia-Pacific region



- ParkwayLife REIT 2. Based
  Based
  Based
- 1. Based on latest appraised values (excludes right-of-use assets)
  - . Based on existing lease agreements and subject to applicable laws
  - 3. Based on Gross Revenue as at 30 June 2021, including Malaysia property at 0.2%



("PLife REIT")



2. 2Q 2021 Key Highlights



# 2Q 2021 Key Highlights



### **Continued Recurring DPU Growth Since IPO**

- DPU for 2Q 2021 at 3.38 cents
- DPU from recurring operations has grown by 0.7% (2Q Y-O-Y) and 4.0% (1H Y-O-Y) mainly due to contribution from the acquisition of a Japanese nursing home in December 2020, absence of one-off COVID-19 related relief measures retained in FY2020 offset by loss of income from the property divested in January 2021



### Completion of PLife REIT's 3<sup>rd</sup> Strategic Recycling Initiative

- Divested a non-core asset at JPY2.9 billion (approx. S\$37.1 million) at a sale yield of 4.3% in January 2021<sup>1</sup>
- Acquired 2 nursing homes at JPY4.1 billion (approx. S\$49.4 million), approx. 7.7% below valuation, with net property yield of 5.7% in July 2021<sup>2</sup>
- Fortified the resilience and quality of Japan portfolio with larger geographical coverage and further tenant diversification of age-care tenants



- 1. Reference is made to PLife REIT's divestment announcement dated 29 January 2021
- 2. Reference is made to PLife REIT's acquisition announcements dated 30 June 2021 and 9 July 2021

# 2Q 2021 Key Highlights (cont'd)



### Master Lease Renewal for Singapore Portfolio<sup>1</sup>

- Existing 15-year leases will expire on 22 August 2022
- An agreement for lease framework has been signed on 14 July 2021 in relation to the agreed terms for the New Master Lease Agreements, Renewal Capex Agreement and ROFR<sup>2</sup>
- The proposed entry into the New Master Lease Agreements and the Renewal Capex Agreement ("Proposed Transaction") will require the approval of PLife REIT's Unitholders which will be sought at an extraordinary general meeting to be convened in due course.

- 1. Refer to Press Release and Announcement dated 14 July 2021 for full details
- ROFR relates to the right of first refusal over Mount Elizabeth Novena Hospital Property granted by the Sponsor to PLife REIT in connection with the Proposed Transaction



# 2Q 2021 Key Highlights (cont'd)



### Minimum Guaranteed Rent for Singapore Hospitals Continues to Increase

- With CPI growth picking up at 0.66%, 15<sup>th</sup> Year Minimum Guaranteed Rent is set to increase by 1.66% above total rent payable for 14<sup>th</sup> Year of Lease Term based on CPI + 1% formula
- Effective for the period from 23 August 2021 to 22 August 2022



### Successful Refinancing of Remaining JPY Loan due in 2022

- Put in place a 5-year committed loan facility to term out the remaining JPY loan due in 2022, by end of the year
- Extended the weighted average debt term to maturity from 3.3 years¹ to 4.1 years



### Strong Capital Structure<sup>1</sup>

- Gearing remains optimal at 37.0%
- Interest coverage ratio of 21.6 times
- About 82% of interest rate exposure is hedged
  - All-in cost of debt of approximately 0.56%



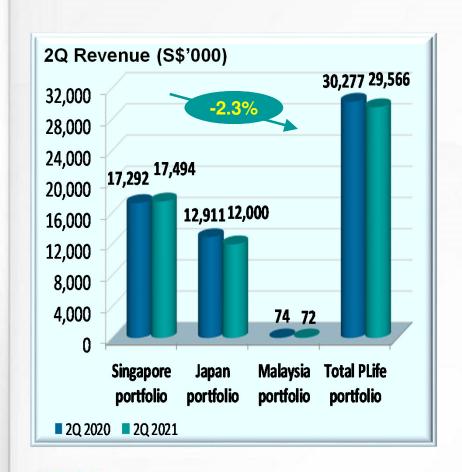
ParkwayLife REIT™

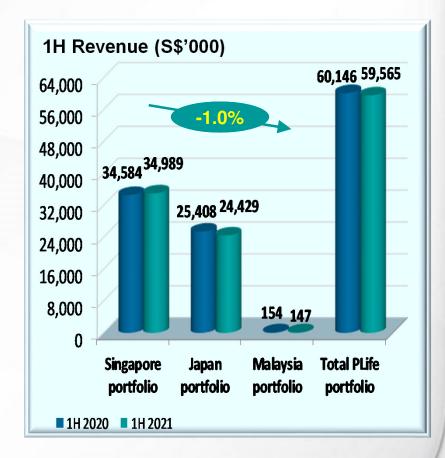
Note:

1. As at 30 June 2021

### **Revenue Growth**

■ Revenue declined by 2.3% and 1.0% to \$29.6 million and \$59.6 million for 2Q 2021 and 1H 2021 respectively.

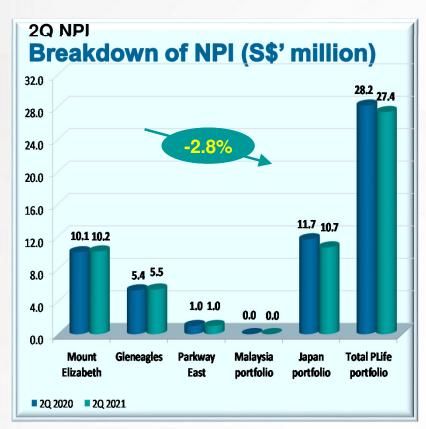






# **Net Property Income (NPI) Growth**

- Decrease in NPI is largely due to:
  - loss of income from the property divested in January 2021 and depreciation of the Japanese Yen, offset by the contribution from a nursing home acquired in December 2020 and higher rent from the Singapore properties.

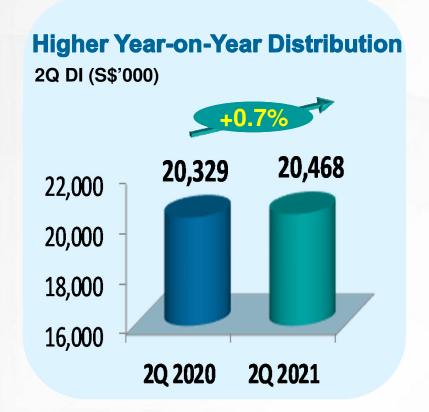


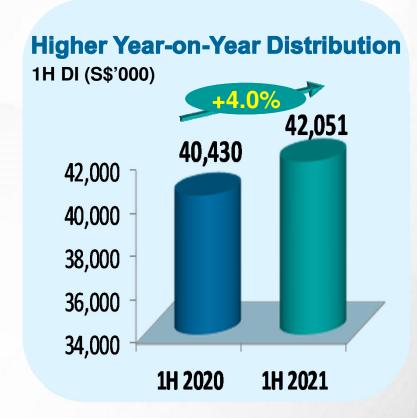




## Distributable Income to Unitholders

□ DI grew by 0.7% and 4.0% to \$20.5 million and \$42.1 million for 2Q 2021 and 1H 2021 respectively.







## **Un-interrupted Recurring DPU Growth Since IPO**

■ DPU has grown steadily at a rate of 118.2%¹ since IPO



- Since IPO till FY2020
- 2. Since FY2012, S\$3.0 million per annum of amount available for distribution has been retained for capital expenditure
- 3. One-off divestment gain of 1.50 cents (S\$9.11 million) relating to the divestment of seven Japan assets in December 2014 was equally distributed over the four quarters in FY2015
  - One-off divestment gain of 0.89 cents (S\$5.39 million) relating to the divestment of four Japan assets in December 2016 was equally distributed over the four quarters in FY2017



# **Recent Developments**

27 July 2021

- Announced 2Q and 1H 2021 results: Gross revenue decreased 2.3% and 1.0% year on-year to S\$29.6 million (2Q 2021) and S\$59.6 million (1H 2021) respectively.
- Total distributable income increased by 0.7% and 4.0% year-on-year to \$\$20.5 million (2Q 2021) and \$\$42.1 million (1H 2021)
- DPU of 3.38 cents for the period declared.

23 April 2021

- Announced 1Q 2021 results: Gross revenue increased 0.4% year-on-year to S\$30 million.
- Total distribution income grew by 7.4% to \$21.6 million mainly due to contribution from the acquisition of a Japanese nursing home in December 2020 and the absence of one-off COVID-19 related relief measures retained in 1Q 2020.
- DPU of 3.57 cents for the period declared.

25 January 2021

- Announced 4Q and Full Year 2020 results: Revenue grow by 9.0% and 4.9% to \$30.6 million and \$120.9 million for 4Q 2020 and FY2020 respectively.
- DI grew by 6.7% and 4.5% to \$21.6 million and \$83.4 million for 4Q 2020 and FY2020 respectively.
- DPU of 3.57 cents for the period declared.

4 November 2020

- Announced 3Q 2020 results: Gross revenue increased 0.8% year-on-year to S\$30.2 million.
- Total distributable income increased 7.4% year-on-year to S\$21.4 million.
- DPU of 3.54 cents for the period declared.



("PLife REIT")



# 3. Our Properties



# Our Properties - Singapore (as at 30 June 2021)

- A portfolio of 3 strategically-located world-class local private hospitals worth S\$1.21 billion¹
- Master Lease with Parkway Hospitals Singapore Pte. Ltd., a wholly owned subsidiary of Parkway Pantai Limited ("Parkway"), the largest private healthcare operator in Singapore and a key regional healthcare player
- ☐ Singapore Hospital Properties contribute approximately 59.5% of total gross revenue<sup>2</sup>



Gleneagles Hospital



Mount Elizabeth Hospital



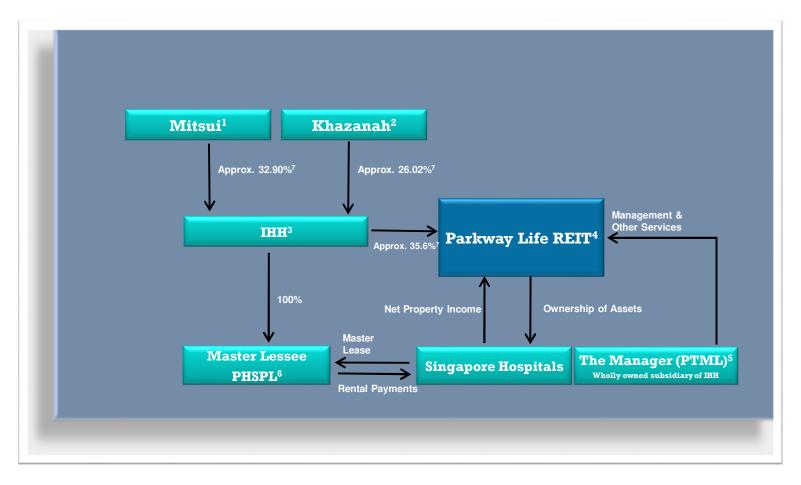


Parkway East Hospital

- 1. Based on latest appraised values
- 2. Based on Gross Revenue as at 30 June 2021



### Master Lessee - IHH Group



- 1 Mitsui & Co., Ltd (Mitsui);
- 2 Khazanah Nasional Berhad (Khazanah);
- 3 IHH Healthcare Berhad (IHH);
- Parkway Life Real Estate Investment Trust (Parkway Life REIT);
- 5 Parkway Trust Management Limited (PTML);
- Parkway Hospitals Singapore Pte Ltd (PHSPL).
- 7 As at 30 June 2021



### Master Lessee – IHH Group<sup>1</sup> (Cont'd)

IHH □ 32.90% owned by Mitsui & Co., Ltd, rated (P)A3 by Moody's, is Japan's 2nd largest trading company by assets □ 26.02% owned by Khazanah, the investment holding arm of the Government of Malaysia □ Dual listing in Malaysia and Singapore on 25 Jul 2012 with a market capitalization of approximately S\$16.0 billion as at 30 June 2021 ☐ In IHH Singapore, it operates Mount Elizabeth Hospital, Mount Elizabeth Novena Hospital, Gleneagles Hospital, and Parkway East Hospital ☐ In IHH Malaysia, it operates 11 Pantai hospitals, 4 Gleneagles medical hospitals, Prince Court Medical Centre, Pantai Premier Pathology, Pantai Integrated Rehab, an ambulatory care centre, and an International Medical University (IMU) ■ Approximately 90.0% in Acibadem (Turkey) as at 30 June 2021 ■ Acquired 31.1% in Fortis Healthcare (India) through preferential allotment in November 2018 ☐ An international healthcare services network that operates over 15,000 licensed beds in 80

hospitals, as well as medical centres, clinics and ancillary healthcare businesses across 10

Note 1. The information is extracted from IHH corporate website as at 30 June 2021

2. Source: Bursa (Malaysia) announcement on IHH Healthcare Bhd, Bloomberg



countries.

## **Our Properties – Singapore**

### 3 Distinct features of our Singapore Hospital Properties:

Long-term Master
Leases with
Parkway Hospitals
Singapore ("PHS")

- ✓ 15 + 15 years with effect from 23 August 2007
- ✓ c.f. average industry lease period of 3-5 years
- √ 100% committed occupancy

Triple Net Lease Arrangement

- ✓ PLife REIT does not bear these costs Property tax, Property insurance¹, Property operating expenses
- Not affected by inflation-related escalating expenses

# Favourable Lease Structure

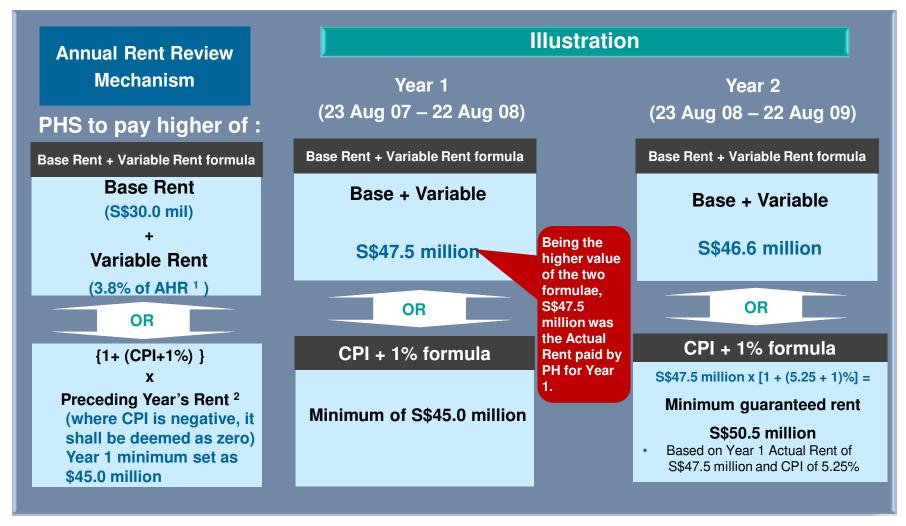
 CPI + 1% rent review formula for Singapore Hospital Properties guarantees 1% growth in minimum rent annually <sup>2</sup>

#### Note

- 1. Except Property Damage Insurance for Parkway East Hospital
- 2. For the period 23 August to 22 August of the following year



### Singapore Hospital Properties – Rent Review Mechanism



- 1. AHR denotes the Adjusted Hospital Revenue for the period from 23 August to 22 August of the following year of each of the hospitals.
- 2. CPI denotes the % increase in the Consumer Price Index announced by the Department of Statistic of Singapore for the relevant year compared to the immediately preceding year, computed on a 12 month average basis from July to June of the following year



# Singapore Hospital Properties – Rent Review Mechanism (Cont'd)

### **Example: CPI + 1% kicker in the event of deflation**

Year 2 Rent (23 Aug 08 – 22 Aug 09)

CPI + 1% formula

S\$47.5 million x [1 + (0+1)%] =

Minimum guaranteed rent S\$48.0 million

 Based on Year 1 Actual Rent of S\$47.5 million and CPI of -0.5% In the event of negative CPI, or deflation, CPI will be reset to zero, with a guaranteed 1% growth in minimum rent. This ensures minimum 1% growth for Parkway Life REIT.

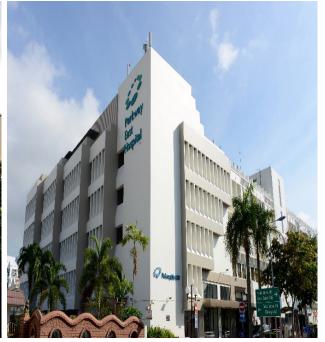
# Singapore Hospital Properties Master Lease

Renewal - The Proposed Entry into the New Master Lease

Agreements for Mount Elizabeth Hospital Property, Gleneagles Hospital Property and Parkway East Hospital Property and the Renewal Capex Agreement (the "Proposed Transaction")







1. The "Proposed Transaction" shall be read in conjunction with the announcement dated 14 July 2021 released to the SGX-ST.



### **Proposed Transaction – Overview**

#### **Background**

- Singapore Hospitals¹ are key assets of PLife REIT contributing ~60.2% by asset value and ~58.9% by net property income² of PLife REIT's total portfolio
- Existing 15-year leases are expiring on 22 August 2022 ("Existing Term")

#### **Proposed Transaction**

- Proposed entry into New Master Lease Agreements for the Singapore Hospitals and Renewal Capex Agreement
- In connection with the Proposed Transaction, the Sponsor shall grant PLife REIT a right of first refusal over Mount Elizabeth Novena Hospital Property ("ROFR")
- An agreement for lease framework has been signed on 14 July 2021 in relation to the agreed terms for the New Master Lease Agreements, Renewal Capex Agreement and ROFR.

#### **Key Highlights**

PLife REIT will inject onetime Renewal Capex of S\$150 million to renovate and upgrade the Singapore Hospitals Renewal Capex Works will take ~3 years to complete (FY2023 to FY2025); Rental Rebate on Tiered Basis (total of ~S\$60.9 million) will be granted to Master Lessee during this Downtime Period

Guaranteed rental step up till FY2025; Annual Rent Review Formula (similar to current formula) shall be applicable for Year 4 to Year 20 of Renewal Term i.e. FY2026 to FY2042

Total rental growth of ~ 39.6% at the end of Year 4 of Renewal Term, as compared to the estimated expiring rent for Year 15 of Existing Term<sup>3</sup>

Extended term ~ 20.4
years to 31 December
2042 for Singapore
Hospitals ensures 100%
committed occupancy;
WALE of PLife REIT's
overall portfolio will
improve from 5.7 years to
16.6 years<sup>4</sup>

ROFR over Mount Elizabeth Novena Hospital Property for a period of 10 years

- 1. Singapore Hospitals refers to Mount Elizabeth Hospital Property, Gleneagles Hospital Property and Parkway East Hospital Property (together with certain medical centre units, retail units and car park lots, where applicable)
- 2. As at 31 December 2020
- 3. Approximately S\$71.0 million, an estimation based on the latest available information and projections of the minimum guaranteed rent based on the CPI + 1% rent revision calculations for Year 15 (23 August 2021 to 22 August 2022) of the Existing Term
- 4. Based on gross rent , as at 31 December 2020



### **Proposed Transaction – Overview (Cont'd)**

#### **Key Rationale**

- New Master Lease Agreements will provide long-term income certainty, stability and sustainable occupancy for PLife REIT
- Clear rent structure of the New Master Lease Agreements underpins the organic growth of PLife REIT
- Renewal Capex Works will enhance the operational performance and asset values of the existing high quality Properties
- New Master Lease Agreements will ensure that the Properties remain well-positioned to ride on the growth potential of the Singapore healthcare industry
- ROFR over a high quality asset in Singapore further enhances PLife REIT's growth potential; demonstrates Sponsor's strong support and alignment of interests between Sponsor and Unitholders of PLife REIT

### Funding and Pro forma effects of Proposed Transaction (for illustration only)<sup>1</sup>

| Pro forma DPU   | Pro forma NAV and Gearing   | Funding                  |
|---|---|--------------------------|
| Expected to increase by approximately 0.51 cents (3.7%) and 4.47 cents (32.4%) at end of Year 1 and Year 4 of Renewal Term respectively | <ul> <li>Immediately after the proposed entry into the Proposed Transaction, pro forma NAV is expected to increase by approximately \$\$240.2 million (19.8%) and gearing to improve to 34.5%, from 38.5%</li> <li>At the beginning of Year 4 of Renewal Term, post completion of Renewal Capex Works, pro forma NAV is expected to increase by approximately \$\$478.7 million/ 39.4%. Gearing will be at 37.3%</li> </ul> | is to wholly finance the |

1. Based on certain assumptions, further details of which can be found in the SGX-ST announcement issued concurrently.



### **New Master Lease Agreements**<sup>1</sup>

#### **Renewal Term**

23 August 2022 to 31 December 2042 comprising:

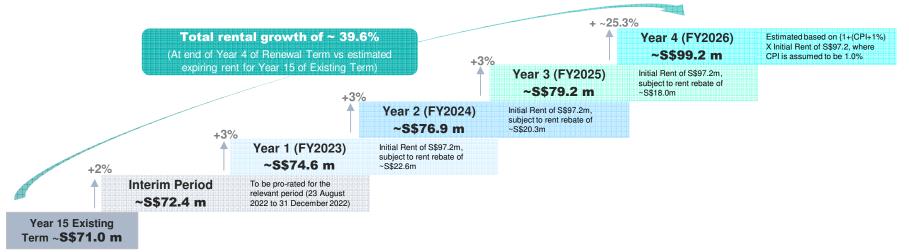
- (i) Interim Period (23 August 2022 to 31 December 2022)
- (ii) 20 years (1 January 2023 to 31 December 2042)

#### **Extended Term**

Option to renew for a further term of 10 years (1 January 2043 to 31 December 2052)

#### **Rent Payable for Renewal Term**

- Initial Rent for FY2023 is S\$97.2 million (supported by rental valuations)<sup>2</sup>
- Renewal Capex Works will take ~ 3 years to complete and are expected to take place from FY2023 to FY2025 ("Downtime Period")
- Tiered Rent Rebate totaling ~ S\$60.9 million will be granted to Master Lessee during the Downtime Period
- Guaranteed Rent Step-Up till FY2025 2.0% and 3.0% increase in rent for Interim Period and Downtime Period from preceding year/ period respectively
- Rent Review Formula<sup>3</sup> (similar to existing formula) for Year 4 to Year 20 i.e. FY2026 to FY2042



- 1. Please refer to paragraphs 3 to 5 of the Announcement for further details.
- 2. The Initial Rent is supported by the rental valuations conducted by CBRE Pte .Ltd and Knight Frank Pte Ltd; represents an increase of approximately 36.9% / S\$26.2 million, compared to the estimated expiring rent for Year 15 of Existing Term of S\$71.0 million.
- 3. Higher of the (CPI+1%) or (Base Rent + Variable Rent); CPI refers to the percentage increase in the Consumer Price Index announced by the Department of Statistics of Singapore for the relevant year compared to the immediately preceding year. Where the CPI is negative for any given year, the CPI shall be deemed to be zero.



### Renewal Capex Agreement<sup>1</sup>

The Renewal Capex Works will:

- ✓ Enhance overall performance, operations and architectural design of the existing high quality properties
- ✓ Improve utilisation of available space and resources, allowing the Singapore Hospitals to meet patient demand and better serve the community as well as address emerging and evolving healthcare trends
- ✓ Enhance the quality positioning and increase competitiveness of PLife REIT and the Master Lessee (as hospital operator), thereby driving further growth



| Renewal Capex Costs  | Renewal Capex Timeline  | Scope of Renewal Capex Works  |
|--|---|---|
| <ul> <li>Up to S\$150 million (exclusive of GST)</li> <li>Comprise the total value of the Renewal Capex Works (including a contingency amount)</li> <li>Parties shall negotiate any cost over-run in good faith with the view of agreeing on appropriate measures to contain the costs within the S\$150 million.</li> </ul> | <ul> <li>PLife REIT will undertake and complete the Renewal Capex works</li> <li>Expected to start by 1 January 2023*</li> <li>Renewal Capex Works will take approximately 3 years to complete; Master Lessee may request for PLife REIT to carry out the works in phases due to operational consideration</li> <li>All Renewal Capex Works to complete no later than 31 March 2028*</li> <li>* or such other date to be mutually agreed upon and/or provided in accordance with the Renewal Capex Agreement</li> </ul> | <ul> <li>Substantially based on the following:</li> <li>Future proofing through improvement works of the safety features and utilities infrastructure;</li> <li>Enhancing building performance with eco-friendly and sustainability features through Green Mark certification and technological advances such as building management system; and</li> <li>Refreshing aesthetic and the experience of the space of the property as well as addressing patient demand and evolving healthcare trends through upgrading and reconfiguration of the hospital space and functions</li> <li>Subject to changes and variations based on findings of the feasibility studies (expected to be completed around October 2021)</li> <li>Bulk of the works expected to be at Mount Elizabeth Hospital Property</li> </ul> |



# **Pro Forma Financial Effects of the Proposed Transaction - DPU and Distribution Yield**

- At the end of Year 1 of the Renewal Term, the pro forma Distribution Per Unit ("DPU") is expected to increase by approximately 0.51 cents / 3.7%
- At the end of Year 4 of the Renewal Term, where the Tiered Rent Rebate no longer applies and the rent review formula kicked in, the pro forma DPU is expected to increase by approximately 4.47 cents / 32.4%

### For illustrative purposes only (As if the Proposed Transaction was completed on 1 January 2020)<sup>1</sup>

| FY2020                            |                                |   |  |  |
|-----------------------------------|--------------------------------|---|--|--|
|                                   | Before Proposed<br>Transaction | At the end of Year 1<br>of the Renewal<br>Term after the<br>Proposed<br>Transaction | At the end of Year 4<br>of the Renewal Term<br>after the Proposed<br>Transaction |  |
| Distributable<br>Income (S\$'000) | 83,409                         | 86,539  | 110,456  |  |
| DPU (cents)                       | 13.79                          | 14.30   | 18.26  |  |
| Annualised<br>Distribution yield  | 3.56%                          | 3.70%   | 4.72%  |  |



Please refer to paragraph 10 (Pro Forma Financial Information) of the Announcement for the pro forma financial effects of the Proposed Transaction. Note that the pro forma financial effects of the Proposed Transaction is strictly for illustrative purposes only and were prepared based on assumptions and bases as disclosed in the Announcement.

# **Funding and Pro Forma Financial Effects of the Proposed Transaction - Pro Forma NAV per Unit and Gearing**

- Immediately after the entry into the Proposed Transaction, the pro forma Net Asset Value ("NAV") is expected to increase by approximately \$\$240.2 million/ 19.8%. Gearing will improve to 34.5% from 38.5%.
- At the beginning of Year 4 of the Renewal Term, post completion of the Renewal Capex Works, the pro forma NAV is expected to increase by approximately \$\$478.7 million/ 39.4%. Gearing will be at 37.3%.
- Based on assessment of prevailing market conditions, the intention is to wholly finance the Renewal Capex Costs and related feasibility studies expenses via external borrowings. No immediate need to fund the Renewal Capex Costs in full after entry into the Renewal Capex Agreement. Final decision regarding mode of financing to be employed will be made at the appropriate time.

For illustrative purposes only (As if the Proposed Transaction was completed on 31 December 2020)<sup>1</sup>

| As at 31 December 2020    |                                |   |   |
|---------------------------|--------------------------------|---|---|
|                           | Before Proposed<br>Transaction | Immediately<br>after the entry<br>into the<br>Proposed<br>Transaction | At the beginning of Year 4 of the Renewal Term post completion of the Renewal Capex Works |
| NAV (S\$'000)             | 1,183,615                      | 1,423,815   | 1,508,515   |
| NAV per Unit (S\$)        | 1.96                           | 2.35  | 2.49  |
| Asset Valuation (S\$'000) | 1,213,800                      | 1,454,000   | 1,692,500   |
| Gearing (%)               | 38.5%                          | 34.5%   | 37.3%   |



<sup>1.</sup> Please refer to paragraph 10 of the Announcement for the pro forma financial information of the Proposed Transaction. Note that the pro forma financial information of the Proposed Transaction is strictly for illustrative purposes only and were prepared based on assumptions and bases as disclosed in the Announcement.

### **Right of First Refusal**

- ROFR granted by Sponsor to PLife REIT at IPO had expired in 2012¹
- In connection with the Proposed Transaction, the Sponsor shall grant to PLife REIT, a ROFR for the Mount Elizabeth Novena Hospital Property<sup>2</sup> for a period of 10 years
- ROFR over a high quality healthcare asset in Singapore further enhances PLife REIT's growth potential and demonstrates the Sponsor's strong support for PLife REIT and the alignment of interest between the Sponsor and PLife REIT's Unitholders
- Paves the way for future collaboration between IHH Healthcare Singapore and PLife REIT





Conveniently located in the city fringe district of Singapore, the Mount Elizabeth Novena Hospital Property is a modern hospital which provides tertiary treatments in the comfort of all single bedded rooms and has received Joint Commission International (JCI) accreditation, the gold seal of approval for quality healthcare.

ROFR over a high quality property in Singapore



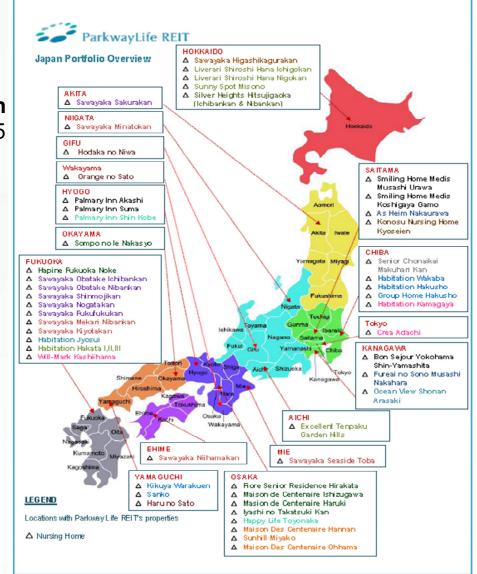
- On 17 July 2007, the Sponsor had granted a ROFR to PLife REIT over sales of assets that is used, or primary used, for healthcare and/or healthcare related purposes located in the Asia- Pacific region (including Singapore) by the Sponsor and any of its subsidiaries.
- 2. The ROFR in respect of a sale, assignment or transfer of the ROFR grantor's ownership interest (or any part thereof) of the strata lot U4976A of Town Subdivision 29 comprised in Subsidiary Strata Certificate of Title Volume 1608 of Folio 186 (together with all accessory lots appurtenant thereto) (or any part thereof) which is the hospital block of the Mount Elizabeth Novena development currently owned by the ROFR grantor at 38 Irrawaddy Road, #01-01 and #01-18, Mount Elizabeth Novena Hospital, Singapore 329563 save and except the business and/or other non-real estate assets.



## **Introduction to Japan Properties**

### Why Japan nursing homes?

- Acute aging population in Japan
  - √ 1 in 3 Japanese to be over 65 years old by 2050
- Well established laws and regulations
- Diversified rental sources complement Singapore hospital revenues to enhance revenue stability of overall portfolio





# Our Properties – Japan (as at 30 June 2021)

- A portfolio of 49 high quality nursing home properties worth S\$768.8 million¹
- Favorable lease structure with 27 lessees
- □ Comply with strict seismic safety standards and covered by earthquake insurance on a country-wide consolidated basis<sup>2</sup>
- Nursing Home Properties strategically located in dense residential districts in major cities



**Habitation Jyosui** 



Bon Sejour Yokohama Shin-Yamashita



**Excellent Tenpaku Garden Hills** 

- 1. Based on latest appraised values
- The consolidated earthquake insurance cover procured by PLife REIT is based on an aggregated sum insured and it extends to occurrences resulting from earthquake such as flood, fire and tsunami etc.



**Our Properties – Japan** (as at 30 June 2021)

### Unique features of our Japan assets:

- Long term lease structure with weighted average lease term to expiry of 11.06 years<sup>1</sup>
- "Up only" Rental Review Provision for most of our nursing homes
- 100% committed occupancy

1 property with annual revision linked to Japan CPI; if CPI is negative, rent will remain unchanged

> 2.6% of Japan Gross Revenue<sup>1</sup>

"Up only" Rent Review **Provision for** most of our nursing

homes

41 properties have market revision with downside protection<sup>2</sup>

85.1% of Japan Gross Revenue<sup>1</sup>

#### Note:



properties have

market revision every

2 to 3 years subject

to Lessor/Lessee

mutual agreement

**12.3%** of Japan

Gross Revenue<sup>1</sup>

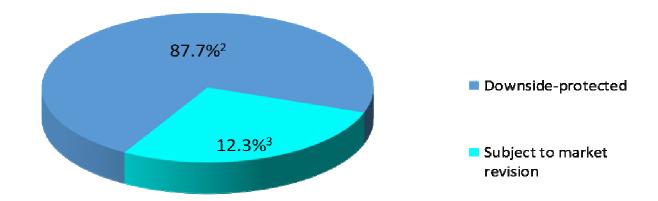
Based on existing lease agreements and subject to applicable laws. 39 properties with rent review every 2 to 5 years. 2 properties do not have rent review but rental cannot be reduced



# **Our Properties – Japan**

■ Approximately 87.7% of revenue from Japan portfolio is downsideprotected¹

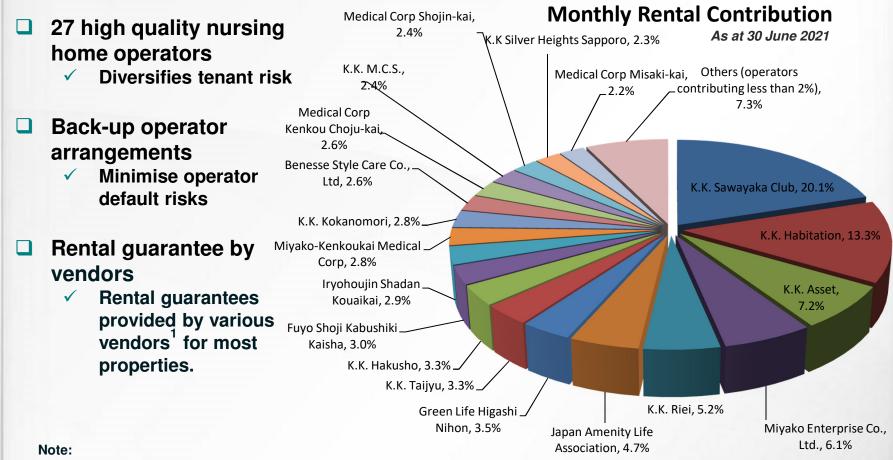
### Revenue from Japan portfolio (as at 30 June 2021)



- 1. Based on existing lease agreements and subject to applicable laws
- 2. Based on Gross Revenue (as at 30 June 2021) of 42 properties
- 3. Based on Gross Revenue (as at 30 June 2021) of 7 properties with market revision subject to Lessor/Lessee mutual agreement (every 2 or 3 years)



# **Diversified Nursing Home Operators**



1. Vendors providing rental Guarantees include K.K. Bonheure, K.K. Uchiyama Holdings, Miyako Kenkoukai, K.K. Excellent Care System, K.K. Habitation and K.K. Living Platform



# **Key Nursing Home Operators**

# Key nursing home operators contributed 51.9% of total Japan Nursing Home revenue, namely

#### K.K. Sawayaka Club

- Part of the listed company Uchiyama Holdings Co., Ltd
- ✓ Market capitalisation is about JPY13,485 million (S\$167 million)
- ✓ Sawayaka currently operates 75 care services facilities
- The largest private nursing home operator in Kyushu
- ✓ PLife REIT has a Right of First Refusal over future sales of nursing homes owned by Uchiyama

#### K.K. Riei

- ✓ Kanto Area-based nursing home operator
- ✓ A major competitor in the nursing home field with over 15 facilities throughout Chiba, Tokyo, Osaka and Hyogo Prefectures

#### Miyako Enterprise Co., Ltd

- Osaka-based nursing home operator
- Miyako Enterprise offers comprehensive medical and nursing services in Osaka
- Established in 2001 with 9 nursing facilities in Osaka

#### K.K. Asset

- Osaka and Hyogo-based nursing home operator
- ✓ One of First Linen Service group companies, supplying linens and medical products

#### K.K. Habitation

- Well established operator based in Fukuoka
- Employs over 300 employees managing 10 Nursing facilities in Fukuoka and Chiba
- ✓ Operator's property was ranked No. 1 "mixed nursing home facility" in Fukuoka by Japan's Diamond magazine in 2014



# Our Properties - Malaysia (as at 30 June 2021)

■ A portfolio of high quality healthcare assets worth S\$6.2 million<sup>1</sup> within MOB Specialist Clinics<sup>2</sup>, next to the 369-bed Gleneagles Hospital Kuala Lumpur











- 1. Based on latest appraised values
- 2. Formerly known as Gleneagles Intan Medical Centre Kuala Lumpur



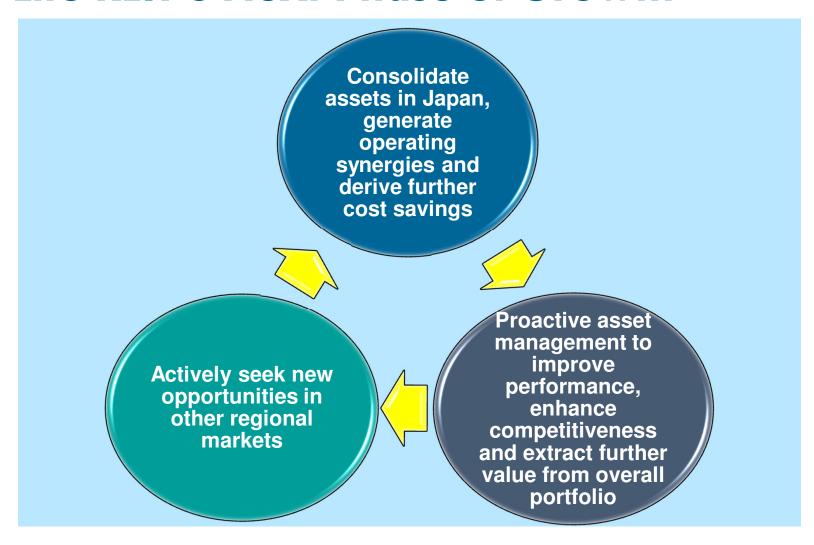
("PLife REIT")



### 4. Growth Strategy & Core Markets



### PLife REIT's Next Phase of Growth



### **Our Growth Strategy**

### PLife REIT undertakes the following strategies:

### **PROACTIVE ASSET ASSET RECYCLING TARGETED INVESTMENT MANAGEMENT** AND DEVELOPMENT Sustain Revenue · Re-balance and **Third Party Acquisition Sponsor's Acquisition** optimize portfolio Focused on Focused on acquiring Grow revenue organically Build sustained quality assets from 3rd acquiring assets in Support generation of pipelines parties the pipeline of new revenue Sponsor Supported by DYNAMIC CAPITAL AND FINANCIAL MANAGEMENT

### With the aim to:

Enhance value of properties and maximise risk-adjusted returns;

Deliver regular, stable distributions and achieve long-term growth for our Unitholders

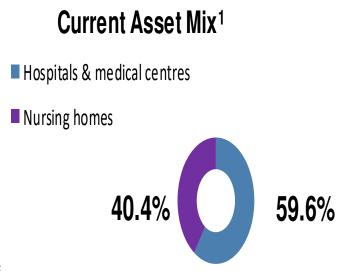


### **Asset Class Diversification & Allocation**

- □ Objective To protect PLife REIT against concentration risks due to overexposure in any asset class
- Basis Invest in properties used for healthcare and healthcare related purposes
- □ Diversification The Manager (Parkway Trust Management Limited) plans to further diversify within the investment mandate as PLife REIT grows in portfolio size

**Current Asset Mix and Allocation** 

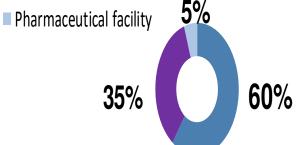
**Target Asset Mix and Allocation** 



### **Target Asset Mix**

■ Hospitals & medical centres

Nursing homes



Note:

1. Based on Gross revenue as at 30 June 2021



# **Strategic Investment Approach**

| Partnership   |                      | Clustering   |
|---|----------------------|--|
| PLife REIT is a specialised REIT where:  1) Properties tend to be purposed-built (e.g. hospital, medical centre)  2) Lease terms tend to be long (typically > 10 years)  3) Lessee/operator tend to specialise in their area of operation | Two-Pronged Approach | Imperative for PLife REIT to achieve economies of scale in its countries of investment in order to:  1) Establish a country HQ for closer monitoring and management of its portfolio of properties  2) Structure its investment holdings to take advantage of tax or regulatory benefits where available |
| → Seek out long-term and strategic partnership with good lessee/operator where possible   |                      | → Prioritise & seek out investment opportunities in countries where PLife REIT already has investments   |





("PLife REIT")



### 5. Capital and Financial Management



### Capital & Financial Management Strategy

### 5 Key principles:

### 1. Acquisition financing has to be long-term: at least 3 years or more

✓ To mitigate immediate refinancing risks post-acquisition

### 2. PLife REIT's S\$1.99 billion<sup>1</sup> portfolio is unencumbered

- ✓ Ensures financing flexibility for future fund raising initiatives as the new financing bank will rank pari passu with existing banks
- ✓ For future overseas acquisitions, may consider asset-level financing to ensure optimal tax positions and procure best pricing

### 3. Diversified funding sources

- ✓ Banks are core funding sources (cultivates a panel of relationship banks)
- ✓ Capital markets financing products (with the objective to lengthen debt maturity)
- ✓ Other non-traditional funding sources (Perpetual Bonds, Convertible Bonds, Equity etc.)

### 4. Natural hedge financing strategy

- Match asset currency with financing currency to mitigate principal forex risks arising from overseas acquisitions and maintain a stable net asset value
- ✓ Aim to achieve at least 50% natural hedge on the portfolio basis; remaining 50% depending on the interest rate differential and nature of the currency involved

### 5. Prudent financial risk management strategy

- Hedge at least 50% of interest rate and forex exposures on the net income from foreign investments
- ✓ To mitigate risks from adverse interest rate and forex fluctuations
- Aim to have no more than 30% of the total debts due in a single year, to avoid bunching effect and concentration risk
- Constantly monitoring the market to extend the debt maturity period

#### Note:

1. Based on latest appraised values

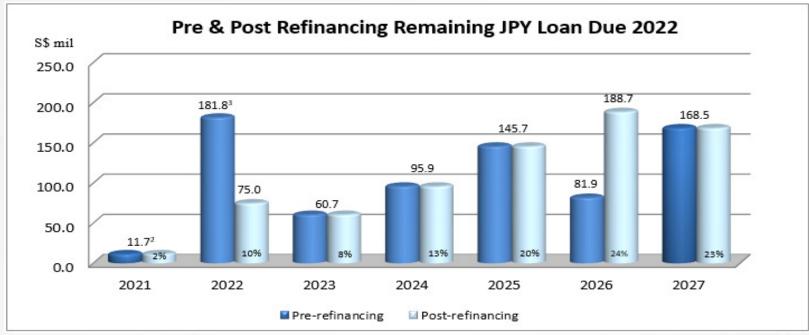
### ParkwayLife REIT

### **END GOALS:**

- Minimise short or near term refinancing risks
- Unencumbered portfolio and diversified funding sources provide financial flexibility and acquisitive "firepower" to support future growth with optimal cost of capital
- Maintain stability of distributions and net asset value of PLife REIT with prudent capital management

## **Debt Maturity Profile**<sup>1</sup>

As at 30 June 2021



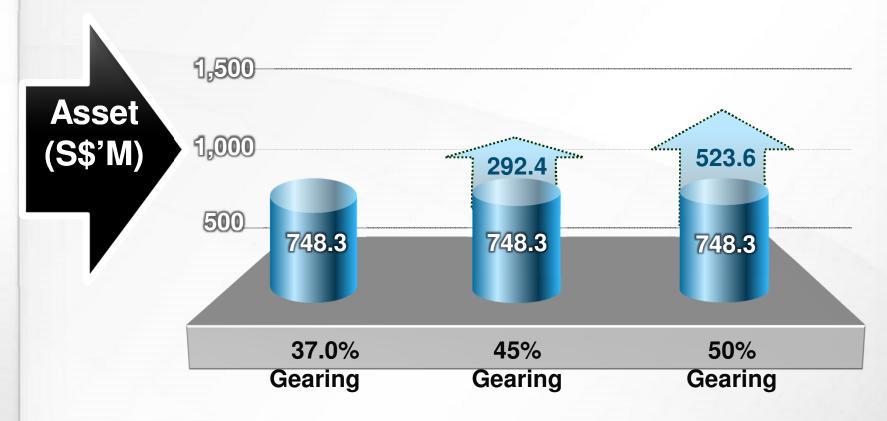
- Extended the weighted average debt term to maturity from 3.3 years (as at 30 June 2021) to 4.1 years post refinancing
- ☐ Current effective all-in cost of debt of 0.56%
- Interest coverage ratio of 21.6 times
- ☐ About 82% of interest rate exposure is hedged

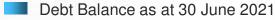
- Excludes lease liabilities, if any
- 2. As at 30 June 2021, S\$6.9 million and JPY396 million of short term loans were drawn down for general working capital purposes
- 3. Put in place 5-year committed loan facility to term out the remaining JPY loan due in 2022 by end of this year



### **Debt Headroom**

□ Debt headroom of \$292.4 million and \$523.6 million before reaching 45% and 50%1 gearing respectively.







ParkwayLife REIT Note:
1. On 16 April 2020, the MAS has raised the leverage limit for S-REITs from 45% to 50%.



("PLife REIT")



# 6. Appendices



## Our Portfolio - Summary (as at 30 June 2021)

| Portfolio                    | Singapore                           | Japan  | Malaysia   | Total   |
|------------------------------|-------------------------------------|--|--|---|
| Туре                         | 3 Hospitals & Medical<br>Centres    | 49 nursing homes   | Medical Centre   | 4 Hospitals & medical centre;<br>49 nursing homes |
| Land Tenure                  | 3 Leasehold                         | 48 Freehold, 1 Leasehold   | 1 Freehold   | 49 Freehold & 4 Leasehold                         |
| Land Area (sq m)             | 36,354                              | 208,959  | 3,450  | 248,763   |
| Floor Area (sq m)            | 118,136                             | 201,816  | 2,444  | 322,396   |
| Beds                         | 708                                 | -  | -  | 708   |
| Strata Units/                | 40 strata units/                    |  | 7 strata units/  | 47 strata units /                                 |
| Car Park Lots                | 559 car park lots                   | -  | 69 car park lots   | 628 car park lots                                 |
| Number of Units (Rooms)      | -                                   | 4,000  | -  | 4,000   |
| <b>Year of Completion</b>    | 1979 to 1993                        | 1964 to 2015   | 1999   | 1964 to 2015                                      |
| <b>Committed Occupancy</b>   | 100%                                | 100%   | 31% (excluding car park) <sup>3</sup>                                    | 99.7%   |
| Leases/ Lessees              | 3 Leases;<br>1 Master Lessee        | 49 Leases <sup>1</sup> ;<br>27 Lessees   | 4 Leases,<br>3 Lessees   | 56 Leases;<br>31 Lessees                          |
| Year of Acquisition          | 2007                                | 2008 to 2020   | 2012   | -   |
| Appraised Value <sup>2</sup> | S\$1,213.8m<br>Knight Frank Pte Ltd | ¥60,022m (S\$768.8)m)<br>CBRE K.K. / JLL Morii<br>Valuation & Advisory K.K. /<br>Enrix Co., Ltd / Cushman &<br>Wakefield K.K | RM18.94m (S\$6.2m)<br>Nawawi Tie Leung Property<br>Consultants Sdn. Bhd. | S\$1,988m   |



- 1. Single Lease Agreement for Habitation Hakusho and Group Home Hakusho. Two Lease Agreement for Sompo no le Nakasyo.
- 2. Based on latest appraised values; at an exchange rate of S\$1.00: ¥78.06 and S\$1.00: RM3.04
- 3. Decline in committed occupancy due to expiry of an existing lease on 28 Feb 2019. Currently exploring conversion of unoccupied auditorium space to Medical Suites

# Our Portfolio – Singapore

| Mount Elizabeth Hospital   | Gleneagles Hospital   | Parkway East Hospital   |  |  |
|--|---|---|--|--|
|  | Hospital and Medical Centre   |   |  |  |
| 67 years   | 75 years  | 75 years  |  |  |
| 58,139   | 49,003  | 10,994  |  |  |
| 345  | 257   | 143   |  |  |
| 13   | 12  | 5   |  |  |
| 30 strata units; 363 car park lots   | 10 strata units; 121 car park lots  | 75 car park lots  |  |  |
| Hospital Building (1979)<br>Medical Centre (1979 & 1992)   | Hospital Building (1991 & 1993)<br>Annex Block (1979)<br>Medical Centre (1991 & 1993)   | Hospital Building (1982)<br>Medical Centre (1987)   |  |  |
|  | 100%  |   |  |  |
| F  | Parkway Hospitals Singapore Pte Lt  | rd  |  |  |
| JCI Accreditation, 1st private hospital in Asia to win Asian Hospital Management Award; SQC status since 1998, Superbrands status since 2002 | JCI Accreditation; Asian Hospital<br>Management Award; SQC Award<br>in 2002 (re-certified 2007);<br>Superbrands status since 2002   | JCI Accreditation;<br>SQC status in 1998  |  |  |
| S\$751m  | S\$395m   | S\$67.8m  |  |  |
| Knight Frank Pte Ltd / 31 December 2020  |   |   |  |  |
|  | 67 years 58,139 345 13 30 strata units; 363 car park lots Hospital Building (1979) Medical Centre (1979 & 1992)  F JCI Accreditation, 1st private hospital in Asia to win Asian Hospital Management Award; SQC status since 1998, Superbrands status since 2002 S\$751m | Mount Elizabeth Hospital  Hospital and Medical Centre  75 years 75 years 49,003 345 257 13 30 strata units; 363 car park lots Hospital Building (1979) Medical Centre (1979 & 1992)  Hospital Building (1979) Medical Centre (1979 & 1992)  Medical Centre (1979 & 1992)  JCI Accreditation, 1st private hospital in Asia to win Asian Hospital Management Award; SQC status since 1998, Superbrands status since 2002  S\$751m  Gleneagles Hospital  Hospital and Medical Centre 75 years 12 10 strata units; 121 car park lots Hospital Building (1991 & 1993) Annex Block (1979) Medical Centre (1991 & 1993) Annex Block (1979) Medical Centre (1991 & 1993) Annex Block (1979) Medical Centre (1991 & 1993) Superbrands Singapore Pte Ltg JCI Accreditation; Asian Hospital Management Award; SQC Award in 2002 (re-certified 2007); Superbrands status since 2002  \$\$395m |  |  |



- Based on strata area of Mount Elizabeth Hospital and Gleneagles Hospital owned by PLife REIT Gross floor area for Parkway East Hospital
- 2. As at 31 December 2020
- 3. Refers to operating rooms within major operating theatre area(s)



| Property                     | Bon Sejour Yokohama<br>Shin-Yamashita    | Palmary Inn Akashi                                  |  |  |  |
|------------------------------|--|---|--|--|--|
| Туре                         | Paid nursing home with care service      |   |  |  |  |
| Land Tenure                  | Freehold                                 | Freehold  |  |  |  |
| Land Area (sq m)             | 1,653                                    | 5,891   |  |  |  |
| Floor Area (sq m)            | 3,273                                    | 6,562   |  |  |  |
| Number of Units (Rooms)      | 74                                       | 91  |  |  |  |
| Year of Completion           | 2006                                     | 1987;<br>Conversion works were<br>completed in 2003 |  |  |  |
| Committed Occupancy          | 100%                                     | 100%  |  |  |  |
| Name of Lessee(s)            | Benesse Style Care Co., Ltd <sup>2</sup> | Asset Co., Ltd                                      |  |  |  |
| Date of Acquisition          | 30 May 2008                              | 29 September 2008                                   |  |  |  |
| Appraised Value <sup>1</sup> | ¥1,690m (S\$21.6m)                       | ¥1,830m (S\$23.4m)                                  |  |  |  |
| Appraiser/ Date              | CBRE K.K. /<br>31 December 2020          | Cushman & Wakefield K.K. / 31 December 2020         |  |  |  |



#### Note

- 1. At an exchange rate of S\$1.00: ¥78.06
- 2. On 1 April 2012, Benesse Style Care Co., Ltd merged as the surviving company with Bon Sejour Corporation







| Property                     | Palmary Inn Suma          | Makuhari Kan                            | Smiling Home Medis<br>Musashi Urawa     |  |  |
|------------------------------|---------------------------|---|---|--|--|
| Туре                         | P                         | Paid nursing home with care service     |   |  |  |
| Land Tenure                  | Freehold                  | Freehold                                | Freehold                                |  |  |
| Land Area (sq m)             | 2,676                     | 2,853                                   | 802                                     |  |  |
| Floor Area (sq m)            | 4,539                     | 4,361                                   | 1,603                                   |  |  |
| Number of Units (Rooms)      | 59                        | 108 <sup>2</sup>                        | 44                                      |  |  |
| Year of Completion           |                           | 1992;                                   | 1991;                                   |  |  |
|                              | 1989                      | Conversion works were completed in 2004 | Conversion works were completed in 2004 |  |  |
| Committed Occupancy          |                           | 100%                                    |   |  |  |
| Name of Lessee(s)            | Asset Co., Ltd            | Riei Co., Ltd                           | Green Life Higashi Nihon <sup>3</sup>   |  |  |
| Date of Acquisition          |                           | 29 September 2008                       |   |  |  |
| Appraised Value <sup>1</sup> | ¥1,090m (S\$14.0m)        | ¥1,870m (S\$24.0m)                      | ¥826m (S\$10.6m)                        |  |  |
| Appraiser/ Date              | Cushman & Wakefield K.K./ | Enrix Co                                | o., Ltd/                                |  |  |
|                              | 31 December 2020          | 31 December 2020                        |   |  |  |

- 1. At an exchange rate of S\$1.00: ¥78.06
- As at 31 March 2009, total number of units increased from 107 to 108
- Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Medis Corporation





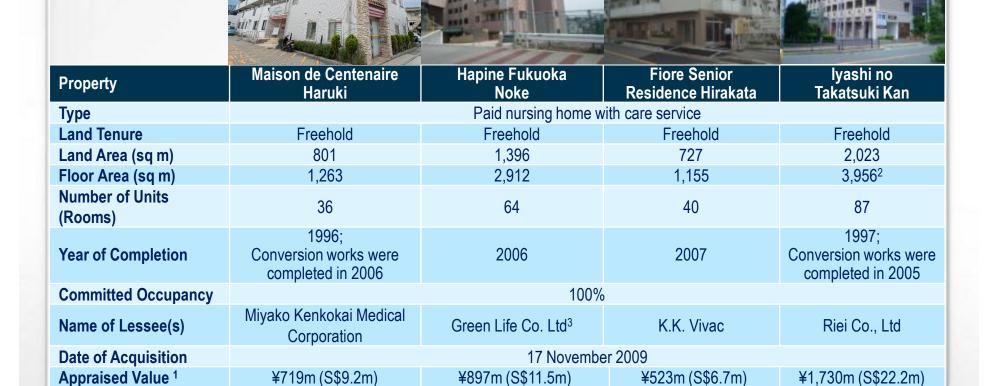




|  | A DESCRIPTION OF THE PROPERTY | The state of the s |  |
|--|---|--|--|
| Property                                   | Smiling Home Medis<br>Koshigaya Gamo  | Sompo no le Nakasyo³   | Maison de Centenaire<br>Ishizugawa     |
| Туре                                       | Paid nursing home with care service   |  |  |
| Land Tenure                                | Freehold  | Freehold   | Freehold                               |
| Land Area (sq m)                           | 1,993   | 2,901  | 1,111                                  |
| Floor Area (sq m)                          | 3,834   | 3,231  | 2,129                                  |
| Number of Units (Rooms)                    | 100   | 75   | 52                                     |
| Year of Completion                         | 1989;<br>Conversion works were<br>completed in 2005   | Conversion works were 2001   |  |
| Committed Occupancy                        |   | 100%   | ·                                      |
| Name of Lessee(s) Green Life Higashi Nihon |   | Sompo Care Inc. <sup>4</sup> ,<br>Shakai Fukushi Houjin Keiyu - Kai  | Miyako Kenkokai Medical<br>Corporation |
| Date of Acquisition                        | 29 September 2008   | 17 Novem   | ber 2009                               |
| Appraised Value <sup>1</sup>               | ¥1,640m (S\$21.0m)  | ¥710m (S\$9.1m)  | ¥932m (S\$11.9m)                       |
| Appraiser/ Date                            | Enrix Co., Ltd /  | Cushman & Wa   | akefield K.K./                         |
|  | 31 December 2020  | 31 December 2020   |  |

- 1. At an exchange rate of S\$1.00: ¥78.06
- Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Medis Corporation
- 3. Formerly known as Amille Nakasyo
- 4. Change of name with effect from 7 March 2016 due to acquisition of Message Co. Ltd by Sompo Holdings, Inc.





#### Nota:

Cushman & Wakefield K.K./

31 December 2020



**Appraiser/ Date** 

- At an exchange rate of S\$1.00 : ¥78.06
- 2. Increase in NLA by 40m<sup>2</sup> upon the completion of AEI in February 2014

CBRE K.K. /

31 December 2020

3. Change of name with effect from 1 May 2013 due to organizational restructuring by Green Life Co., Ltd, parent company of Care Link Co., Ltd

Cushman & Wakefield K.K./

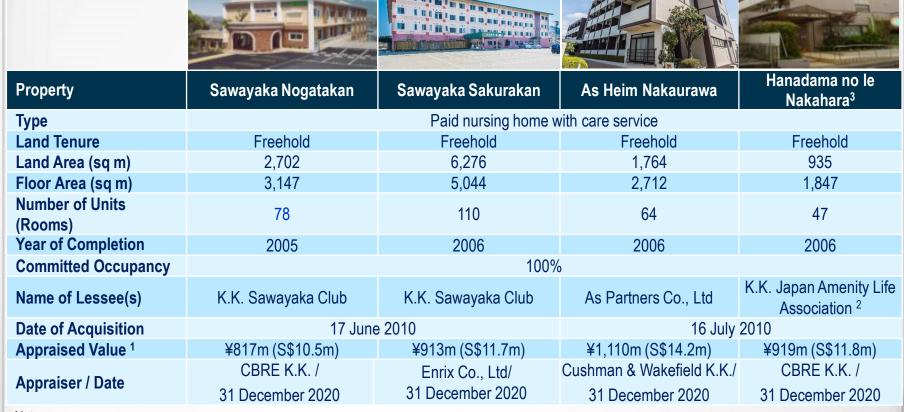
31 December 2020



| Property                     | Sawayaka Obatake Ichibankan         | Sawayaka Obatake Nibankan         | Sawayaka Shinmojikan                |  |
|------------------------------|-------------------------------------|-----------------------------------|-------------------------------------|--|
| Туре                         | Paid nursing home with care service | Short stay /<br>Day care facility | Paid nursing home with care service |  |
| Land Tenure                  | Freehold                            | Freehold                          | Freehold                            |  |
| Land Area (sq m)             | 1,769                               | 1,047                             | 2,395                               |  |
| Floor Area (sq m)            | 3,491                               | 1,538                             | 5,094                               |  |
| Number of Units (Rooms)      | 78                                  | 26                                | 112                                 |  |
| Year of Completion           | 2007                                | 2007                              | 2007                                |  |
| Committed Occupancy          | 100%                                |                                   |                                     |  |
| Name of Lessee(s)            | K.K. Sawayaka Club                  | K.K. Sawayaka Club                | K.K. Sawayaka Club                  |  |
| Date of Acquisition          | 17 June 2010                        |                                   |                                     |  |
| Appraised Value <sup>1</sup> | ¥845m (S\$10.8m)                    | ¥405m (S\$5.2m)                   | ¥1,070m (S\$13.7m)                  |  |
| Appraiser/ Date              | CBRE K.K. /<br>31 December 2020     |                                   |                                     |  |

<sup>1.</sup> At an exchange rate of S\$1.00: ¥78.06





- 1. At an exchange rate of S\$1.00: ¥78.06
- 2. Change of name with effect from 1 March 2020 due to acquisition of Y.K Shonan Fureai no Sono's operations by K.K. Japan Amenity Life Association
- 3. Formerly known as Fureai no Sono Musashi Nakahara



|                              |   | M. M |                                  |   |
|------------------------------|---|--|----------------------------------|---|
| Property                     | Sawayaka Fukufukukan                      | Sawayaka<br>Higashikagurakan             | Happy Life Toyonaka <sup>1</sup> | Palmary Inn Shin-Kobe                               |
| Туре                         |   | Paid nursing home                        | with care service                |   |
| Land Tenure                  | Freehold                                  | Freehold                                 | Freehold                         | Freehold  |
| Land Area (sq m)             | 1,842                                     | 4,813                                    | 628                              | 1,034   |
| Floor Area (sq m)            | 3,074                                     | 5,467                                    | 1,254                            | 3,964   |
| Number of Units (Rooms)      | 72  | 110                                      | 42                               | 70  |
| Year of Completion           | 2008                                      | 2010                                     | 2007                             | 1992;<br>Conversion works were<br>completed in 2003 |
| <b>Committed Occupancy</b>   |   | 100                                      | )%                               |   |
| Name of Lessee(s)            | K.K. Sawayaka Club                        | K.K. Sawayaka Club                       | K.K. Nihon Kaigo Iryo<br>Center  | Asset Co., Ltd                                      |
| Date of Acquisition          | 28 January 2011 6 March 2012 12 July 2013 |  |                                  |   |
| Appraised Value <sup>2</sup> | ¥749m (S\$9.6m)                           | ¥1,050m (S\$13.5m)                       | ¥546m (S\$7.0m)                  | ¥1,660m (S\$21.3m)                                  |
| Appraiser/ Date              | CBRE K.K. /                               | Enrix Co., Ltd/                          | CBRE K.K. /                      | Cushman & Wakefield K.K.                            |
|                              | 31 December 2020                          | 31 December 2020                         | 31 December 2020                 | 31 December 2020                                    |



- 1. Formerly known as Heart Life Toyonaka
- 2. At an exchange rate of S\$1.00: ¥78.06



### Note:

1. At an exchange rate of S\$1.00: ¥78.06





Note:

1. At an exchange rate of S\$1.00: ¥78.06



| Property                     | Habitation Jyosui  | Ocean View Shonan<br>Arasaki                        | Liverari Shiroishi Hana<br>Ichigo-kan | Liverari Shiroishi Hana<br>Nigo-kan   |
|------------------------------|--------------------|---|---------------------------------------|---------------------------------------|
| Туре                         |                    | Paid nursing home                                   | e with care service                   |                                       |
| Land Tenure                  | Freehold           | Freehold  | Freehold                              | Freehold                              |
| Land Area (sq m)             | 3,259 <sup>1</sup> | 3,067   | 628                                   | 436                                   |
| Floor Area (sq m)            | 6,076 <sup>2</sup> | 5,304   | 1,051                                 | 747                                   |
| Number of Units (Rooms)      | 87                 | 79  | 48                                    | 24                                    |
| Year of Completion           | 2005               | 2007  | 2011                                  | 1990                                  |
| Committed Occupancy          |                    | 10  | 0%                                    |                                       |
| Name of Lessee (s)           | K.K. Habitation    | K.K. Japan Amenity Life<br>Association <sup>3</sup> | K.K Living Platform Care <sup>4</sup> | K.K Living Platform Care <sup>4</sup> |
| Date of Acquisition          | 12 December 2014   | 6 January 2015                                      | 23 Marc                               | ch 2015                               |
| Appraised Value <sup>5</sup> | ¥3,850m (S\$49.3m) | ¥2,060m (S\$26.4m)                                  | ¥370m (S\$4.7m)                       | ¥185m (S\$2.4m)                       |
| Annual carl Data             | CBRE K.K. /        |   | JLL Morii Valuation & Advisory K.K. / |                                       |
| Appraiser/ Date              | 31 Decen           | nber 2020   | 31 December 2020                      |                                       |
|                              | Note:              |   |                                       |                                       |



- 1. Total land area for the integrated development
- 2. Strata area of the Property owned by PLife REIT
- 3. Change of name with effect from 1 June 2019 due to acquisition of K.K. Ouekikaku by K.K. Japan Amenity Life Association
- 4. Change of name due to Corporate Split with effect from 1 Oct 2020 (Formerly K.K Living Platform)
- 5. At an exchange rate of S\$1.00: ¥78.06



| Property                     | Sunny Spot Misono <sup>1</sup>        | Habitation Hakata I, II, III | Excellent Tenpaku<br>Garden Hills | Silver Heights<br>Hitsujigaoka      |  |
|------------------------------|---------------------------------------|------------------------------|-----------------------------------|-------------------------------------|--|
| Type                         | Group Home                            | Paid                         | d nursing home with care ser      | vice                                |  |
| Land Tenure                  | Freehold                              | Freehold                     | Freehold                          | Freehold                            |  |
| Land Area (sq m)             | 429                                   | 15,336                       | 6,593                             | 5,694                               |  |
| Floor Area (sq m)            | 724                                   | 21,415                       | 4,000                             | 9,013                               |  |
| Number of Units (Rooms)      | 20                                    | 318                          | 94                                | 123                                 |  |
| <b>Year of Completion</b>    | 1993                                  | 1984 to 2003 <sup>2</sup>    | 2013                              | 1987 to 1991 <sup>3</sup>           |  |
| <b>Committed Occupancy</b>   |                                       | 100%                         |                                   |                                     |  |
| Name of Lessee(s)            | K.K. Challenge Care4                  | K.K. Habitation              | K.K. Kokanomori                   | K.K. Silver Heights Sapporo         |  |
| Date of Acquisition          | 23 March 2015                         | 23 March 2015                | 23 March 2015                     | 31 March 2016                       |  |
| Appraised Value <sup>5</sup> | ¥207m (S\$2.7m)                       | ¥4,030m (S\$51.6m)           | ¥1,860m (S\$23.8m)                | ¥1,180m (S\$15.1m)                  |  |
| Appraiser/ Date              | JLL Morii Valuation & Advisory K.K. / | CBRE<br>31 Decem             |                                   | Enrix Co., Ltd/<br>31 December 2020 |  |
|                              | 31 December 2020                      | o i Decell                   | 1001 2020                         |                                     |  |

- 1. Formerly known as Liverari Misono
- 2. Hakata I on 1984, Hakata II on 1995, Hakata III on 2003
- 3. Silver Heights Hitsujigaoka Ichibankan on 1987 and Nibankan on 1991
- 4. Change of name due to Corporate Split with effect from 1 Oct 2020 (Formerly K.K Living Platform)
- 5. At an exchange rate of S\$1.00: ¥78.06







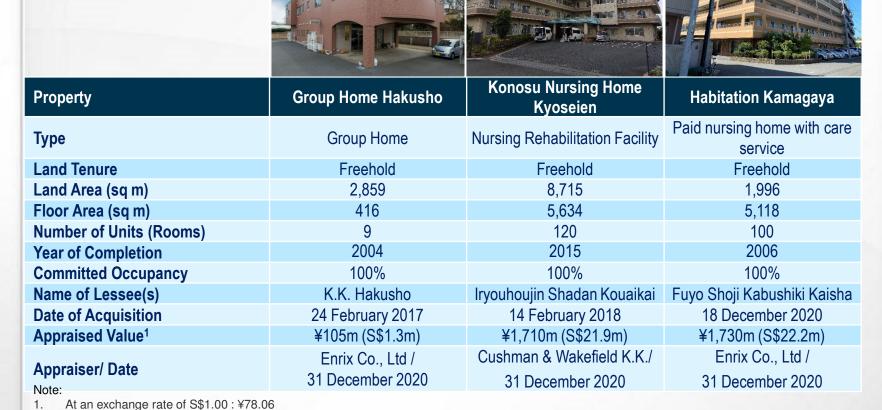




| Property                     | Kikuya Warakuen                     | Sanko             | Habitation Wakaba <sup>1</sup> | Habitation Hakusho² |
|------------------------------|-------------------------------------|-------------------|--------------------------------|---------------------|
| Туре                         |                                     | Paid nursing home | e with care service            |                     |
| Land Tenure                  | Freehold                            | Freehold          | Freehold                       | Freehold            |
| Land Area (sq m)             | 4,905                               | 1,680             | 6,574                          | 15,706              |
| Floor Area (sq m)            | 3,641                               | 2,018             | 5,431                          | 6,959               |
| Number of Units (Rooms)      | 70                                  | 53                | 135                            | 124                 |
| Year of Completion           | 1964 to 2004                        | 2011              | 1993                           | 1986                |
| Committed Occupancy          |                                     | 10                | 0%                             |                     |
| Name of Lessee(s)            | K.K. M.C.S.                         | K.K. M.C.S.       | K.K. Taijyu                    | K.K. Hakusho        |
| Date of Acquisition          |                                     | 24 Febru          | ary 2017                       |                     |
| Appraised Value <sup>3</sup> | ¥866m (S\$11.1m)                    | ¥556m (S\$7.1m)   | ¥2,200m (S\$28.2m)             | ¥1,680m (S\$21.5m)  |
| Appraiser/ Date              | Enrix Co., Ltd/<br>31 December 2020 |                   |                                |                     |

- 1. Formerly known as Wakaba no Oka
- 2. Formerly known as Hakusho no Sato
- 3. At an exchange rate of S\$1.00 : ¥78.06









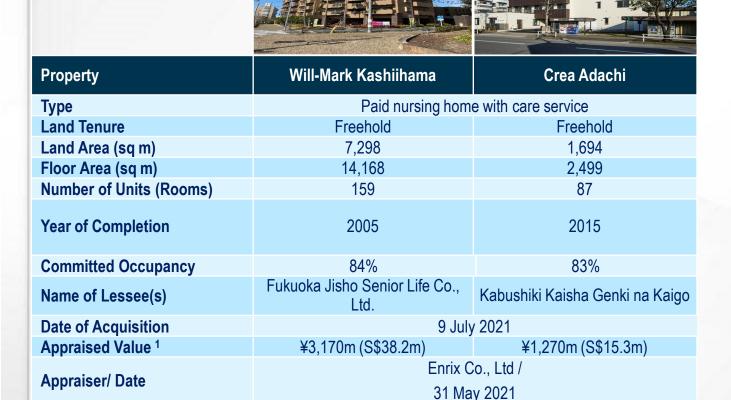


| Property                     | Haru no Sato  | Hodaka no Niwa                          | Orange no Sato                 |  |
|------------------------------|---|---|--------------------------------|--|
| Туре                         |   | Nursing Rehabilitation Facility         |                                |  |
| Land Tenure                  | Freehold  | Freehold                                | Leasehold <sup>2</sup>         |  |
| Land Area (sq m)             | 4,241   | 39,955                                  | 2,377                          |  |
| Floor Area (sq m)            | 3,568   | 6,117                                   | 4,005                          |  |
| Number of Units (Rooms)      | 100   | 100                                     | 98                             |  |
| Year of Completion           | 2000;<br>Additional works were<br>completed in 2016 | 2004                                    | 1997                           |  |
| Committed Occupancy          |   | 100%                                    |                                |  |
| Name of Lessee(s)            | Medical Corporation Shojin-Kai                      | Medical Corporation Kenko Choju-<br>kai | Medical Corporation Misaki-kai |  |
| Date of Acquisition          | 13 December 2019                                    |   |                                |  |
| Appraised Value <sup>1</sup> | ¥1,280m (S\$16.4m)                                  | ¥1,390m (S\$17.8m)                      | ¥1,260m (S\$16.1m)             |  |
| Accessor / Data              | Enrix Co., Ltd /                                    |   |                                |  |
| Appraiser/ Date              | 31 December 2020                                    |   |                                |  |

- 1. At an exchange rate of S\$1.00: ¥78.06
- 2. Leasehold (Chijoken) 99 years with effect from 1 November 2019



# Our Portfolio - Japan (Properties acquired on 9 July 2021)



<sup>1.</sup> At an exchange rate of S\$1.00: ¥82.92



## Our Portfolio - Malaysia (as at 30 June 2021)



| Property                       | MOB Specialist Clinics <sup>1</sup> , Kuala Lumpur   |
|--------------------------------|--|
| Туре                           | Medical Centre   |
| Land Tenure                    | Freehold   |
| Land Area (sq m)               | 3,450  |
| Floor Area (sq m) <sup>2</sup> | 2,444  |
| Number of Car Park Lots        | 69, all of which owned by Parkway Life REIT  |
| Year of Completion             | 1999   |
| <b>Committed Occupancy</b>     | 31% (excluding car park) <sup>4</sup>  |
| Name of Lessee(s)              | <ul> <li>Gleneagles Hospital Kuala Lumpur (a branch of Pantai Medical Centre<br/>Sdn. Bhd.)</li> <li>Excel Event Networks Sdn. Bhd.</li> </ul> |
|                                | KL Stroke & Neuro Clinic Sdn. Bhd.   |
| Date of Acquisition            | 1 August 2012  |
| Appraised Value <sup>3</sup>   | RM18.9m (S\$6.2m)  |
| Appraiser/ Date                | Nawawi Tie Leung Property Consultants Sdn. Bhd. / 31 December 2020   |

- 1. Formerly known as Gleneagles Intan Medical Centre
- 2. Strata area of Property owned by PLife REIT
- 3. At an exchange rate of S\$1.00 : RM3.05
- 4. Vacancy mainly due to expiry of auditorium space. Currently exploring conversion of unoccupied auditorium space to Medical Suites.

